

First Quarter 2026 Conference Call

Presenters:

Denis Ricard, President and CEO

Éric Jobin, EVP, CFO and Chief Actuary

May 6, 2026



FORWARD-LOOKING STATEMENTS

This document may contain statements that are predictive or otherwise forward-looking in nature, that depend upon or refer to future events or conditions, or that include words such as “may”, “will”, “could”, “should”, “would”, “suspect”, “expect”, “anticipate”, “intend”, “plan”, “believe”, “estimate”, and “continue” (or the negative thereof), as well as words such as “financial targets”, “objective”, “goal”, “guidance”, “outlook” and “forecast”, or other similar words or expressions. Such statements constitute forward-looking statements within the meaning of securities laws. In this document, forward-looking statements include, but are not limited to, information concerning possible or future operating results, strategies, and financial and operational outlooks. These statements are not historical facts; they represent only expectations, estimates and projections regarding future events and are subject to change.

Although iA Financial Group believes that the expectations reflected in such forward-looking statements are reasonable, such statements involve risks and uncertainties, and undue reliance should not be placed on such statements. In addition, certain material factors or assumptions are applied in making forward-looking statements, and actual results may differ materially from those expressed or implied in such statements.

- Material factors and risks that could cause actual results to differ materially from expectations include, but are not limited to: general business and economic conditions; level of competition and consolidation and ability to adapt products and services to market or customer changes; information technology, data protection, governance and management, including privacy breach, and information security risks, including cyber risks; level of inflation; performance and volatility of equity markets; interest rate fluctuations; hedging strategy risks; accuracy of information received from counterparties and the ability of counterparties to meet their obligations; unexpected changes in pricing or reserving assumptions; iA Financial Group liquidity risk, including the availability of funding to meet financial liabilities at expected maturity dates; mismanagement or dependence on third-party relationships in a supply chain context; ability to attract, develop and retain key employees; risk of inappropriate design, implementation or use of complex models, including artificial intelligence; fraud risk; changes in laws and regulations, including tax laws; contractual and legal disputes; actions by regulatory authorities that may affect the business or operations of iA Financial Group or its business partners; changes made to capital and liquidity guidelines (or variations or withdrawals in respect of anticipated changes); risks associated with the regional or global political and social environment; geopolitical and trade uncertainty; climate-related risks including extreme weather events or longer-term climate changes and the transition to a low-carbon economy; iA Financial Group’s ability to meet stakeholder expectations on environmental, social and governance matters; the occurrence of natural or man-made disasters, international conflicts, pandemic diseases (such as the COVID-19 pandemic) and acts of terrorism; and downgrades in the financial strength or credit ratings of iA Financial Group or its subsidiaries.
- Material factors and assumptions used in the preparation of financial outlooks include, but are not limited to: accuracy of estimates, assumptions and judgments under applicable accounting policies, and no material change in accounting standards and policies applicable to the Company; no material variation in interest rates; no significant changes to the Company’s effective tax rate; no material changes in the level of the Company’s regulatory capital requirements; availability of options for deployment of excess capital; credit experience, mortality, morbidity, longevity and policyholder behaviour being in line with actuarial experience studies; investment returns being in line with the Company’s expectations and consistent with historical trends; different business growth rates per business unit; no unexpected changes in the economic, competitive, insurance, legal or regulatory environment or actions by regulatory authorities that could have a material impact on the business or operations of iA Financial Group or its business partners; no unexpected change in the number of shares outstanding; and the non-materialization of risks or other factors mentioned or discussed elsewhere in this document or found in the “Risk Management” section of the Company’s Management’s Discussion and Analysis for 2025 that could influence the Company’s performance or results.

Ongoing geopolitical tensions, including war in Ukraine and the Middle East, and escalating trade tensions between the U.S. and Canada, including tariffs, continue to disrupt supply chains and raise costs, contributing to economic uncertainty. Global equity markets could face increased volatility due to ongoing tariff risks, evolving interest rate expectations and general uncertainty. These factors may reduce consumer and investor confidence, increase financial instability and constrain growth prospects.

Additional information about the material factors that could cause actual results to differ materially from expectations and about material factors or assumptions applied in making forward-looking statements may be found in the “Risk Management” section of the Management’s Discussion and Analysis for 2025, the “Management of Financial Risks Associated with Financial Instruments and Insurance Contracts” note to the audited consolidated financial statements for the year ended December 31, 2025, and elsewhere in iA Financial Group’s filings with the Canadian Securities Administrators, which are available for review at sedarplus.ca.

The forward-looking statements and outlooks in this document reflect iA Financial Group’s expectations as of the date of this document. iA Financial Group does not undertake to update or release any revisions to these forward-looking statements to reflect events or circumstances after the date of this document or to reflect the occurrence of unanticipated events, except as required by law. Forward-looking statements are presented in this document for the purpose of assisting investors and others in understanding certain key elements of the Company’s expected financial results, as well as the Company’s objectives, strategic priorities and business outlook, and in obtaining a better understanding of the Company’s anticipated operating environment. Readers are cautioned that such information may not be appropriate for other purposes.

NON-IFRS AND ADDITIONAL FINANCIAL MEASURES

iA Financial Corporation reports its financial results and statements in accordance with IFRS[®] Accounting Standards. The Company also publishes certain financial measures or ratios that are not presented in accordance with IFRS. The Company uses non-IFRS and other financial measures when evaluating its results and measuring its performance. The Company believes that such measures provide additional information to better understand its financial results and assess its growth and earnings potential, and that they facilitate comparison of the quarterly and full year results of the Company's ongoing operations. Since such non-IFRS and other financial measures do not have standardized definitions and meaning, they may differ from similar measures used by other institutions and should not be viewed as an alternative to measures of financial performance, financial position or cash flow determined in accordance with IFRS. The Company strongly encourages investors to review its financial statements and other publicly filed reports in their entirety and not to rely on any single financial measure.

Non-IFRS financial measures include core earnings (losses).

Non-IFRS ratios include core earnings per common share (core EPS); core return on common shareholders' equity (core ROE); core effective tax rate; core dividend payout ratio; and financial leverage ratio.

Supplementary financial measures include return on common shareholders' equity (ROE); components of the CSM movement analysis (organic CSM movement, impact of new insurance business, organic financial growth, insurance experience gains (losses), impact of changes in assumptions and management actions, impact of markets, currency impact); components of the drivers of earnings (in respect of both net income attributed to common shareholders and core earnings); assets under management; assets under administration; capital available for deployment; dividend payout ratio; organic capital generation (net of dividends); sales; net premiums; and premium equivalents and deposits.

For relevant information about non-IFRS measures, see the "Non-IFRS and Additional Financial Measures" section in the Management's Discussion and Analysis (MD&A) for the period ending March 31, 2026, which is hereby incorporated by reference and is available for review on SEDAR+ at [sedarplus.ca](https://www.sedarplus.ca) or on iA Financial Group's website at ia.ca.

A reconciliation of net income attributed to common shareholders to core earnings by business segment is included in appendices below. For a reconciliation on a consolidated basis, see the "Reconciliation of Net Income Attributed to Common Shareholders and Core Earnings" section in the MD&A for the period ending March 31, 2026, which is hereby incorporated by reference.

In this presentation, items marked with the [†] symbol are non-IFRS financial measures and items marked with the ^{††} symbol are non-IFRS ratios.

PRESENT ON THE CALL



Denis Ricard
President and CEO



Éric Jobin
EVP, Chief Financial Officer
and Chief Actuary



Alain Bergeron
EVP, Chief Investment Officer



Stephan Bourbonnais
EVP, Wealth Management



Renée Laflamme
EVP, Individual Insurance,
Savings and Retirement



Pierre Miron
EVP, Chief Growth Officer
Canadian Operations



Sean O'Brien
EVP, Dealer Services and Chief
Growth Officer US Operations



Louis-Philippe Pouliot
EVP, Group Benefits
and Retirement Solutions

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AGENDA

Denis Ricard

President and CEO

- **Key results**
- **Business growth**
- **Financial targets**

Éric Jobin

EVP, CFO and Chief Actuary

- **Profitability**
- **Financial strength**

- **Questions & Answers**



Denis Ricard
President and CEO

CONTINUED EVOLUTION OF SENIOR LEADERSHIP

Creation of a dedicated executive role to lead acquisition-driven business development



Benoit Hudon

EVP, Corporate Strategy and Development



Denis Berthiaume

EVP, Chief Growth Officer, Canadian Operations



Pierre Miron

EVP, Strategic Advisor

**ATTRACT
TALENT OF
INTERNATIONAL
CALIBRE**

**PROMOTE
INTERNAL
MOBILITY**

**DEVELOP
LEADERS**

Q1/2026 KEY RESULTS

PROFITABILITY	\$3.25	Core EPS ^{††}	\$1.49	EPS
	+12%	YoY	(25%)	YoY
ROE EXPANSION	17.5%	Core ROE ^{††} <i>Trailing-12-month</i>	14.3%	ROE ¹ <i>Trailing-12-month</i>
	16.6%	Core ROE ^{††} <i>Quarterly annualized</i>	7.6%	ROE <i>Quarterly annualized</i>
BUSINESS GROWTH	\$6.4B	Net premiums and deposits ^{2,3}	\$346.1B	Total AUM ^{2,4} and AUA ^{2,4}
	+10%	YoY	+31%	YoY
FINANCIAL STRENGTH⁴	134%	Solvency ratio ⁵	\$1.2B	Organic capital generation ²
			\$155M	Financial leverage ratio ^{††}
		\$1.2B		16.4%
		Capital available for deployment ²		Financial leverage ratio ^{††}

\$261M
share buybacks during Q1

\$1.1000
dividend payable during Q2/2026 (11% increase from previous quarter)

\$78.90
+6% YoY
book value per common share^{4,6}

For all footnotes on this slide, refer to slide 47 for more details.

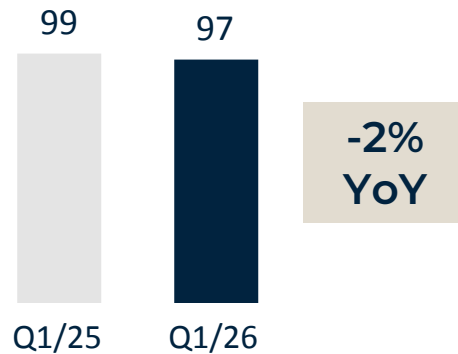
^{††} This item is a non-IFRS ratio; see the "Non-IFRS and Additional Financial Measures" section in this document and in the Q1/2026 MD&A.

