

iA Financial Corporation Inc.

Interim Condensed Consolidated Financial Statements For the Third Quarter of 2022

As at September 30, 2022 and 2021



Interim Condensed Consolidated Financial Statements (unaudited)

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Consolidated Income Statements

		Quarters (Septemb			Nine months ended September 30				
(unaudited, in millions of Canadian dollars, unless otherwise indicated)		2022		2021		2022		2021	
Revenues									
Premiums									
Gross premiums	\$	3,192	\$	3,599	\$	10,474	\$	10,578	
Premiums ceded		(321)		(267)		(857)		(767)	
Net premiums (Note 16)		2,871		3,332		9,617		9,811	
Investment income (Note 4)									
Interest and other investment income		647		432		1,548		1,113	
Change in fair value of investments		(184)		(473)		(8,500)		(2,974)	
		463		(41)		(6,952)		(1,861)	
Other revenues		514		543		1,576		1,559	
		3,848		3,834		4,241		9,509	
Policy benefits and expenses		,		-,		-,			
Gross benefits and claims on contracts		2,018		1,604		5,884		5,861	
Ceded benefits and claims on contracts		(201)		(172)		(601)		(512)	
Net transfer to segregated funds		191		1,018		1,977		2,274	
Increase (decrease) in insurance contract liabilities		497		96		(7,116)		(1,935)	
Increase (decrease) in investment contract liabilities		3		1		(48)		(6)	
Decrease (increase) in reinsurance assets		(108)		(39)		(42)		(57)	
		2,400		2,508		54		5,625	
Commissions		567		540		1,764		1,586	
General expenses		554		441		1,542		1,309	
Premium and other taxes		40		35		115		105	
Financing charges		25		21		66		58	
		3,586		3,545		3,541		8,683	
Income before income taxes		262		289		700		826	
Income taxes (Note 15)		48		63		111		191	
Net income	\$	214	\$	226	\$	589	\$	635	
Net income attributed to participating policyholders		(4)		3		(13)		(3)	
Net income attributed to shareholders	\$	218	\$	223	\$	602	\$	638	
Dividends on preferred shares issued by a subsidiary (Note 12)		3		6		14		17	
Net income attributed to common shareholders	\$	215	\$	217	\$	588	\$	621	
Earnings per common share (in dollars) (Note 17) Basic	\$	2.03	\$	2.01	\$	5.50	\$	5.78	
Diluted	ð	2.03	Ф	2.01	Þ	5.48	Ф	5.76	
Weighted average number of shares outstanding (in millions of units) (Note 17)		2.00		£.V1		0.70		5.10	
Basic		106		108		107		107	
Diluted		106		108		107		107	
Dividends per common share (in dollars) (Note 11)		0.68		0.49		1.93		1.46	

Consolidated Comprehensive Income Statements

	Quarters Septemb		N	ine month Septemb	 d
(unaudited, in millions of Canadian dollars)	2022	2021		2022	2021
Net income	\$ 214	\$ 226	\$	589	\$ 635
Other comprehensive income, net of income taxes					
Items that may be reclassified subsequently to net income:					
Available for sale financial assets					
Unrealized gains (losses) on available for sale financial assets	(47)	(17)		(472)	(53)
Reclassification of losses (gains) on available for sale financial assets included in net income	(8)	(6)		(24)	(20)
	(55)	(23)		(496)	(73)
Net investment hedge					
Unrealized gains (losses) on currency translation in foreign operations	172	53		225	(9)
Hedges of net investment in foreign operations	(95)	(33)		(138)	4
	77	20		87	(5)
Cash flow hedge					
Unrealized gains (losses) on cash flow hedges	_	(1)		1	(1)
Items that will not be reclassified subsequently to net income:					
Remeasurement of post-employment benefits	(14)	29		74	183
Total other comprehensive income	8	25		(334)	104
Comprehensive income	\$ 222	\$ 251	\$	255	\$ 739
Comprehensive income attributed to participating policyholders	(4)	3		(13)	(3)
Comprehensive income attributed to shareholders	\$ 226	\$ 248	\$	268	\$ 742

Income Taxes Included in Other Comprehensive Income

	Quarters Septemb		Nine months ended September 30				
(unaudited, in millions of Canadian dollars)	2022	2021		2022		2021	
Income tax recovery (expense) related to:							
Items that may be reclassified subsequently to net income:							
Unrealized losses (gains) on available for sale financial assets	\$ 15	\$ 5	\$	146	\$	15	
Reclassification of gains (losses) on available for sale financial assets included in net income	3	3		9		8	
Hedges of net investment in foreign operations	15	6		22			
	33	14		177		23	
Items that will not be reclassified subsequently to net income:							
Remeasurement of post-employment benefits	5	(11)		(26)		(66)	
Total income tax recovery (expense) included in other comprehensive income	\$ 38	\$ 3	\$	151	\$	(43)	