INSURANCE, CANADA – BUSINESS GROWTH

Q1/2026 HIGHLIGHTS

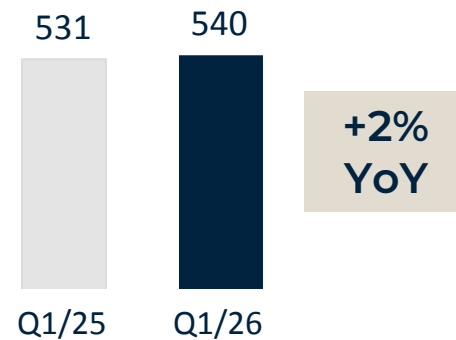
INDIVIDUAL INSURANCE

(sales¹ in \$M)



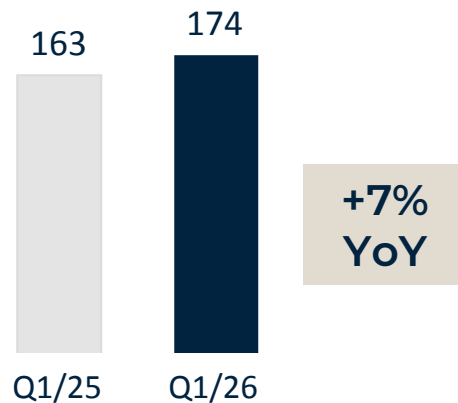
GROUP INSURANCE Employee Plans and Special Markets

(premiums and deposits² in \$M)



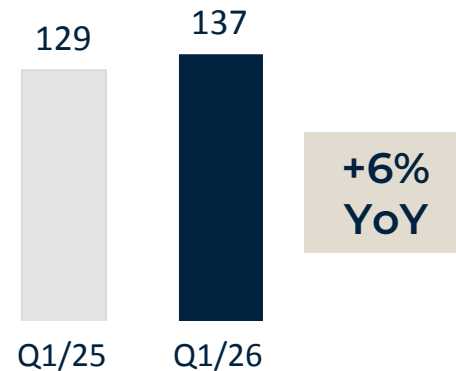
DEALER SERVICES

(creditor insurance and P&C sales in \$M)



iA AUTO AND HOME

(sales in \$M)



Individual Insurance

- Result comparable to last year's strong performance, reflecting the strength of our distribution networks, the strong performance of our digital tools and our comprehensive and distinctive product offering
- Robust distribution activity, with the number of policies issued up 5% year over year
- #1 in number of individual insurance policies issued in Canada³

Group Insurance

- Employee Plans: Premiums and deposits growth driven by good sales in the last 12 months
- Special Markets: Sales totalled \$104 million in Q1, which compares to \$108 million a year earlier

Dealer Services

- Growth supported by P&C Insurance, primarily from extended warranty sales
- Top-of-mind dealer services provider with full suite of products and extensive distribution network

iA Auto and Home

- Good growth reflecting an increased number of policies and the impact of price adjustments in the last 12 months

¹ Represents a supplementary financial measure. Refer to the "Non-IFRS and Additional Financial Measures" section of this document and of the Q1/2026 MD&A for more information. ² Net premiums, premium equivalents and deposits.

³ According to the latest Canadian data published by LIMRA.

WEALTH MANAGEMENT – BUSINESS GROWTH

Q1/2026 HIGHLIGHTS

Record individual total gross sales of \$3.7 billion

Strong individual net fund inflows of \$1.4 billion

Individual Wealth

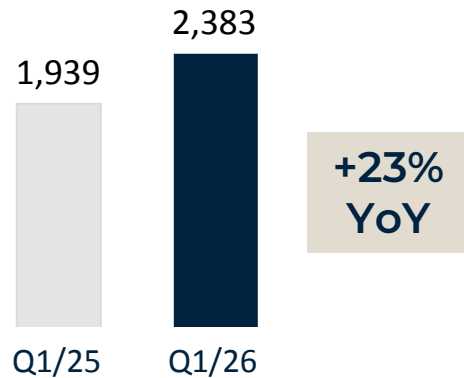
- Solid growth for both gross and combined net sales of segregated and mutual funds, reflecting the strength of our distribution networks and competitive and comprehensive product lineup
- #1 in Canada in gross and net sales of seg. funds¹

Group Savings and Retirement

- Sales growth for insured annuities was positive but more than offset by lower accumulation product sales
- Total assets under management were 10% higher than a year earlier

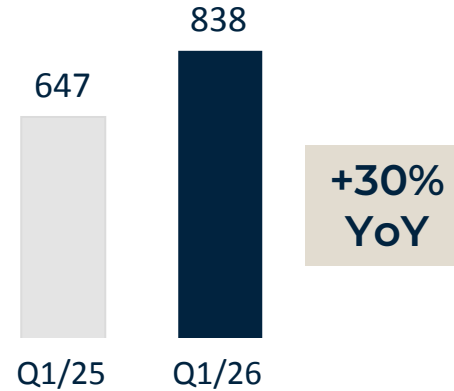
INDIVIDUAL SEGREGATED FUNDS

(gross sales in \$M)



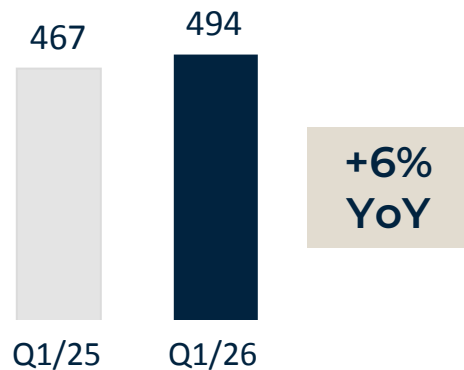
INDIVIDUAL MUTUAL FUNDS

(gross sales in \$M)



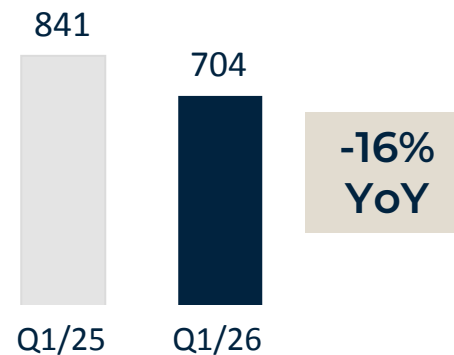
OTHER INDIVIDUAL SAVINGS PRODUCTS

(gross sales in \$M)



GROUP SAVINGS AND RETIREMENT

(total sales in \$M)



¹ According to the latest industry data from Investor Economics.

US OPERATIONS – BUSINESS GROWTH

INDIVIDUAL INSURANCE

(sales in US\$M)



DEALER SERVICES

(sales in US\$M)



Q1/2026 HIGHLIGHTS

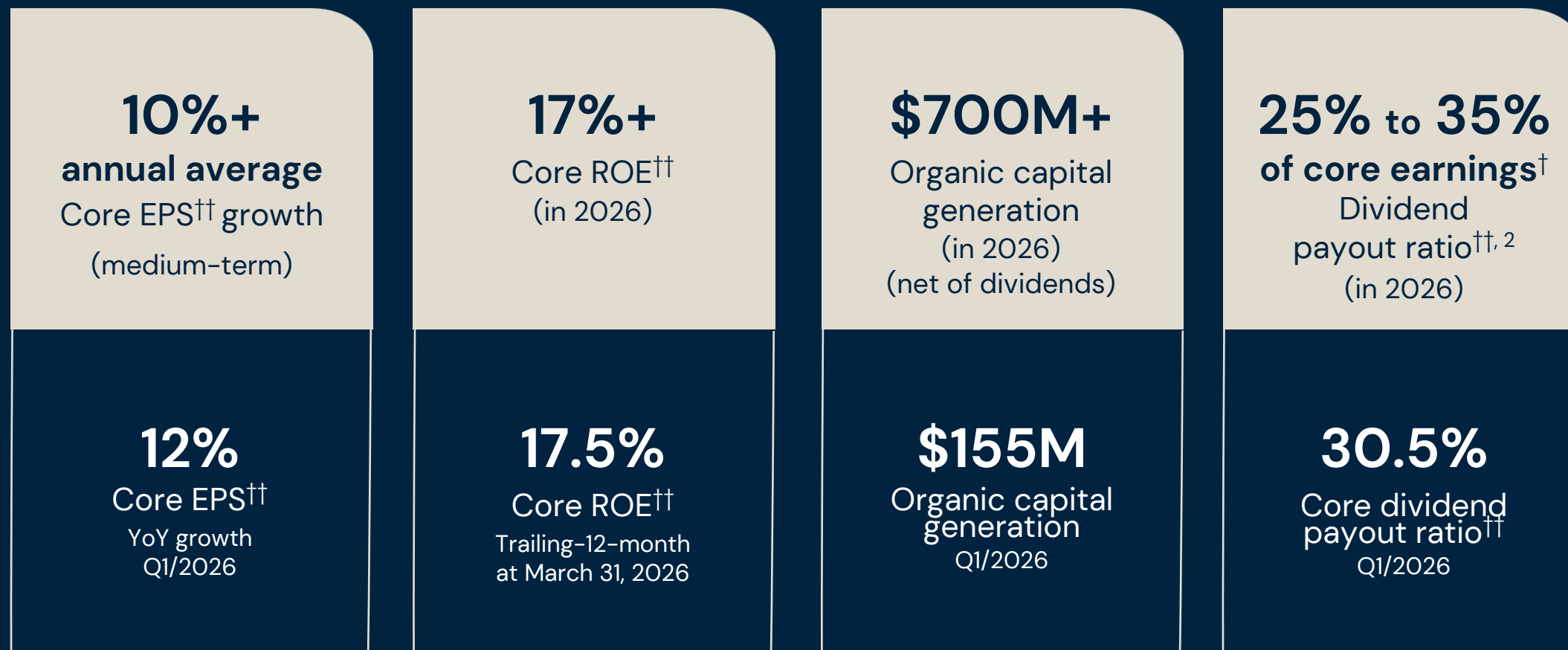
Individual Insurance

- Growth in the final expense and middle market segments, supported by solid distribution relationships
- A customized product portfolio distributed through independent marketing organizations
- Simplified sales process with key digital capabilities

Dealer Services

- Q1/26 result reflects a general slowdown in industry-wide car sales
- Q1/25 result benefited from a significant pull-forward of volumes as potential vehicle price increases were expected
- Continued focus on retaining and expanding distribution channels

FINANCIAL TARGETS¹



For all footnotes on this slide, refer to slide 47 for more details. ^{††} This item is a non-IFRS ratio; see the "Non-IFRS and Additional Financial Measures" section in this document and in the Q1/2026 MD&A.