Consolidated Statements of Financial Position

		tember 30	As at December 3			
		2022		202		
(in millions of Canadian dollars)		(unaudited)				
Assets						
Investments (Note 4)						
Cash and short-term investments	\$	1,167	\$	1,540		
Bonds		26,980		32,89		
Stocks		3,890		3,90		
Mortgages and other loans		2,878		2,92		
Derivative financial instruments (Note 7)		970		91		
Policy loans		1,125		1,04		
Other invested assets		501		55		
Investment properties		1,819		1,870		
		39,330		45,65		
Other assets		4,561		3,850		
Reinsurance assets		2,503		2,210		
Fixed assets		357		369		
Deferred income tax assets		90		2		
Intangible assets		1,776		1,70		
Goodwill		1,328		1,26		
General fund assets		49,945		55,082		
Segregated funds net assets (Note 8)		35,469		39,57		
Total assets	\$	85,414	\$	94,659		
Liabilities						
Insurance contract liabilities	\$	29,531	\$	36,540		
Investment contract liabilities	·····	552		577		
Derivative financial instruments (Note 7)		1,618		526		
Other liabilities		9,268		8,303		
Deferred income tax liabilities		342		44		
Debentures		1,499		1,450		
General fund liabilities		42,810		47,83		
Liabilities related to segregated funds net assets (Note 8)		35,469		39,57		
Total liabilities	\$	78,279	\$	87,41		
Equity						
Share capital and contributed surplus	\$	1,698	\$	1,72		
Preferred shares issued by a subsidiary and other equity instruments (Note 12)		525		52		
Retained earnings and accumulated other comprehensive income		4,877		4,94		
Participating policyholders' accounts		35		4		
		7,135		7,24		
Total liabilities and equity	\$	85,414	\$	94,65		

Consolidated Equity Statements

			As at S	September 30, 2	022		
	Participating policyholders' accounts	Common shares	Preferred shares issued by a subsidiary and other equity instruments	Contributed surplus	Retained earnings	Accumulated other comprehensive income	Total
(unaudited, in millions of Canadian dollars)		(Note 11)	(Note 12)			(Note 13)	
Balance as at December 31, 2020	\$ 41	\$ 1,674	\$ 525	\$ 20	\$ 4,170	\$ 83	\$ 6,513
Net income attributed to shareholders	_	_	_	_	852	_	852
Net income attributed to participating policyholders' accounts	7	_	_				7
Other comprehensive income		_	<u> </u>	_	<u> </u>	99	99
Comprehensive income for the year	7	_	_	_	852	99	958
Equity transactions							
Transfer of post-employment benefits	_		_		196	(196)	
Stock option plan	_	_		3	_		3
Stock options exercised	_	_	_	(6)	_		(6)
Common shares issued	_	34	_		_	_	34
Redemption of common shares	_	(2)	_	_	(6)	_	(8)
Dividends on common shares	_	<u> </u>	_	_	(224)		(224)
Dividends on preferred shares issued by a subsidiary	_	_	_	_	(22)		(22)
Other	_	_	_	_	(3)	_	(3)
	_	32	_	(3)	(59)	(196)	(226)
Balance as at December 31, 2021	48	1,706	525	17	4,963	(14)	7,245
Net income attributed to shareholders	_	_	_	_	602	_	602
Net income attributed to participating policyholders' accounts	(13)	_	_	_	_	_	(13)
Other comprehensive income	_	_	_	_	_	(334)	(334)
Comprehensive income for the period	(13)	_	_	_	602	(334)	255
Equity transactions							
Transfer of post-employment benefits	_	_	_	_	74	(74)	_
Stock option plan	_	_	_	2	_	_	2
Stock options exercised	_	_	_	(2)	_	_	(2)
Common shares issued	_	13	-	_	_	-	13
Redemption of common shares	_	(38)	_	_	(119)	-	(157)
Redemption of preferred shares issued by a subsidiary	_	_	(250)	_	_	_	(250)
Issuance of other equity instruments	_	_	250	_	(3)	_	247
Dividends on common shares	_	_	_	_	(206)	_	(206)
Dividends on preferred shares issued by a subsidiary	_	_	_	_	(14)	_	(14)
Other	_	_	_	_	2		2
	_	(25)	_	_	(266)	(74)	(365)
Balance as at September 30, 2022	\$ 35	\$ 1,681	\$ 525	\$ 17	\$ 5,299	\$ (422)	\$ 7,135

As at September 30, 2021

						AS at Se	hreinne	i 30, 20	JZ I				
	Participa policyhold acco	lers'	С	ommon shares	iss subsid	Preferred shares ued by a diary and er equity truments	Contri	ibuted urplus		etained arnings	Accum compreh ii	other	Total
(unaudited, in millions of Canadian dollars)			1)	Note 11)	(No	ote 12)					(No	te 13)	
Balance as at December 31, 2020	\$	41	\$	1,674	\$	525	\$	20	\$	4,170	\$	83	\$ 6,513
Net income attributed to shareholders		_		_		_		_		638		_	638
Net income attributed to participating policyholders' accounts		(3)		_		_		_		_		_	(3)
Other comprehensive income		_		_		_		_		_		104	104
Comprehensive income for the period		(3)		_		_		_		638		104	739
Equity transactions													
Transfer of post-employment benefits		_		_		_		_		183		(183)	_
Stock option plan		_		_		_		2		<u>—</u>		_	2
Stock options exercised		_		_		_		(5)		_		_	(5)
Common shares issued		_		31		_		_		_		_	31
Dividends on common shares		_		_		_		_		(156)		_	(156)
Dividends on preferred shares issued by a subsidiary		_		_		_		_		(17)		_	(17)
		_		31				(3)		10		(183)	(145)
Balance as at September 30, 2021	\$	38	\$	1,705	\$	525	\$	17	\$	4,818	\$	4	\$ 7,107