Éric Jobin
EVP, Chief Financial Officer
and Chief Actuary

Q1/2026 EARNINGS PER SEGMENT

Core earnings[†]
(\$M)

	298
Insurance, Canada	96
Wealth Management	131
US Operations	26
Investment	93
Corporate	(48)

INSURANCE, CANADA

	Q1/26	Q1/25	YoY
Core earnings[†]	\$96M	\$100M	(4%)
<ul style="list-style-type: none"> Higher core insurance service result <ul style="list-style-type: none"> Higher combined RA release¹ and CSM recognized for services provided¹ from Individual Insurance Higher expected insurance earnings¹ on PAA insurance, mainly from iA Auto and Home Higher impact of new insurance business¹, composed of Employee Plans' confirmed renewals and sales Core insurance experience losses of \$3 million mainly reflecting unfavourable morbidity experience Lower core non-insurance activities¹ mainly due to higher expenses Core other expenses¹ of \$16M compared to \$15M a year earlier 			
Core earnings adjustments (post tax)	(\$8M)	(\$13M)	
<ul style="list-style-type: none"> Assumption changes and management actions Amortization of acquisition-related finite intangible assets Non-core pension expense Proceeds related to the disposition of a block of business within Dealer Services Specified items 	(\$2M) (\$5M) (\$2M) \$2M (\$1M)		
Net income attributed to common shareholders	\$88M	\$87M	1%

¹ This item is a component of the drivers of earnings (DOE). Refer to the "Non-IFRS and Additional Financial Measures" section in this document and in the Q1/2026 MD&A for more information. [†] This item is a non-IFRS financial measure; see the "Non-IFRS and Additional Financial Measures" section in this document and in the Q1/2026 MD&A.

Q1/2026 EARNINGS PER SEGMENT

Core earnings[†]
(\$M)

	298
Insurance, Canada	96
Wealth Management	131
US Operations	26
Investment	93
Corporate	(48)

WEALTH MANAGEMENT

	Q1/26	Q1/25	YoY
Core earnings[†]	\$131M	\$106M	24%
<ul style="list-style-type: none"> Higher combined RA release and CSM recognized for services provided due to strong net segregated fund sales and the impact of favourable financial markets over the last 12 months Higher core non-insurance activities reflecting <ul style="list-style-type: none"> Higher net revenue on assets Strong contribution of RF Capital Group of more than \$10M Tempered by higher expenses, mainly related to IT projects, and an expense reallocation from core other expenses 			
Core earnings adjustments (post tax)	(\$17M)	(\$11M)	
<ul style="list-style-type: none"> Assumption changes and management actions Acquisition-related items Non-core pension expense Specified items 	(\$1M) (\$14M) (\$1M) (\$1M)		
Net income attributed to common shareholders	\$114M	\$95M	20%

[†] This item is a non-IFRS financial measure; see the "Non-IFRS and Additional Financial Measures" section in this document and in the Q1/2026 MD&A.

Q1/2026 EARNINGS PER SEGMENT

Core earnings[†]
(\$M)

	298
Insurance, Canada	96
Wealth Management	131
US Operations	26
Investment	93
Corporate	(48)

US OPERATIONS

	Q1/26	Q1/25	YoY
Core earnings[†]	\$26M	\$30M	(13)%
<ul style="list-style-type: none"> Higher combined RA release and CSM recognized for services provided driven by good business growth in individual insurance Higher expected earnings on PAA insurance business from Dealer Services Core insurance experience losses of \$9M due to unfavourable policyholder behaviour in individual insurance Lower core non-insurance activities reflecting sales mix in US Dealer Services weighted toward insurance products <p><i>In Q1/26, the contribution of Vericity (Fidelity Life and eFinancial) continued to support progress toward financial expectations set at the time of the acquisition</i></p>			
Core earnings adjustments (post tax)	(\$10M)	(\$11M)	
<ul style="list-style-type: none"> Acquisition-related items Specified items 	(\$8M)		
	(\$2M)		
Net income attributed to common shareholders	\$16M	19M	(16)%

[†] This item is a non-IFRS financial measure; see the "Non-IFRS and Additional Financial Measures" section in this document and in the Q1/2026 MD&A.

Q1/2026 EARNINGS PER SEGMENT

Core earnings[†]
(\$M)

	298
Insurance, Canada	96
Wealth Management	131
US Operations	26
Investment	93
Corporate	(48)

INVESTMENT

	Q1/26	Q4/25	Q1/25	YoY
Core earnings[†]	\$93M	\$91M	\$85M	9%
Core net investment result ^{1,2}	\$126M	\$127M	\$124M	
Expected investment earnings ^{1,2} <ul style="list-style-type: none"> QoQ: Impact of a reduction in assets following RF Capital Group acquisition and NCIB, and lower contribution of iA Auto Finance due to normal seasonality in the first quarter YoY: Impact of a reduction in assets following RF Capital Group acquisition and NCIB, partially offset by the favourable impact of macroeconomic variations 	\$119M	\$124M	\$123M	
Credit experience ^{1,2} <ul style="list-style-type: none"> Fixed income portfolio: -\$1M Car loans portfolio: +\$8M 	\$7M	\$3M	\$1M	
Core earnings adjustments (post tax)	(\$121M)	\$13M	(\$50M)	
<ul style="list-style-type: none"> Market-related impacts (<i>see slide 31</i>) Assumption changes and management actions Tax-related adjustment for the 2025 fiscal year 	(\$87M)			
	\$6M			
	(\$40M)			
Net income (loss) attributed to common shareholders	(\$28M)	\$104M	\$35M	

¹ This item is a component of the drivers of earnings (DOE). Refer to the "Non-IFRS and Additional Financial Measures" section in this document and in the Q1/2026 MD&A for more information. ² Before tax. [†] This item is a non-IFRS financial measure; see the "Non-IFRS and Additional Financial Measures" section in this document and in the Q1/2026 MD&A.

Q1/2026 EARNINGS PER SEGMENT

Core earnings[†]
(\$M)

	298
Insurance, Canada	96
Wealth Management	131
US Operations	26
Investment	93
Corporate	(48)

CORPORATE

Disciplined expense management, amid inflationary pressures.

Strong, ongoing focus on operational efficiency and enhancing IT infrastructure performance.

	Q1/26	Q1/25	YoY
Core earnings (losses)[†]	(\$48M)	(\$48M)	—%
<ul style="list-style-type: none"> • Core other expenses of \$65M (before taxes) <ul style="list-style-type: none"> ◦ This result is at the low end of the targeted quarterly run rate of \$70M ± \$5M¹ pre-tax, reflecting: <ul style="list-style-type: none"> • Lower-than-expected provision for variable compensation • Timing of certain corporate initiatives, resulting in a temporary deferral of related expenses 			
Core earnings (losses) adjustments (post tax)	(\$5M)	(\$2M)	
<ul style="list-style-type: none"> • Assumption changes and management actions • Acquisition-related items • Non-core pension expense 	<p>(\$1M)</p> <p>(\$3M)</p> <p>(\$1M)</p>		
Net income (losses) attributed to common shareholders	(\$53M)	(\$50M)	(6%)

¹ Within the meaning of applicable securities laws, the core other expense target constitutes a “financial outlook” and “forward-looking information”. See the “Forward-Looking Statements” slide. [†] This item is a non-IFRS financial measure; see the “Non-IFRS and Additional Financial Measures” section in this document and in the Q1/2026 MD&A.

ROBUST CAPITAL POSITION

Supported by ongoing organic capital generation

Q1/2026 MOVEMENTS	Solvency ratio ¹	Capital available for deployment ²
Beginning of quarter	133%	\$1.1B
Core earnings [†]	2.5%	\$298M
Organic CSM growth ^{3,4}	1.0%	\$136M
Organic risk adjustment growth ⁴	0.5%	\$36M
Capital deployment – Organic growth ⁵	(2.0%)	(\$225M)
Capital deployment – Dividends ⁵	(1.0%)	(\$90M)
Organic capital generation (net of dividends)	1.0%	\$155M
Additional capital deployment – Acquisitions ⁵	–%	\$–
Additional capital deployment – NCIB ⁵	(2.0%)	(\$261M)
Macroeconomic variations	(1.0%)	(\$100M)
Financing activities	–%	\$–
Other non-organic ⁶	3.0%	\$275M
End of quarter	134%	\$1.2B

134%

solvency ratio

Well above the regulatory minimum ratio of 90% (as at March 31, 2026)

\$155M

organic capital generation (net of dividends) (in Q1/2026)

\$261M

additional capital deployed through NCIB in Q1/26

16.4%

financial leverage ratio^{††} (as at March 31, 2026)

Low capital sensitivity to macro variations

(see slide in appendix)

Footnotes: refer to slide 48 in appendix. Figures do not always add up exactly due to rounding differences.

[†] This item is a non-IFRS financial measure.

^{††} This item is a non-IFRS ratio; see the “Non-IFRS and Additional Financial Measures” section in this document and in the Q1/2026 MD&A.



Denis Ricard
President and CEO

Q1/2026 KEY TAKEAWAYS

Driving Profitable Growth

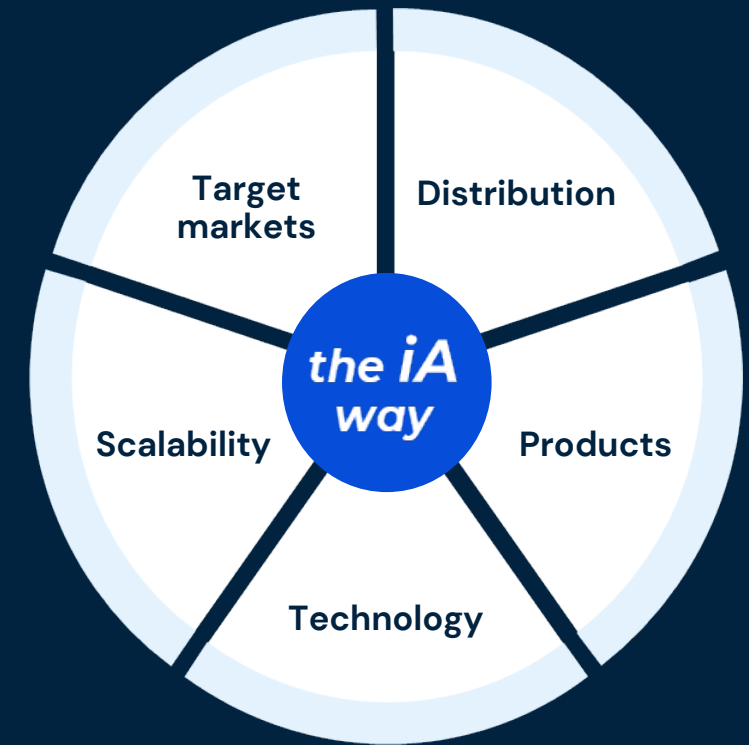
- Elevated activity in our Insurance and Wealth distribution platforms
- Net premiums and deposits up 10% YoY; AUM/AUA up 31% over LTM
- Record quarterly Individual Wealth Management gross sales of \$3.7B

Creating Value

- Delivering on all financial targets and managing expenses effectively
- Solid and sustained profitability and disciplined execution
- Strong momentum in wealth management

Returning Value

- \$1.2B in capital available for deployment
- 11% quarterly common share dividend increase
- Share buyback program (NCIB) maximum to be increased from 5% of outstanding shares to 8% of public float (subsequent to the quarter)



Question & Answer Session

Appendices

BOOK VALUE PER SHARE¹

P/BV ratio of 1.96 at March 31, 2026

\$78.90
at March 31, 2026

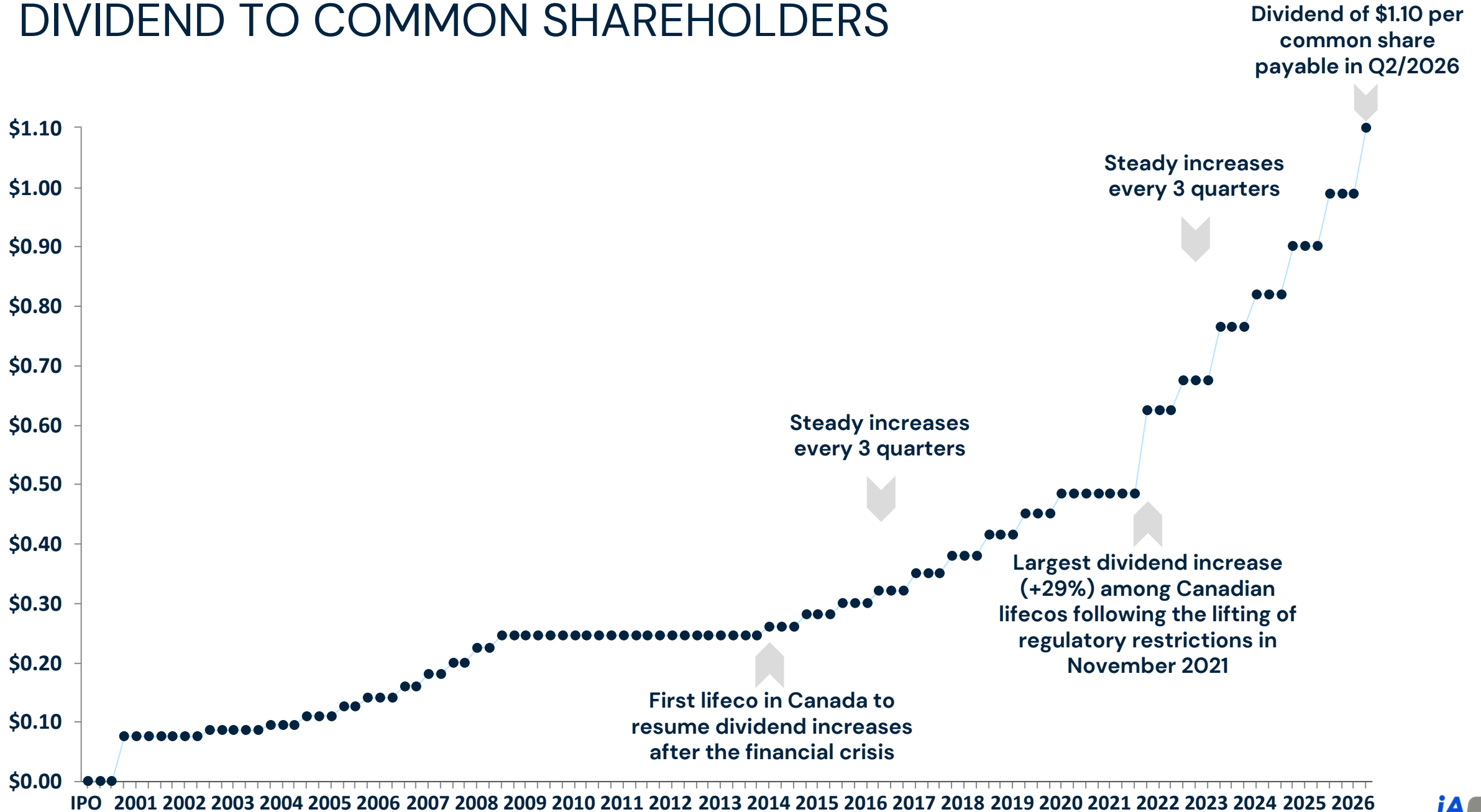
CAGR	
1-year	+6%
5-year	+7%
10-year	+8%
Since IPO ²	+9%

March 31, 2000²
\$8.44



¹Book value per common share is calculated by dividing the common shareholders' equity, which represents the total equity less other equity instruments, by the number of common shares outstanding at the end of the period. ² First disclosed book value as a public company on March 31, 2000.

DIVIDEND TO COMMON SHAREHOLDERS



DEPLOYING AVAILABLE CAPITAL SOUNDLY

Investing actively in high-ROE business and digital evolution

Capital available for deployment

\$1.2B

As at March 31, 2026

CAPITAL ALLOCATION PRIORITIES

Creating Value

#1 Organic growth

- ROE expansion driven by the profitability of new sales
- Investing in digital evolution to support sales, efficiency and scalability

#2 Disciplined acquisitions

- Accelerating growth with accretive acquisitions
- 30+ acquisitions since 2015, including 3 acquisitions in 2024 and 2 acquisitions in 2025

Returning Value

#3 Dividends

- Returning value to shareholders
- History of regular dividend increases
- Targeting a 25%–35% core payout ratio^{††}

#4 NCIB

- An additional tool for returning value to shareholders through timely buybacks
- 1,646,356 shares repurchased and cancelled during Q1/2026 for a total value of \$261M

^{††} This item is a non-IFRS ratio; see the “Non-IFRS and Additional Financial Measures” section in this document and in the Q1/2026 MD&A.

OPERATIONAL EFFICIENCY INITIATIVES

2022+

In-depth top-down review of projects

2023-2024

Completion of regulatory projects (IFRS transition and Quebec's Law 25 on privacy) and other projects as part of our digital transformation (legacy system termination)

2024+

Strong emphasis on operational efficiency
Continued growth initiatives with cost-conscious execution
Disciplined approach to project and workforce management

Corporate expenses¹

Disciplined expense management, amid inflationary pressures. Strong, ongoing focus on operational efficiency and enhancing IT infrastructure performance.



Corporate segment – Core other expenses target:²
2026 quarterly run rate of **\$70M ± \$5M** pre-tax

First quarter of 2026 core other expenses of \$65M are at the low end of the targeted quarterly run rate.

Corporate segment (\$ million, pre-tax)	Q1/26	Q2/26	Q3/26	Q4/26
Other expenses	\$72			
Core other expenses	\$65			

For all footnotes on this slide: refer to slide 48 in appendix.

Q1/2026 RECONCILIATION OF EARNINGS ACCORDING TO THE DOE¹

(\$M, unless otherwise indicated)

		Insurance, Canada	Wealth Management	US Operations	Investment	Corporate	TOTAL	
DRIVERS OF EARNINGS	Expected insurance earnings	155	117	61	—	—	333	YoY 14%
	Impact of new insurance business	(13)	—	(1)	—	—	(14)	
	+ Core insurance experience gains (losses)	(3)	—	(9)	—	—	(12)	
	Core insurance service result	139	117	51	—	—	307	8%
	Core net investment result	—	—	—	126	—	126	2%
	Core non-insurance activities	13	62	16	—	—	91	6%
	Core other expenses	(16)	(1)	(33)	—	(65)	(115)	(1%)
	Financing charges on debentures	—	—	—	(15)	—	(15)	
	Core income taxes	(40)	(47)	(8)	(9)	17	(87)	
	Dividends/distributions on equity instruments	—	—	—	(9)	—	(9)	
	Core earnings[†] (losses)	96	131	26	93	(48)	298	9%
	Core earnings adjustments (post tax)							
CORE RECONCILIATION	Market-related impacts	—	—	—	(87)	—	(87)	
	Assumption changes and management actions	(2)	(1)	—	6	(1)	2	
	Charges or proceeds related to acquisition, disposition or restructuring of a business, including acquisition, integration and restructuring costs	2	(2)	—	—	(3)	(3)	
	Amortization of acquisition-related finite life intangible assets	(5)	(12)	(8)	—	—	(25)	
	Non-core pension expense	(2)	(1)	—	—	(1)	(4)	
	Specified items	(1)	(1)	(2)	(40)	—	(44)	
		Net income (loss) attributed to common shareholders	88	114	16	(28)	(53)	137

¹ For more information on DOE and its components, refer to the "Non-IFRS and Additional Financial Measures" section of this document and of the Q1/2026 MD&A.

[†] This item is a non-IFRS financial measure; see the "Non-IFRS and Additional Financial Measures" section in this document and in the Q1/2026 MD&A.

Q1/2026 DRIVERS OF EARNINGS

(\$M, unless otherwise indicated)	First quarter		
	2026	2025	YoY
CORE EARNINGS[†] ACCORDING TO THE DRIVERS OF EARNINGS¹ – CONSOLIDATED			
Core insurance service result			
Risk adjustment release	79	73	8%
CSM recognized for services provided	219	195	12%
+ Expected earnings on PAA insurance business	35	25	40%
Expected insurance earnings	333	293	14%
Impact of new insurance business	(14)	(9)	
+ Core insurance experience gains (losses)	(12)	1	
Core insurance service result (total)	307	285	8%
Core net investment result	126	124	2%
Core non-insurance activities	91	86	6%
Core other expenses	(115)	(114)	(1%)
Financing charges on debentures	(15)	(17)	12%
Core income taxes	(87)	(82)	
Dividends/distributions on equity instruments	(9)	(9)	
Core earnings[†]	298	273	9%
Core earnings per common share^{††}	\$3.25	\$2.91	12%

¹ For more information on DOE and its components, refer to the “Non-IFRS and Additional Financial Measures” section of this document and of the Q1/2026 MD&A.