Consolidated Cash Flows Statements

	Nine months o September	
(unaudited, in millions of Canadian dollars)	2022	202
Cash flows from operating activities		
Income before income taxes	\$ 700	\$ 82
Financing charges	66	5
Income taxes paid, net of refunds	(220)	(18
Operating activities not affecting cash:		
Increase (decrease) in insurance contract liabilities	(7,125)	(1,88
Increase (decrease) in investment contract liabilities	(25)	(
Decrease (increase) in reinsurance assets	(144)	(21
Unrealized losses (gains) on investments	8,502	2,97
Provisions for losses	28	2
Amortization of premiums and discounts	6	2
Other depreciation	365	29
Other items not affecting cash	(130)	2
Operating activities affecting cash:		
Sales, maturities and repayments on investments	21,019	16,26
Purchases of investments	(22,713)	(18,84
Realized losses (gains) on investments	(35)	(2
Other items affecting cash	(94)	56
Net cash from (used in) operating activities	200	(11
Cash flows from investing activities		
Sales (purchases) of fixed and intangible assets	(208)	(17
Net cash from (used in) investing activities	(208)	(17
Cash flows from financing activities		
Issuance of common shares	11	2
Redemption of common shares (Note 11)	(157)	_
Redemption of preferred shares issued by a subsidiary (Note 12)	(250)	_
Issuance of other equity instruments (Note 12)	246	_
Issuance of debentures (Note 10)	298	_
Redemption of debentures (Note 10)	(250)	_
Reimbursement of lease liabilities ¹	(15)	(1
Dividends paid on common shares	(206)	(15
Dividends paid on preferred shares issued by a subsidiary	(14)	(1
Interest paid on debentures	(43)	(4
Interest paid on lease liabilities	(3)	(
Net cash from (used in) financing activities	(383)	(20
Foreign currency gains (losses) on cash	12	-
Increase (decrease) in cash and short-term investments	(379)	(50
Cash and short-term investments at beginning	1,546	1,94
Cash and short-term investments at end	\$ 1,167	\$ 1,44
Supplementary information:		
Cash	\$ 658	\$ 1,26
Short-term investments	509	18
Total cash and short-term investments	\$ 1,167	\$ 1,44

¹ For the nine months ended September 30, 2022, lease liabilities, presented in *Other liabilities* in the Consolidated Statements of Financial Position, include an amount of \$10 (\$3 for the nine months ended September 30, 2021) of non-affecting cash items, mostly attributable to new liabilities.

Notes to Interim Condensed Consolidated Financial Statements

Nine months ended September 30, 2022 and 2021 (unaudited) (in millions of Canadian dollars, unless otherwise indicated)

1> General Information

iA Financial Corporation Inc. (iA Financial Corporation) is a holding company listed on the Toronto Stock Exchange and incorporated under the *Business Corporations Act* (Quebec). iA Financial Corporation and its subsidiaries (the "Company") offer a wide range of life and health insurance products, savings and retirement plans, mutual funds, securities, mortgages, auto and home insurance, creditor insurance, replacement insurance, replacement warranties, extended warranties and other ancillary products for dealer services and other financial products and services. The Company's products and services are offered on both an individual and group basis and extend throughout Canada and the United States.

The Company's Interim Condensed Consolidated Financial Statements (the "Financial Statements") are prepared on the basis of International Financial Reporting Standards (IFRS) in accordance with IAS 34 Interim Financial Reporting, issued by the International Accounting Standards Board (IASB). These Financial Statements do not contain all the information required in a complete annual financial statement and should be read in conjunction with the Consolidated Financial Statements for the year ended December 31, 2021, which are included in the 2021 Annual Report. The significant accounting policies used to prepare these Financial Statements are consistent with those found in the 2021 Annual Report, except for items mentioned in Note 2.

Publication of these Financial Statements was authorized for issue by the Company's Board of Directors on November 9, 2022.

2) Changes in Accounting Policies

New Accounting Policies Applied

These standards or amendments apply to financial statements beginning on or after January 1, 2022.

Standards or amendments	Description of the standards or amendments and impacts on financial statements of the Company
IFRS 4 Insurance Contracts	Description: On September 12, 2016, the IASB published an amendment to IFRS 4 Insurance Contracts. This amendment, Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts, provides two options to entities applying IFRS 4: • the deferral approach is an optional temporary exemption from applying IFRS 9 until January 1, 2021 for entities whose predominant activity is issuing contracts within the scope of IFRS 4; • the overlay approach permits entities to adopt IFRS 9 but adjust some of the impacts arising from designated financial assets, those being assets related to the insurance contract liabilities.
	On June 25, 2020, the IASB published an amendment to IFRS 4 <i>Insurance Contracts</i> to extend the deferral approach until January 1, 2023.
	Status: The Company met all criteria and chose the deferral approach, as described below in the section "Information on the Deferral of the Application of IFRS 9 Financial Instruments". The Company will apply IFRS 9 only to financial statements beginning on or after January 1, 2023.
IAS 16 Property, Plant and Equipment	Description: On May 14, 2020, the IASB published an amendment to IAS 16 Property, Plant and Equipment. The amendment clarifies the accounting for the net proceeds from selling any items produced while bringing an item of property, plant and equipment into use. The provisions of this amendment apply retrospectively.
	Impact: No impact on the Company's financial statements.
IAS 37 Provisions, Contingent Liabilities and Contingent Assets	Description: On May 14, 2020, the IASB published an amendment to IAS 37 Provisions, Contingent Liabilities and Contingent Assets. The amendment clarifies that for the purpose of assessing whether a contract is onerous, the cost of fulfilling the contract includes both the incremental costs of fulfilling that contract and an allocation of other costs that relate directly to fulfilling the contract. The provisions of this amendment apply on a modified retrospective basis.
	Impact: No impact on the Company's financial statements.
IFRS 3 Business Combinations	Description: On May 14, 2020, the IASB published an amendment to IFRS 3 Business Combinations. The amendment updates the reference to the Conceptual Framework and adds an exception to its requirement for an entity to refer to the Conceptual Framework to determine what constitutes an asset or a liability. The exception specifies that, for some types of liabilities and contingent liabilities, an entity applying IFRS 3 should instead refer to IAS 37 Provisions, Contingent Liabilities and Contingent Assets. The provisions of this amendment apply prospectively.
	Impact: No impact on the Company's financial statements.
Annual Improvements to IFRSs 2018-2020 Cycle	 Description: On May 14, 2020, the IASB published the Annual Improvements to IFRSs 2018-2020 Cycle. The Annual Improvements clarify specific situations: IFRS 1 First-time Adoption of International Financial Reporting Standards related to the fact that a subsidiary that becomes a first-time adopter later than its parent is allowed to measure cumulative translation differences using the amounts reported by its parent, based on the parent's date of transition to IFRSs; IAS 41 Agriculture related to the fact that an entity no longer excludes taxation cash flows when measuring the fair value of a biological asset using a present value technique to ensure consistency with the requirements in IFRS 13 Fair Value Measurement. The provisions of IFRS 1 and IAS 41 apply prospectively.
	Impact: No impact on the Company's financial statements.

iA Financial Group – iA Financial Corporation Inc.

Future Changes in Accounting Policies

Standards or amendments are presented on the basis of their publication date unless a more relevant approach allows for better information.

Standards or amendments Description of the standards or amendments

IFRS 17 Insurance Contracts Description: On May 18, 2017, the IASB published the standard IFRS 17 Insurance Contracts which replaces the provisions of the standard IFRS 4 Insurance Contracts. Amendments to IFRS 17 Insurance Contracts were also published in June 2020 and December 2021 with the objective to help companies in implementing the standard, thus allowing the application date to be postponed to January 1, 2023 and the usefulness of the comparative information to be improved at the initial, concurrent application of IFRS 9 Financial Instruments.

The standard IFRS 17:

- has an objective to ensure that an entity provides relevant information that faithfully represents those contracts and gives a basis for users of financial statements to assess the effect that insurance contracts have on the financial position, income statement and cash flows statement;
- establishes the principles for recognition, measurement, presentation and disclosure;
- defines a general model and a variable fee approach applicable to all insurance contracts and reinsurance contracts to measure the insurance contract liabilities;
- defines a specific model for contracts of one year or less.

The provisions of the new standard IFRS 17 will apply retrospectively to each group of insurance contracts and, if and only if impracticable, an entity shall apply the modified retrospective or fair value approach to financial statements beginning on or after January 1, 2023.

The adoption of IFRS 17 will impact how the Company accounts for its insurance contracts, the timing of revenues recognition and the presentation of its financial performance in the Income Statement. Premiums and policy benefits and claims on contracts will no longer be presented in the Income Statement. New items will be presented such as Insurance revenue, Insurance services expenses and Finance income (expenses) from insurance contracts. The insurance revenue will reflect the services rendered during the period. The current presentation of the Statement of Financial Position, under which Outstanding premiums, Due from reinsurers and Deferred sales commissions are included in Other assets, and Unearned premiums, Due to reinsurers and Other insurance contract liabilities are presented in Other liabilities, will be modified. These items will henceforth be included, for each portfolio, as Insurance contract assets, Insurance contract liabilities, Reinsurance assets or Reinsurance liabilities.

IFRS 17 introduces three approaches that measure insurance contracts: the premium allocation approach, the variable fee approach and the general model approach.

The general model approach, which will be mostly used by the Company, measures insurance contracts based on the Company's estimates of:

- fulfilment cash flows which comprise estimates of expected future cash flows, an adjustment to reflect the time value of money and the associated financial risks (discount rate), plus a risk adjustment for non-financial risk;
- the contractual service margin (CSM) which represents the unearned profit the Company will recognize as it provides services in the future.

The discount rate used to adjust the fulfilment cash flows must be consistent with the readily available quoted price in active markets and reflect the characteristics of the cash flows and liquidity of the insurance contracts. This valuation method is different from the Canadian Asset Liability Method (CALM) used under IFRS 4 *Insurance Contracts*, which relied on the invested assets held by the Company and on its investment strategy.

The CSM is measured at the initial recognition of the insurance contracts and is then released in the Income Statement as the services are rendered by the Company. If a group of contracts is or becomes onerous, an entity will recognize the loss immediately. IFRS 17 also requires the Company to separately disclose amounts resulting from groups of contracts that are expected to be onerous from those that are expected to be non-onerous, based on their respective portfolios. The fulfilment cash flows will be measured at each reporting date using current estimates of future cash flows, current discount rates and current estimates of the risk adjustment for non-financial risk.

Following its analysis, on the transition date, the Company will apply two of the three transition approaches available under IFRS 17: the full retrospective approach and the fair value approach. For a majority of groups of contracts, the fair value approach will be applied considering the fact that the full retrospective approach is impracticable, since reasonable and supportable information to apply this approach is not available without undue cost or effort.

Status: The Company continues its assessment of the impact on measurement, presentation and disclosure of insurance contracts that this standard will have on its financial statements. Based on its preliminary assessment, the Company anticipates that the application of IFRS 17 in conjunction with the application of IFRS 9 will have a limited effect on its equity at transition. The Company is also monitoring all other potential impacts through its governance and the structure put in place to implement IFRS 17.