[†] This item is a non-IFRS financial measure. ^{††} This item is a non-IFRS ratio; see the “Non-IFRS and Additional Financial Measures” section in this document and in the Q1/2026 MD&A.

MARKET-RELATED IMPACTS

METHODOLOGY¹

Quarterly non-core market-related impacts are the difference between:

Reported net investment result, which is the actual IFRS result, and

Core net investment result, which is based on management expectations

MANAGEMENT EXPECTATIONS FOR *CORE NET INVESTMENT RESULT*²

Interest rates and credit spreads	Investment income assuming constant interest rates level throughout each month of the quarter ³
Equity and investment properties	Investment income assuming long-term expected average annual returns of 8%–9% on aggregate ⁴
Currency	Investment income assuming constant exchange rates level throughout each month of the quarter

2026 NON-CORE MARKET-RELATED IMPACTS	(\$M, post-tax) ²	Q1/2026
	INTEREST RATES & CREDIT SPREADS	
EQUITY (Public and Private) & INFRASTRUCTURE		(87)
INVESTMENT PROPERTIES		(10)
CIF ⁵		(8)
CURRENCY		—
TOTAL		(87)

¹ Small non-core market-related impacts might be measured on the insurance service result regarding losses and reversal of losses on onerous contracts accounted for using the VFA measurement model.

² For more details, see the *Core earnings* definition in the “Non-IFRS and Additional Financial Measures” section of the Q1/2026 MD&A.

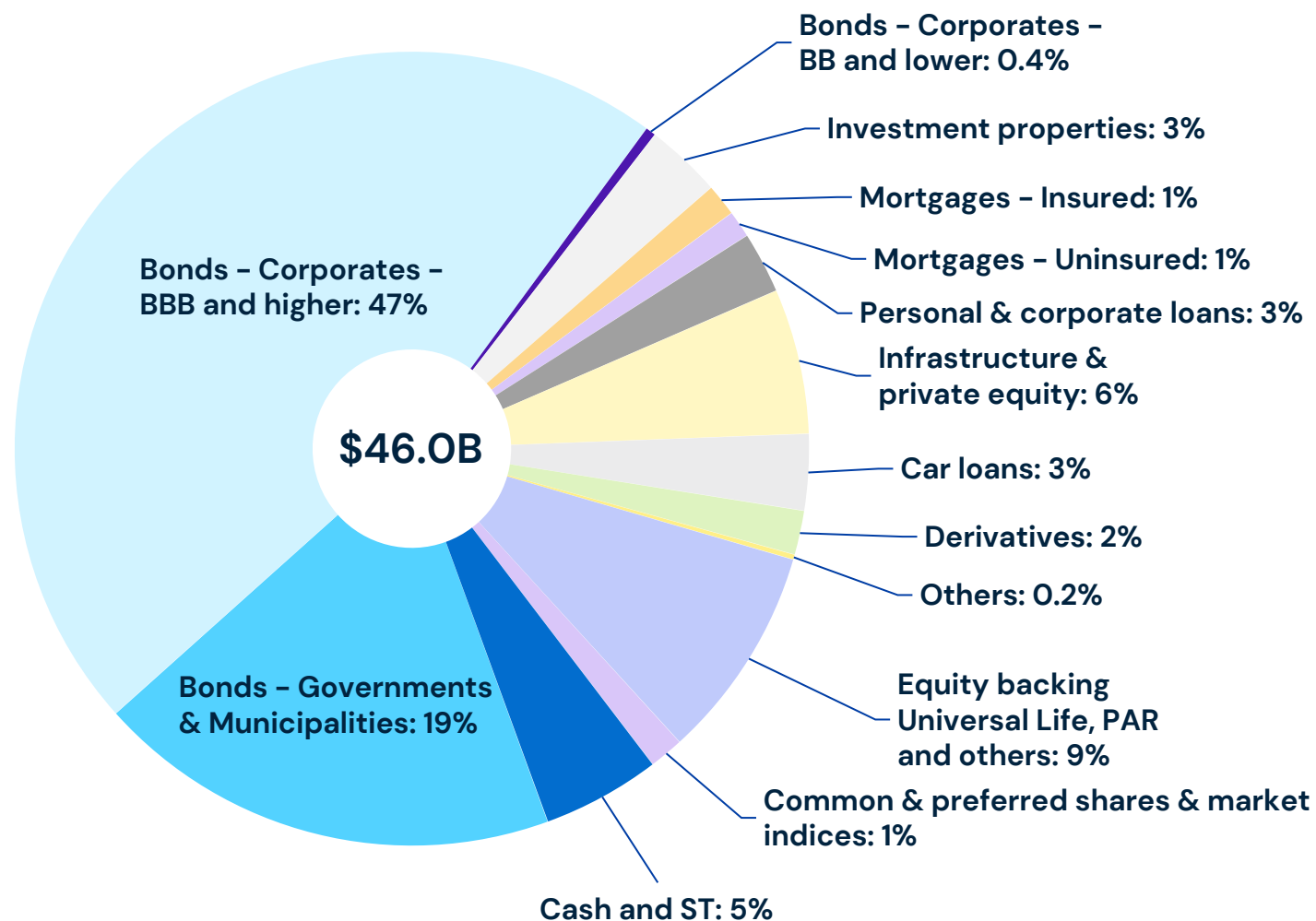
³ Impact of interest rate variations observable on the markets on investment income on fixed-income assets, net of finance expense on contract liabilities.

⁴ Impact on non-fixed income asset value (equity, real estate and infrastructure) and impact on insurance contract liabilities related to projected fee income (e.g., on universal life).

⁵ Impact of the tax-exempt investment income (above or below expected long-term tax impacts) from the Company’s multinational insurer status.

INVESTMENT PORTFOLIO

Resilient portfolio composed of high-quality assets and diversified exposures



Fixed income ALM¹-oriented portfolio

- See further details on slide [33](#)

Prudent exposure to equity market

- Quality private equity & infrastructure
- Part of public equity exposure is with downside protection, part is pass-through

Capital-efficient investment properties

- See further details on slide [35](#)

High-quality mortgage portfolio

- See further details on slide [35](#)

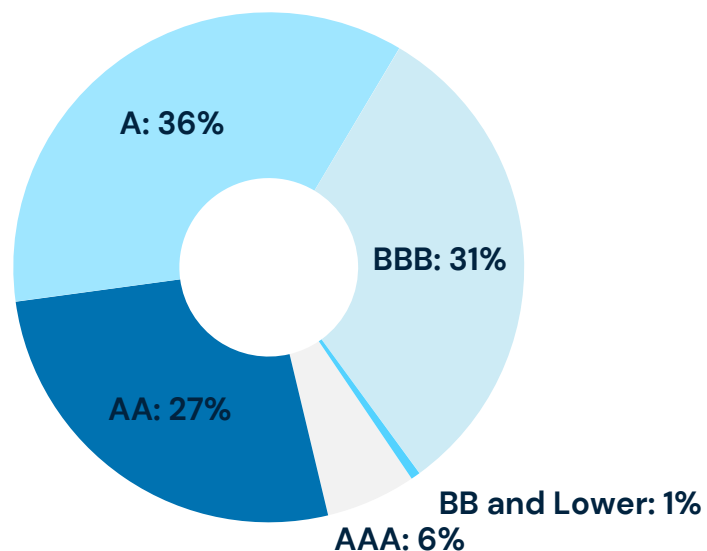
\$30.3B BOND PORTFOLIO

High-quality and conservative portfolio

BOND PORTFOLIO IS 66% OF TOTAL PORTFOLIO

- 71.3% are corporate bonds and 28.7% are government & municipality bonds
- Bonds with average credit rating of A
- No exposure to Collateralized Loan Obligations (CLOs)

BOND PORTFOLIO BY CREDIT RATING



Distribution by category of issuer	
Governments	25.5%
Municipalities	3.2%
Corporates – Public issues ¹	53.9%
Corporates – Private issues ¹	17.4%
Total	100%

Distribution by industry sector (Corporate bonds)	
Financial services	22.3%
Utilities	24.9%
Consumer cyclical and non-cyclical	15.5%
Energy	13.5%
Industrial	9.6%
Communications	8.0%
Other	6.2%
Total	100%

BOND CREDIT EXPERIENCE METHODOLOGY

- All bonds are at fair value to P&L – Defaults and credit rating changes flow directly to core earnings[†]
- Bonds already reflect expected credit losses, therefore no IFRS 9 allowance for credit losses required²

Q1/2026 FIXED INCOME CREDIT EXPERIENCE³

- \$1M credit experience loss from higher impacts from downgrades than from upgrades in the fixed income portfolio
- Total Q1/26 credit experience of \$7M including a \$8M gain from iA Auto Finance favourable experience*

¹ In Q1-2026, certain debt instruments previously presented as private were reclassified as public to better reflect their liquidity. Prior periods were restated accordingly.

² Whereas, for assets at fair value to other comprehensive income and amortized cost, investment income recognized in P&L is amortized, thus requiring an IFRS 9 allowance for credit losses.

³ The impact of rating changes, including defaults, on fixed income assets measured at fair value through profit or loss of the investment portfolio.

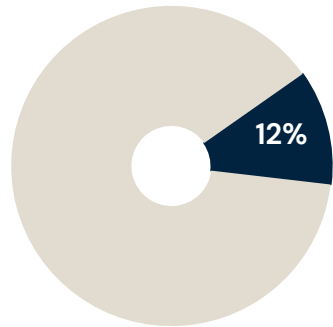
[†] This item is a non-IFRS financial measure; see the “Non-IFRS and Additional Financial Measures” section in this document and in the Q1/2026 MD&A.