IFRS 9 Financial Instruments The Company adopted the amendment to IFRS 4 Insurance Contracts described in the section "New Accounting Policies Applied". Consequently, even if the provisions of IFRS 9 applied to financial statements beginning on or after January 1, Ž018, the Company will apply these provisions simultaneously to the application of the standard IFRS 17.

> Description: On July 24, 2014, the IASB published the standard IFRS 9 Financial Instruments which replaces the provisions of the standard IAS 39 Financial Instruments: Recognition and Measurement. Amendments to IFRS 9 Financial Instruments were also published in October 2017 and August 2020 along with an annual improvement to IFRSs in May 2020 to provide clarifications on specific topics.

The standard IFRS 9:

- requires financial assets to be measured at amortized cost or at fair value on the basis of the entity's business model for managing assets;
- changes the accounting for financial liabilities measured using the fair value option;
- proposes a new accounting model related to the recognition of expected credit losses, requiring the entity to recognize expected credit losses on financial assets using current estimates of expected shortfalls in cash flows on those instruments as
- modifies the hedge accounting model, which aims to present in the financial statements the effect of risk management

The provisions of the new standard IFRS 9 will apply retrospectively. However, in accordance with the amendment to IFRS 17 published in December 2021, entities applying IFRS 17 and IFRS 9 simultaneously for the first time will be able to apply the classification overlay to designated financial assets by presenting comparative information as if the classification and measurement requirements of IFRS 9 had been applied. Entities are not required to apply the impairment requirements of IFRS 9 for the comparative period.

Status: The Company is currently evaluating the impact of this standard on its financial statements, as mentioned in the Status of the "IFRS 17 Insurance Contracts" section above.

IAS 1 Presentation of Financial Statements

Description: On February 12, 2021, the IASB published an amendment to IAS 1 Presentation of Financial Statements. The amendment Disclosure of Accounting Policies requires entities to disclose their material accounting policy information rather than their significant accounting policies. The provisions of this amendment will apply prospectively to financial statements beginning on or after January 1, 2023. Early adoption is permitted.

Status: The Company has completed the analysis of this amendment and does not expect any significant impact on its financial statements.

Description: On January 23, 2020, the IASB published an amendment to IAS 1 Presentation of Financial Statements. The amendment Classification of Liabilities as Current or Non-current only affects the presentation of liabilities in the statement of financial position, and not the amount or timing of recognition of any asset, liability, income or expense, or the information that entities disclose about those items. The provisions of this amendment were initially to be applied retrospectively to financial statements beginning on or after January 1, 2022, but on July 15, 2020, the IASB decided to postpone the effective date to financial statements beginning on or after January 1, 2023. On October 31, 2022, the IASB published a new amendment, Non-current Liabilities with Covenants, which specifies conditions affecting the classification of a liability when an entity must comply with covenants within 12 months after the reporting period and clarifies the disclosure requirements in the Notes. In addition, the latest amendment further postpones the effective date of the previous amendments to financial statements beginning on or after January 1, 2024, with retrospective application. Early adoption is permitted.

Status: The Company is currently evaluating the impact of these amendments on its financial statements.

IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors

Description: On February 12, 2021, the IASB published an amendment to IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors. The amendment Definition of Accounting Estimates introduces the definition of accounting estimates and clarifies the distinction between a change in accounting estimate and a change in accounting policy. The provisions of this amendment will apply prospectively to financial statements beginning on or after January 1, 2023. Early adoption is permitted.

Status: The Company has completed the analysis of this amendment and does not expect any significant impact on its financial statements

IAS 12 Income Taxes

Description: On May 7, 2021, the IASB published an amendment to IAS 12 Income Taxes. The amendment Deferred Tax related to Assets and Liabilities arising from a Single Transaction clarifies the accounting for deferred tax on transactions that give rise to egual taxable and deductible temporary differences on initial recognition, such as with leases and decommissioning obligations. The provisions of this amendment will apply on a modified retrospective basis to financial statements beginning on or after January 1, 2023. Early adoption is permitted.

Status: The Company has completed the analysis of this amendment and does not expect any significant impact on its financial

IFRS 16 Leases

Description: On September 22, 2022, the IASB published an amendment to IFRS 16 Leases. The amendment Lease Liability in a Sale and Leaseback adds requirements for the subsequent measurement of a lease liability by a seller-lessee in a sale and leaseback transaction accounted for as a sale, with the aim to prevent the recognition of a gain or loss relating to the right of use retained. The provisions of this amendment will apply retrospectively to financial statements beginning on or after January 1, 2024. Early adoption is permitted.

Status: The Company is currently evaluating the impact of this amendment on its financial statements.

Information on the Deferral of the Application of IFRS 9 Financial Instruments

The Company applies IFRS 4 Insurance Contracts in its operations. This standard was amended in 2016 to allow entities that apply IFRS 4 to defer the application of IFRS 9 Financial Instruments if total liabilities for insurance activities represent more than 90% of the entity's total liabilities. This calculation is made as of the closing date preceding April 1, 2016, the calculation date identified in the standard.

11 iA Financial Group - iA Financial Corporation Inc.

As at September 30, 2022

Loans and

181

231

412

1,191

2,798

1,125

8,063

2

\$

425

1,819

2,244

receivables

Other

Total

Fair value

Held to

maturity

For this calculation, the Company primarily considered insurance contract liabilities, investment contract liabilities, liabilities related to segregated funds net assets and debentures as at December 31, 2015. Liabilities related to its insurance activities were at that time greater than 90% of total liabilities.

The Company has decided to defer the application of IFRS 9 until IFRS 17 Insurance Contracts is adopted. IFRS 17 includes the measurement principles of these policies. If the Company had applied IFRS 9, this would not have had a significant impact on the classification of financial assets designated at fair value through profit or loss in accordance with IAS 39 Financial Instruments: Recognition and Measurement given the very close relationship between invested assets and insurance contract liabilities. For financial assets classified as loans and receivables, held to maturity or available for sale as at September 30, 2022, an amount of \$664 (\$906 as at December 31, 2021) would not have met the solely payments of principal and interest test in accordance with IFRS 9. In addition, for mortgages, the Company could not have used the low credit risk exemption in the calculation of expected credit losses.

3 > Acquisition of Businesses

On November 2, 2021, the Company announced that it acquired, through one of its subsidiaries, 70% of the shares of two Canadian companies specializing in insurance technology: Surexdirect.com Ltd and Surexdirect.com (Ontario) Ltd (collectively "Surex"). As at September 30, 2022, the purchase price allocation was completed for this acquisition and the adjustments made in the final allocation did not have a significant impact on the Company's financial statements.

Available

for sale

At fair value through

profit or loss

54

26

80

80

970

23,662

\$

\$

4 > Invested Assets and Investment Income

a) Carrying Value and Fair Value

(in millions of dollars)

Multi-residential

Non-residential

Derivative financial instruments

Other loans

Policy loans

Other invested assets

Investment properties

Total investments

Cash and short-term investments	\$ 341	\$ _	\$ _	\$ 826	\$ _	\$ 1,167	\$ 1,167
Bonds							
Governments	6,941	2,254	123	101	_	9,419	
Municipalities	777	210	_	38	_	1,025	
Corporate and other	11,166	2,197	_	3,173	_	16,536	
	18,884	4,661	123	3,312	_	26,980	26,526
Stocks							
Common	2,250	49	_	_	_	2,299	
Preferred	225	331	_	_	_	556	
Stock indexes	172	117	_	_	_	289	
Investment fund units	740	6	_	_	_	746	
	3,387	503	_	_	_	3,890	3,890
Mortgages and other loans							
Insured mortgages							
Multi-residential	_	_	_	1,192	_	1,192	
Non-residential	_	_	_	3	_	3	
	_	_	_	1,195	_	1,195	
Conventional mortgages							