PRIVATE FIXED INCOME

Comprised mainly of high-quality assets

PRIVATE DEBT – CORPORATE BONDS – \$5.3B

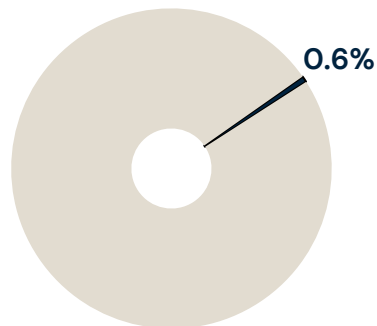
12% OF TOTAL \$46.0B INVESTMENT PORTFOLIO



- **Long-term** private debt exposure
- Predominantly (97%) **investment-grade**
- Primarily concentrated in **North America**
- **Additional yield** relative to public corporate bonds and often with **stronger covenants**

PRIVATE CREDIT – CORPORATE LOANS – \$280M

0.6% OF TOTAL \$46.0B INVESTMENT PORTFOLIO



- **100% senior secured**
- **Well diversified** across **sectors and issuers**
- **Disciplined deployment** initiated in 2025
- Average credit quality: B
- **No defaults or credit events** in 2025 and 2026 YTD

Data as at March 31, 2026.

¹In Q1 2026, the Company revised its fair value hierarchy presentation to better reflect input observability and market practice; comparative data were reclassified accordingly, without impact on net income.

Disciplined Risk Management

- Private fixed income allocation has **increased the portfolio efficient surface** (i.e, higher return adjusted for risk and regulatory capital)
- **Total portfolio risk has not changed** through rebalancing across other asset classes
- Exposure to **software-related companies** is negligible

Private Fixed Income Classification¹ Profile

- As of March 31, 2026, **Level 3 Private Fixed Income** holdings are limited to **1% of total investment portfolio**

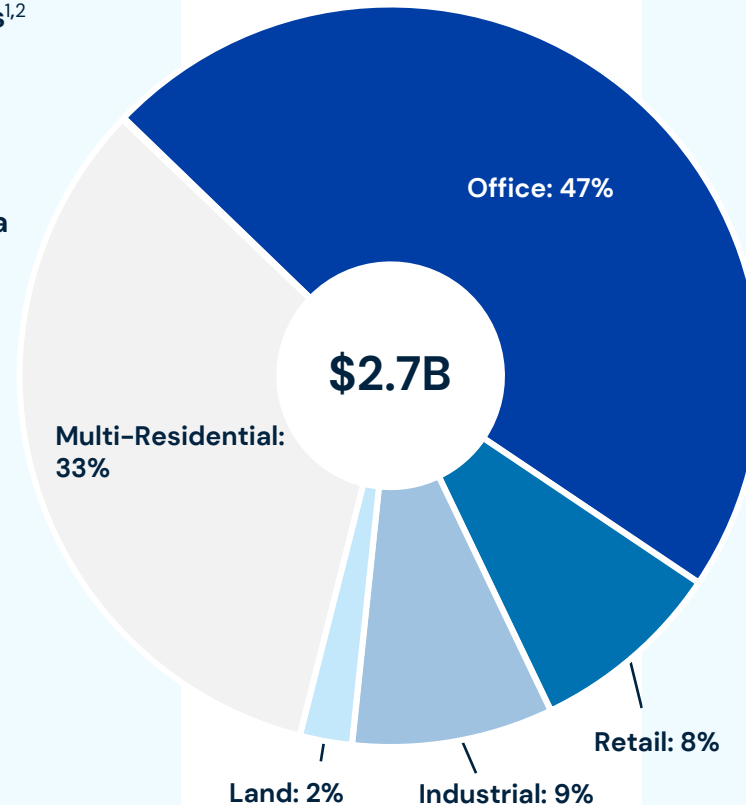
HIGH-QUALITY INVESTMENT PROPERTIES & MORTGAGES PORTFOLIOS

\$1.6B INVESTMENT PROPERTIES

- Capital-efficient investment properties¹
- Average lease terms remaining of ~10 years^{1,2}
- Large portion rented to governments¹
- Occupancy rate³ above market at 88%¹
- Lower risk profile via unlevered ownership¹
- 91% of investment properties are in Canada

Investment properties by property type	
Office	75%
Retail	7%
Industrial	9%
Land	4%
Multi-residential	4%

COMBINED PORTFOLIOS



\$1.1B MORTGAGES

- Disciplined underwriting process
- 55% of mortgages are insured
- 93% of mortgages are in Canada

Mortgage portfolio by property type	
Office	7%
Retail	10%
Industrial	8%
Land	—%
Multi-residential	75%

The figures do not always add up exactly due to rounding differences. ¹ Applies to investment properties as per financial statements. ² Weighted average lease term. ³ Occupancy rate on investment properties is calculated by dividing the total number of square feet rented by the total number of square feet in the Company's real estate portfolio. Land and real estate properties intended for redevelopment are excluded from the calculation.

IMMEDIATE SENSITIVITIES

For more information on sensitivities, please refer to the annual Management's Discussion and Analysis (MD&A) as well as the "Forward-looking statements" section in this document

as at March 31, 2026

		IMMEDIATE IMPACT				
		Net income ¹	Equity OCI only ³	Equity OCI ³ and net income ⁴	Solvency ratio	CSM
		\$M post-tax	\$M post-tax	\$M post-tax	Percentage points	\$M pre-tax
PUBLIC EQUITY	Immediate +10% change in market values ²	100	25	125	1.0%	300
	Immediate -10% change in market values ²	(100)	(25)	(125)	(1.5%)	(350)
	Immediate +25% change in market values ²	200	75	275	2.5%	775
	Immediate -25% change in market values ²	(175)	(100)	(275)	(3.5%)	(850)
PRIVATE NON-FIXED INCOME (NFI) ASSETS	Immediate +10% change in market values of private equity, invest. property and infrastructure	300	25	325	1.0%	—
	Immediate -10% change in market values of private equity, invest. property and infrastructure	(300)	(25)	(325)	(1.0%)	—
INTEREST RATES	Immediate parallel shift of +50 bps on all rates	(25)	25	—	(0.5%)	25
	Immediate parallel shift of -50 bps on all rates	25	(50)	(25)	1.0%	(50)
CORPORATE SPREADS	Immediate parallel shift of +50 bps	(25)	50	25	0.5%	—
	Immediate parallel shift of -50 bps	25	(75)	(50)	(0.5%)	—
PROVINCIAL GOV. BOND SPREADS	Immediate parallel shift of +50 bps	25	(25)	—	—%	75
	Immediate parallel shift of -50 bps	(25)	25	—	—%	(75)
Rounding		±25	±25	±25	±0.5%	±25

¹ Represents the impact on net income attributed to common shareholders. (Note that the core earnings adjustments correspond to the difference between actual reported net investment result and management's expectations which include equity and investment property long-term expected average annual returns of 8%-9% on aggregate). ² Excluding preferred shares. ³ Impact of macroeconomic variations on equity OCI is related to the Company's pension plan. ⁴ Net income attributed to common shareholders. See the "Forward-looking statements" section in this document.

REVENUES & EXPENSES DIRECTLY IMPACTED BY THE LEVEL OF EQUITY MARKETS AND INTEREST RATES

- Expected return on non-fixed income (NFI) asset investments
- CSM recognition in earnings for seg. funds
- Net revenues on AUM/AUA of mutual funds and wealth distribution and advisory affiliates
- Expected return on fixed income assets and on expected liability finance expense

CORE EARNINGS[†] SENSITIVITIES DO NOT REFLECT:

- Diversification between macroeconomic factors
- Future management actions and investment portfolio re-optimization

CORE EARNINGS[†] SENSITIVITIES

as at March 31, 2026	Segment	Variation	IMPACT ON FUTURE QUARTER CORE EARNINGS ^{1†} \$M post-tax	Description of shock
PUBLIC EQUITY ²	Investment	+5%	0.2	Immediate +5% change in market values
		-5%	(0.2)	Immediate -5% change in market values
	Wealth Management	+5%	6.0	Immediate +5% change in market values
		-5%	(6.4)	Immediate -5% change in market values
PRIVATE NON-FIXED INCOME (NFI) ASSETS ³	Investment	+5%	3.5	Immediate +5% change in market values
		-5%	(3.5)	Immediate -5% change in market values
INTEREST RATES	Investment	+10 bps	0.6	Immediate parallel shift of +10 bps on all rates
		-10 bps	(0.7)	Immediate parallel shift of -10 bps on all rates
	Wealth Management	+10 bps	0.7	Immediate parallel shift of +10 bps on all rates
		-10 bps	(0.7)	Immediate parallel shift of -10 bps on all rates
CREDIT AND SWAP SPREADS	Investment	+10 bps	0.4	Immediate parallel shift of +10 bps
		-10 bps	(0.5)	Immediate parallel shift of -10 bps

For more information on sensitivities, please refer to the "Risk Management" sections in the Q1/2026 Management's Discussion and Analysis (MD&A) as well as the "Forward-looking statements" section in this document

¹ Impacts on core earnings[†] for the next quarter. ² Excluding preferred shares. ³ Private equity, investment property and infrastructure.

[†] This item is a non-IFRS financial measure; see the "Non-IFRS and Additional Financial Measures" section in this document and in the Q1/2026 MD&A.

INSURANCE, CANADA

(\$M, unless otherwise indicated)

	First quarter		
	2026	2025	Variation
Individual Insurance			
Sales ¹			
Minimum premiums ²	84	86	(2%)
Excess premiums ³	13	13	—%
Total	97	99	(2%)
Gross premiums	757	703	8%
Net premiums	628	581	8%
Number of policies issued			
Life insurance only	38,989	38,301	2%
Life, critical illness, disability	61,999	58,846	5%
iA Auto & Home			
Sales – Direct written premiums	137	129	6%
Net premiums	134	124	8%

¹ First-year annualized premiums. ² Insurance component. ³ Savings component.

INSURANCE, CANADA (cont.)

(\$M, unless otherwise indicated)

	First quarter		
	2026	2025	Variation
Group Insurance			
Employee Plans			
Implemented sales	8	70	(89%)
Net premiums	375	360	4%
Premium equivalents and deposits	70	71	(1%)
Special Markets			
Sales – Gross premiums	104	108	(4%)
Net premiums	95	100	(5%)
Total – Sales	112	178	(37%)
Total – Net premiums, premium equivalents and deposits	540	531	2%
Dealer Services			
Sales – Creditor insurance	32	35	(9%)
Sales – P&C	142	128	11%
Total – Sales	174	163	7%
Total – Net premiums and premium equivalents	150	139	8%

WEALTH MANAGEMENT

(\$M, unless otherwise indicated)

	First quarter		
	2026	2025	Variation
Individual Wealth Management			
Sales - Gross sales			
Segregated funds	2,383	1,939	23%
Mutual funds	838	647	30%
Other savings products	494	467	6%
Total¹	3,715	3,053	22%
Sales - Net sales			
Segregated funds ²	1,477	1,173	304
Mutual funds	(90)	(62)	(28)
Total²	1,387	1,111	276

(\$M, unless otherwise indicated)

	March 31, 2026	3-month variation	1-year variation
Assets under management			
Other savings products (general fund) ¹	4,047	(2%)	(11%)
Segregated funds	43,529	3%	25%
Mutual funds	13,925	(1%)	6%
Total	61,501	2%	17%
Assets under administration²	199,978	1%	50%
Total AUM/AUA	261,479	1%	41%

¹ Represents in-force business sold by the Wealth Management business segment; assets are managed by the Investment business segment. ² Includes assets related to distribution and advisory affiliates.

WEALTH MANAGEMENT (cont.)

(\$M, unless otherwise indicated)

	First quarter		
	2026	2025	Variation
Group Savings and Retirement			
Sales – Gross sales			
Accumulation contracts			
Other accumulation contracts	38	63	(40%)
Segregated funds	612	739	(17%)
Total	650	802	(19%)
Insured annuities (general fund) ¹	54	39	38%
Total – Gross sales¹	704	841	(16%)
Net premiums ¹	698	835	(16%)
Asset Rollover	101	93	9%

(\$M, unless otherwise indicated)

	March 31, 2026	3-month variation	1-year variation
Assets under management			
Accumulation contracts			
Other accumulation contracts (general fund)	324	(5%)	(9%)
Segregated funds	20,620	(1%)	10%
Total	20,944	(1%)	10%
Insured annuities (general fund)	7,624	(1%)	11%
Total – Assets under management	28,568	(1%)	10%

¹ Represents in-force business sold by the Wealth Management business segment; assets are managed by the Investment business segment.

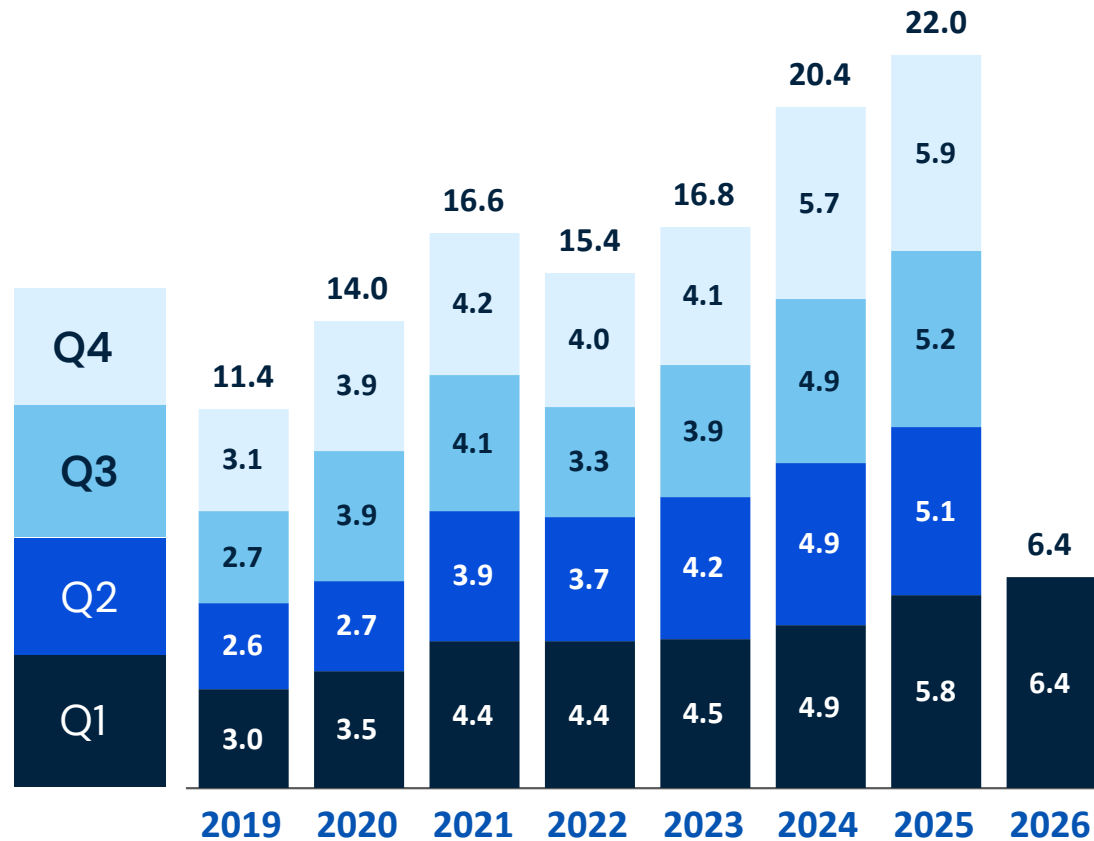
US OPERATIONS

(\$M, unless otherwise indicated)

	First quarter		
	2026	2025	Variation
Individual Insurance			
Sales (\$US)	79	68	16%
Sales (\$CAN)	108	97	11%
Net premiums (\$CAN)	268	255	5%
Dealer Services			
Sales (\$US)	273	306	(11%)
Sales (\$CAN)	375	438	(14%)
Net premiums (\$CAN)	103	152	(32%)
Premium equivalents (\$CAN)	110	100	10%
Total net premiums and premium equivalents (\$CAN)	481	507	(5%)

NET PREMIUMS, PREMIUM EQUIVALENTS AND DEPOSITS

Net premiums, premium equivalents and deposits
(\$B)



(\$M, unless otherwise indicated)

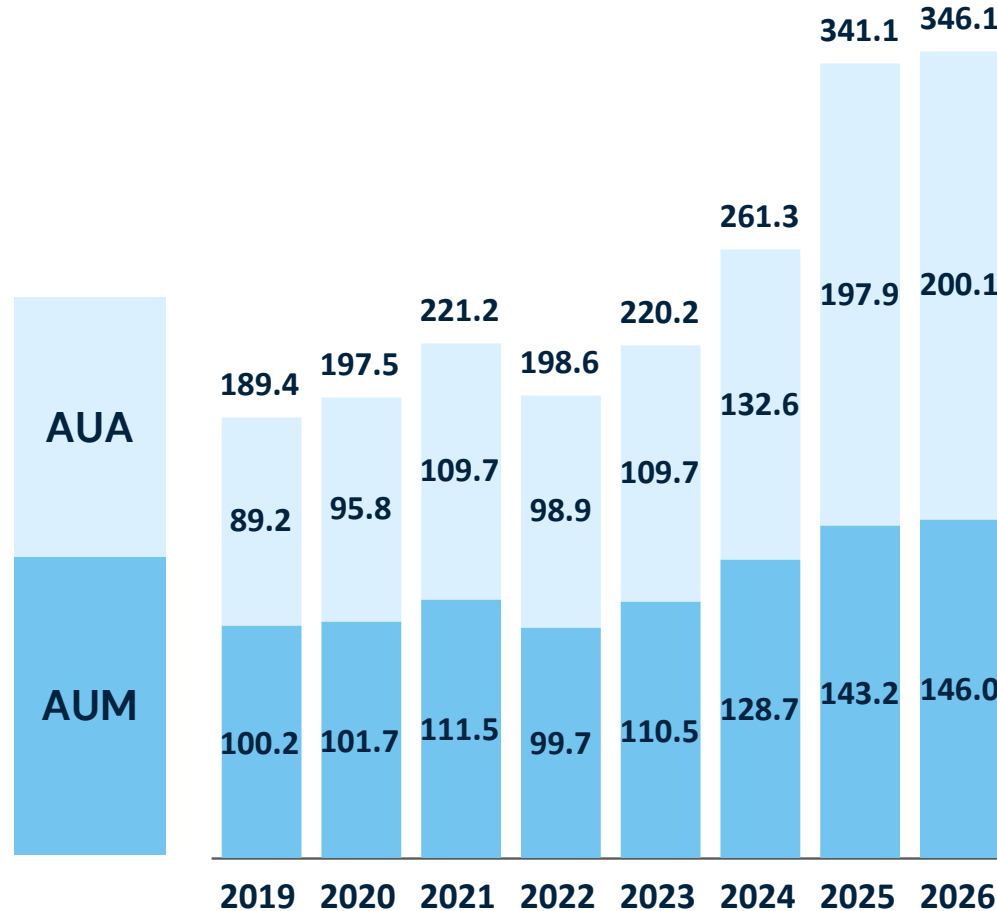
	Q1/2026	YoY
Insurance, Canada		
Individual Insurance	628	8%
Group Insurance	540	2%
Dealer Services	150	8%
iA Auto and Home	134	8%
Wealth Management		
Individual Wealth Management	3,715	22%
Group Savings and Retirement	698	(16%)
US Operations		
Individual Insurance	268	5%
Dealer Services	213	(15%)
Consolidation adjustments	23	
TOTAL	6,369	10%

Note: The figures do not always add up exactly due to rounding differences.

ASSET GROWTH

Total AUM and AUA

(assets under management and assets under administration, end of period, \$B)



Assets under management and assets under administration			
(\$B, unless otherwise indicated)	March 31 2026	QoQ	YoY
Assets under management			
General fund	61.7	3%	6%
Segregated funds	64.2	2%	20%
Mutual funds	13.9	(1%)	6%
Other	6.2	—%	6%
Subtotal	146.0	2%	12%
Assets under administration	200.1	1%	50%
Total	346.1	1%	31%

In Q2/2025, the 2024 assets under administration figures have been adjusted to reflect refinements in consolidation adjustment between the Company and one of its subsidiaries.

CSM MOVEMENT ANALYSIS¹

(\$M, unless otherwise indicated)	Q1/2026	Q1/2025	YoY
CSM – Beginning of period	7,650	6,899	
Organic CSM movement			
Impact of new insurance business	202	191	6%
Organic financial growth	114	92	24%
Insurance experience gains (losses)	39	44	
CSM recognized for services provided	(219)	(195)	12%
Subtotal – Organic CSM movement	136	132	3%
Non-organic CSM movement			
Impact of changes in assumptions and management actions	(2)	(3)	
Impact of markets	(86)	(99)	
Currency impact	12	–	
Acquisition or disposition of a business	(1)	3	
Subtotal – Non-organic CSM movement	(77)	(99)	
Total – CSM movement	59	33	
CSM – End of period	7,709	6,932	11%
CSM – Net insurance contract liabilities at end	7,244	6,509	11%
CSM – Net reinsurance contract liabilities at end	465	423	10%
CSM – End of period	7,709	6,932	11%

Q1/2026 highlights

Organic CSM increase of \$136M

- 6% increase of impact of new insurance business mainly driven by strong business growth, in particular in Individual Wealth Management
- 24% increase of organic financial growth
- \$39M insurance experience gains from favourable policyholder behaviour experience in the segregated fund portfolio
- 12% increase in CSM recognized for services provided in earnings

Non-organic CSM decrease of \$77M

- Mostly from the unfavourable impact of market variations

Total CSM increased by \$59M QoQ, and 11% YoY, to stand at \$7.7B at March 31, 2026

¹ Components of the CSM movement analysis constitute supplementary financial measures. Refer to the “Non-IFRS and Additional Financial Measures” section in this document and in the Q1/2026 MD&A for more information.