74

5,238

\$

123

\$

235

257

492

1,191

2,878

970

1,125

501

1,819

39,330

\$

2,829

970

1,125

501

1,851

38,859

\$

As at December 31, 2021

Cash and short-term investments \$ 216 \$ — \$ — \$ 1,330 \$ — \$ 1,546 Bonds Bonds Governments 10,763 2,105 255 106 — 13,229 Municipalities 1,129 240 — 39 — 1408 Corporate and other 13,037 2,450 — 2,769 — 18,256 Corporate and other 24,929 4,795 255 2,914 — 32,893 Stocks Common 2,118 54 — — — — 2,172 — 715 Stock indexes 169 10 — — — — 179 — 179 Investment fund units 834 6 — — — — 840 — — 840 Mortgages and other loans 834 6 — — — — — 840 — — 840 Multi-residential — — — — — — — 1,326 — — 1,326 — — 1,326 Non-residential — — — — — — 1,326 — — 1,326 — — 1,326 Non-residential — — — — — — — 1,329 — — — — — — 1,329 — — — — — — 1,329 — — — — — — — 1,329 — — — — — — — — — — — — — — — — — — —	Fair value	ſ	Total	Other		Loans and receivables		Held to maturity		n Available		At fair value through profit or loss		(in millions of dollars)	
Governments 10,763 2,105 255 106 — 13,229 Municipalities 1,129 240 — 39 — 1,408 Corporate and other 13,037 2,450 — 2,769 — 18,256 Exercise 24,929 4,795 255 2,914 — 32,893 Stock Common 2,118 54 — — — 2,172 Preferred 236 479 — — — 715 Stock indexes 169 10 — — — 717 Investment fund units 834 6 — — — 840 Mortgages and other loans Insured mortgages — — 1,326 — 1,326 Non-residential — — — 1,326 — 1,329 Conventional mortgages — — — 1,64 — 93	\$ 1,546	\$	1,546	\$ _	\$ 1,330	\$	_	\$	_	\$	216	;	\$	·	
Municipalities 1,129 240 — 39 — 1,408 Corporate and other 13,037 2,450 — 2,769 — 18,256 24,929 4,795 255 2,914 — 32,893 Stocks Common 2,118 54 — — — 2,172 Preferred 236 479 — — — 2,175 Stock indexes 169 10 — — — 175 Stock indexes 169 10 — — — 2172 Investment fund units 834 6 — — — 840 Mortgages and other loans Multi-residential — — 1,326 — 1,326 Non-residential — — — 1,326 — 1,326 Non-residential 51 — — 184 — 235 Non-residential														Bonds	
Corporate and other 13,037 2,450 — 2,769 — 18,256 Stocks Stocks Stock Stock — — — — 2,172 Preferred 236 479 — — — 715 Stock indexes 169 10 — — — 179 Investment fund units 834 6 — — — 840 Investment fund units 834 6 — — — 840 Mortgages and other loans — — — — 840 Insured mortgages — — — — — 3,906 Multi-residential — — — — 1,326 — — 1,326 Non-residential — — — — — — — — — — — — — — — — — — — <			13,229	_	106		255		2,105		10,763			Governments	
Stocks Stocks Common 2,118 54 — — — 2,172 Preferred 236 479 — — — 715 Stock indexes 169 10 — — — 179 Investment fund units 834 6 — — — 840 Mortgages and other loans Insured mortgages — — — — 3,366 Non-residential — — — — 1,326 Non-residential — — — — 1,326 Conventional mortgages — — — — 1,329 — 1,329 Multi-residential — — — — — 1,329 — 1,329 Conventional mortgages — — — — — — — — — — — — — — — — —			1,408	_	39		_		240		1,129			Municipalities	
Stocks Common 2,118 54 — — — 2,172 Preferred 236 479 — — — 715 Stock indexes 169 10 — — — 179 Investment fund units 834 6 — — — 840 Mortgages and other loans Insured mortgages — — 1,326 — 1,326 Non-residential — — — 1,326 — 1,326 Non-residential — — — 1,326 — 1,326 Conventional mortgages — — 1,329 — 1,329 — 1,329 Multi-residential 51 — — 1,84 — 235 Non-residential 51 — — 184 — 235 Non-residential 51 — — 144 — 537 Other loans			18,256	_	2,769		_		2,450		13,037			Corporate and other	
Common 2,118 54 — — 2,172 Preferred 236 479 — — — 715 Stock indexes 169 10 — — — 179 Investment fund units 834 6 — — — 840 Mortgages and other loans Insured mortgages — — 1,326 — 1,326 Multi-residential — — — 3 — 1,326 Non-residential — — — 1,329 — 1,329 Conventional mortgages — — 1,329 — 1,329 Multi-residential 51 — — 184 — 235 Non-residential 38 — — 264 — 302 Multi-residential 38 — — 248 — 337 Other loans — — — 448 —<	33,157		32,893		2,914		255		4,795		24,929				
Preferred 236 479 — — — 715 Stock indexes 169 10 — — — 179 Investment fund units 834 6 — — — 840 Mortages and other loans Insured mortgages Multi-residential — — 1,326 — 1,326 Non-residential — — — 3 — 1,326 Non-residential — — — 1,329 — 1,329 Conventional mortgages — — 1,329 — 1,329 Multi-residential 51 — — 184 — 235 Non-residential 38 — — 264 — 302 Multi-residential 51 — — 1,056 — 1,056 Non-residential 38 — — 264 — 302 Other loans														Stocks	
Stock indexes 169 10 — — — 179 Investment fund units 834 6 — — — 840 Mortgages and other loans Insured mortgages — — — — — 1,326 — — 1,326 Multi-residential — — — — 1,329 — 1,329 Conventional mortgages — — — — — 1,329 — 1,329 Multi-residential — — — — — — — — — 1,329 Non-residential 51 — — — — — — 302 Multi-residential 38 — — — 264 — 302 Non-residential 38 — — — 448 — — 537 Other loans — — — —			2,172	_	_		_		54		2,118			Common	
Non-residential Same and selection Same and s			715	_	_		_		479		236			Preferred	
Mortgages and other loans Insured mortgages Multi-residential — — 1,326 — 1,326 Non-residential — — — 1,329 — 1,329 Conventional mortgages — — — 184 — 235 Non-residential 51 — — 184 — 235 Non-residential 38 — — 264 — 302 Other loans — — — 448 — 537 Other loans — — — 2,833 — 2,922 Derivative financial instruments 917 — — — — 917 Policy loans — — — 1,040 — 1,040 Other invested assets — 92 — 6 459 557 Investment properties — — — — 1,870 1,870			179	_	_		_		10		169			Stock indexes	
Non-residential Section Sectio			840	_	_		_		6		834			Investment fund units	
Nulti-residential	3,906		3,906	_					549		3,357				
Multi-residential — — — 1,326 — 1,326 Non-residential — — — 3 — 3 Conventional mortgages — — — 1,329 — 1,329 Multi-residential 51 — — 184 — 235 Non-residential 38 — — 264 — 302 B9 — — 448 — 537 Other loans — — — 1,056 — 1,056 B9 — — 2,833 — 2,922 Derivative financial instruments 917 — — — 917 Policy loans — — — 1,040 — 1,040 Other invested assets — 92 — 6 459 557 Investment properties — — — — — 1,870 1,870														Mortgages and other loans	
Non-residential — — — 3 — 3 Conventional mortgages — — — 1,329 — 1,329 Multi-residential 51 — — 184 — 235 Non-residential 38 — — 264 — 302 89 — — 448 — 537 Other loans — — — 1,056 — 1,056 B9 — — 2,833 — 2,922 Derivative financial instruments 917 — — — 917 Policy loans — — — 1,040 — 1,040 Other invested assets — 92 — 6 459 557 Investment properties — — — — 1,870 1,870														Insured mortgages	
Conventional mortgages Multi-residential 51 — — 184 — 235 Non-residential 38 — — 264 — 302 Sep — — 448 — 537 Other loans — — — 1,056 — 1,056 B9 — — 2,833 — 2,922 Derivative financial instruments 917 — — — 917 Policy loans — — — 1,040 — 1,040 Other invested assets — 92 — 6 459 557 Investment properties — — — — — 1,870 1,870			1,326	_	1,326		_		_		_			Multi-residential	
Conventional mortgages Multi-residential 51 — — 184 — 235 Non-residential 38 — — 264 — 302 89 — — 448 — 537 Other loans — — — 1,056 — 1,056 B9 — — 2,833 — 2,922 Derivative financial instruments 917 — — — 917 Policy loans — — — 1,040 — 1,040 Other invested assets — 92 — 6 459 557 Investment properties — — — — 1,870 1,870			3	_	3		_		_					Non-residential	
Multi-residential 51 — — 184 — 235 Non-residential 38 — — 264 — 302 89 — — 448 — 537 Other loans — — — 1,056 — 1,056 B9 — — 2,833 — 2,922 Derivative financial instruments 917 — — — 917 Policy loans — — — — 1,040 — 1,040 Other invested assets — 92 — 6 459 557 Investment properties — — — — — 1,870 1,870			1,329	_	1,329		_		_		_				
Non-residential 38 — 264 — 302 89 — — 448 — 537 Other loans — — — 1,056 — 1,056 89 — — 2,833 — 2,922 Derivative financial instruments 917 — — — 917 Policy loans — — — 1,040 — 1,040 Other invested assets — 92 — 6 459 557 Investment properties — — — — — 1,870 1,870														Conventional mortgages	
89 — 448 — 537 Other loans — — — 1,056 — 1,056 89 — — 2,833 — 2,922 Derivative financial instruments 917 — — — 917 Policy loans — — — — 1,040 — 1,040 Other invested assets — 92 — 6 459 557 Investment properties — — — — — 1,870 1,870			235	_	184		_		_		51			Multi-residential	
Other loans — — — 1,056 — 1,056 89 — — 2,833 — 2,922 Derivative financial instruments 917 — — — 917 Policy loans — — — 1,040 — 1,040 Other invested assets — 92 — 6 459 557 Investment properties — — — — 1,870 1,870			302	_	264		_		_		38			Non-residential	
89 — 2,833 — 2,922 Derivative financial instruments 917 — — — 917 Policy loans — — — 1,040 — 1,040 Other invested assets — 92 — 6 459 557 Investment properties — — — — 1,870 1,870			537	_	448		_		_		89				
Derivative financial instruments 917 — — — 917 Policy loans — — — 1,040 — 1,040 Other invested assets — 92 — 6 459 557 Investment properties — — — — 1,870 1,870			1,056	_	1,056		_		_					Other loans	
Policy loans - - - 1,040 - 1,040 Other invested assets - 92 - 6 459 557 Investment properties - - - - - - 1,870 1,870	2,991		2,922	_	2,833		_		_		89				
Other invested assets — 92 — 6 459 557 Investment properties — — — — 1,870 1,870	917		917	_	_		_		_		917			Derivative financial instruments	
Investment properties — — — — 1,870 1,870	1,040		1,040	<u>—</u>	1,040		_		_		<u>—</u>			Policy loans	
· ·	557		557	459	6		_		92		_			Other invested assets	
	1,901		1,870	1,870	_		_							Investment properties	
Total investments \$ 29,508 \$ 5,436 \$ 255 \$ 8,123 \$ 2,329 \$ 45,651	\$ 46,015	\$	45,651	\$ 2,329	\$ 8,123	\$	255	\$	5,436	\$	29,508	;	\$	Total investments	