INVESTOR RELATIONS

Contact

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VP-Investor-Relations@ia.ca

Next Reporting Dates

Q2/2026 – August 4, 2026 after market close	Conference call on August 5, 2026
Q3/2026 – November 9, 2026 after market close	Conference call on November 10, 2026
Q4/2026 – February 16, 2027 after market close	Conference call on February 17, 2027
Q1/2027 – May 4, 2027 after market close	Conference call on May 5, 2027
Q2/2027 – August 3, 2027 after market close	Conference call on August 4, 2027
Q3/2027 – November 9, 2027 after market close	Conference call on November 10, 2027

For information on our earnings releases, conference calls and related disclosure documents, consult the Investor Relations section of our website at ia.ca.

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Footnotes for slide 9 on Q1/2026 Key Results

- ¹ Consolidated net income attributed to common shareholders divided by the average common shareholders' equity for the period. Return on common shareholders' equity is a supplementary financial measure. Refer to the "Non-IFRS and Additional Financial Measures" section in this document and in the Q1/2026 Management's Discussion and Analysis for more information.
- ² Net premiums, premium equivalents and deposits, assets under management (AUM), assets under administration (AUA), capital available for deployment and organic capital generation represent supplementary financial measures. Refer to the "Non-IFRS and Additional Financial Measures" section in this document and in the Q1/2026 MD&A for more information.
- ³ Represents net premiums, premium equivalents and deposits.
- ⁴ At March 31, 2026.
- ⁵ The solvency ratio is calculated in accordance with the Capital Adequacy Requirements Guideline - Life and Health Insurance (CARLI) mandated by the Autorité des marchés financiers du Québec (AMF). This financial measure is exempt from certain requirements of regulation 52-112 respecting Non-GAAP and Other Financial Measures Disclosure according to AMF Blanket Order No. 2021-PDG-0065. Refer to the "Non-IFRS and Additional Financial Measures" section in this document and the Q1/2026 MD&A for more information.
- ⁶ Book value per common share is calculated by dividing the common shareholders' equity, which represents the total equity less other equity instruments, by the number of common shares outstanding at the end of the period.

Footnotes for slide 13 on Financial targets

- ¹ Within the meaning of applicable securities laws, such financial targets constitute "financial outlooks" and "forward-looking information". The purpose of these financial targets is to provide a description of management's expectations regarding iA Financial Group's annual and medium-term financial performance and may not be appropriate for other purposes. Actual results could vary materially as a result of numerous factors, including the risk factors referenced herein. Certain material assumptions relating to financial targets provided herein and other related financial and operating targets are described in this document. They are also described in other documents made available by the Company. See "Forward-Looking Statements".
- ² The Company's dividend and distribution policy is subject to change, and dividends and distributions are declared or made at the discretion of the Board of Directors.

Footnotes for slide 20 on Robust Capital Position

- ¹ iA Financial Corporation Inc. and rounded to the nearest 0.5 percentage points.
- ² The calculation considers the amount of capital over and above the Company's operating capital target ratios, calculated under the Capital Adequacy Requirements Guideline – Life and Health Insurance (CARLI), in addition to potential debt capital and other regulatory capital instruments other than common shares, considering all limits and constraints of the regulatory capital guideline and the Company's own internal targets.
- ³ Organic CSM growth is a component of the CSM movement analysis and constitutes a supplementary financial measures. Refer to the "Non-IFRS and Additional Financial Measures" section in this document and in the Q1/2026 MD&A for more information.
- ⁴ Starting in the fourth quarter of 2025, organic CSM growth and organic RA growth includes the amounts attributable to segregated funds considering the impact of the CARLI 2025 change related to segregated funds.
- ⁵ *Capital deployment – Organic growth* refers to the capital required, as defined and calculated under the CARLI guideline, to support organic growth.
Capital deployment – Dividends represents the impact of the dividends paid to common shareholders.
Additional capital deployment – Acquisitions represents the impact of capital deployed for acquisitions.
Additional capital deployment – NCIB represents the impact of capital deployed for share buybacks under the NCIB.
- ⁶ Includes, among other things, assumption changes, management actions, adjustments to investment portfolio and CARLI guideline regulatory changes.

Footnotes for slide 28 on Corporate Expenses

- ¹ Corporate expenses are non-attributable expenses that are not allocated to other segments, such as expenses for certain corporate functions, and therefore represent only part of the Company's total general operating and administrative expenses.
- ² Within the meaning of applicable securities laws, the core other expense target constitutes a "financial outlook" and "forward-looking information". See the "Forward-Looking Statements" slide.

ACRONYMS

Acronym	Term	Additional information
ACL	Allowance for credit losses	Amount defined by IFRS 9 that adjusts the carrying amount of an asset for estimated future credit losses.
AMF	Autorité des marchés financiers	Body mandated by the Government of Quebec to regulate Quebec insurers, including Industrial Alliance Insurance and Financial Services Inc.
ASO	Administrative services only	An ASO contract refers to a service contract, which is a contract that does not contain any significant insurance risk and no financial risk and for which the Company offers administrative services.
AUA	Assets under administration	Non-IFRS measure. All assets with respect to which the Company acts only as an intermediary between a client and an external fund manager.
AUM	Assets under management	Non-IFRS measure. All assets with respect to which the Company establishes a contract with a client and makes investment decisions for amounts deposited in this contract.
BVPS	Book value per common share	A financial measure calculated by dividing the common shareholders' equity, which represents the total equity less other equity instruments, by the number of common shares outstanding at the end of the period.
CAGR	Compound annual growth rate	The average annual growth rate of a metric over a specified period of time longer than one year.
CARLI	Capital adequacy requirements for life and health insurance	Capital adequacy guideline of the Autorité des marchés financiers applicable to Quebec life and health insurers, including Industrial Alliance Insurance and Financial Services Inc.
CSM	Contractual service margin	Portion of the insurance contract liability established at issuance of a contract to offset new business profit at issue and to defer it over the life of the contract as services are provided.
DOE	Drivers of earnings	Analysis that presents earnings broken down by key drivers.
DRIP	Dividend reinvestment and share purchase plan	-
EPS	Earnings per common share	A measure of the Company's profitability, calculated by dividing the consolidated net income attributed to common shareholders by the weighted average number of outstanding common shares for the period, excluding common shares held in treasury.
FCF	Fulfilment cash flows	The sum of the estimates of present value of future cash flows and the risk adjustment for non-financial risk (RA).
FVPL	Fair value through profit or loss	Classification of financial instruments defined by IFRS 9 where changes in fair value of the financial instruments are recorded through profit or loss (not in other comprehensive income).
GAAP	Generally accepted accounting principles	-
GMM	General measurement model	One of the three measurement models under IFRS 17. The GMM is the measurement model by default.
IAS	International Accounting Standards	Set of accounting standards mandatory for Canadian publicly-owned companies.
IASB	International Accounting Standards Board	Body responsible for the development and publication of IFRS and IAS accounting standards.

ACRONYMS (cont.)

Acronym	Term	Additional information
IFRS	International Financial Reporting Standards	Set of accounting standards mandatory for Canadian publicly-owned companies.
MD&A	Management's Discussion and Analysis	-
NCIB	Normal course issuer bid	-
NFI	Non-fixed income	Asset class notably including public and private equity exposures, investment properties and infrastructure investments.
P&C	Property and casualty	Broad type of insurance coverages that includes auto and home insurance, warranties, etc.
P&L	Profits and losses	Refers to the net income in an accounting income statement.
PAA	Premium allocation approach	One of the three measurement models under IFRS 17. The PAA is a simplified model allowed for short-term contracts.
QoQ	Quarter-over-quarter	Analysis which compares the result of a quarter versus the previous quarter.
QTD	Quarter-to-date	Last completed quarter.
RA	Risk adjustment for non-financial risk (or risk adjustment)	Portion of the insurance contract liability which represents the compensation an entity requires for bearing the uncertainty about the amount and timing of the cash flows that arises from non-financial risk as the entity fulfils insurance contracts.
ROE	Return on common shareholders' equity	Non-IFRS measure. A ratio, expressed as a percentage, obtained by dividing the consolidated net income available to common shareholders by the average common shareholders' equity for the period.
TPM	Total portfolio management	Asset portfolio management approach where assets banking liabilities of multiple lines of business are managed without segmentation.
VFA	Variable fee approach	One of the three measurement models under IFRS 17. The VFA applies to contracts with significant investment-related pass-through elements.
YoY	Year-over-year	Analysis which compares the result of a specific period with the same period in the previous year.
YTD	Year-to-date	Sum of the completed quarters of the calendar year.
-	Estimates of present value of future cash flows (or current estimate)	Portion of the insurance contract liability which represents an explicit, unbiased and probability-weighted estimate (i.e. expected value) of the present value of the future cash flows that will arise as the insurer fulfils its insurance contract obligations.
-	Deposits	Deposits refer to amounts of money received from clients under a mutual fund contract or an investment contract.
-	Initial recognition	Refers to the accounting of a contract at issuance.
-	Insurance contract	Contracts that contain a significant insurance risk. The Company has classified most of its contracts as insurance contracts.
-	Investment contract	Contracts that contain a financial risk and which do not include a significant insurance risk.
-	Loss component	For onerous contracts at initial recognition, a loss is recognized in earnings and a loss component (notional amount) is established. After initial recognition, the loss component is tracked and disclosed.
-	Onerous contract	An insurance contract is onerous at initial recognition if fulfilment cash flows measured (including acquisition expenses) represent a net outflow (i.e. loss) at initial recognition.
-	Service contract	Contracts that do not contain any significant insurance risk and no financial risk and for which the Company offers administrative services. Administrative services only (ASO) contracts fall into this category.



iA Financial Group is a business name and trademark of iA Financial Corporation Inc.