The majority of bonds and stocks, designated at fair value through profit or loss, are assets used by the Company to match insurance contract liabilities and investment contract liabilities. The change in the fair value of financial assets designated at fair value through profit or loss is therefore reflected in insurance contract liabilities and investment contract liabilities.

The At fair value through profit or loss category includes securities held for trading, mainly derivative financial instruments and short-term investments, as well as securities designated at fair value through profit or loss.

Other invested assets are made up of bonds and investment units which represent restricted investments, notes receivable and investments in associates and joint ventures. Bonds and fund units are classified as available for sale. Notes receivable are classified as loans and receivables. Investments in associates and joint ventures, accounted for using the equity method, are presented in the *Other* column.

The fair value of investment properties includes the carrying value of investment properties accounted for at fair value and the fair value of linearization of rents accounted for in *Other Assets*.

b) Investments in Associates and Joint Ventures

The Company holds interests ranging from 25% to 50% as at September 30, 2022 and as at December 31, 2021. The carrying value of these investments as at September 30, 2022 is \$425 (\$459 as at December 31, 2021). The share of net income and comprehensive income for the nine months ended September 30, 2022 amounts to \$27 (\$13 for the nine months ended September 30, 2021).

c) Investment Income

	Quarters Septemb		١	Nine month Septemb	ed
(in millions of dollars)	2022	2021		2022	2021
Interest and other investment income					
Interest	\$ 392	\$ 299	\$	973	\$ 801
Dividends	98	75		257	149
Derivative financial instruments	3	3		(2)	9
Rental income	47	43		136	138
Gains (losses) realized	13	8		35	23
Variation in provisions for losses	(10)	(8)		(28)	(20)
Other	104	12		177	13
	647	432		1,548	1,113
Change in fair value of investments					
Cash and short-term investments	2	_		2	_
Bonds	(324)	(287)		(6,251)	(2,170)
Stocks	(91)	52		(467)	257
Mortgages and other loans	2	2		_	(1)
Derivative financial instruments	360	(257)		(1,648)	(1,047)
Investment properties	(58)	_		(72)	(13)
Other	(75)	17		(64)	—
	(184)	(473)		(8,500)	(2,974)
Total investment income	\$ 463	\$ (41)	\$	(6,952)	\$ (1,861)

5) Fair Value of Financial Instruments and Investment Properties

a) Methods and Assumptions Used to Estimate Fair Values

Fair value is the consideration that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Management exercises its judgment to determine the data that will be used to measure the fair value of financial assets and liabilities, particularly for financial instruments classified as Level 3. Fair value of various categories of financial instruments and investment properties is determined as described below.

Financial Assets

Short-Term Investments - Carrying value of these investments represents the fair value due to their short-term maturity.

Bonds – Bonds are valued based on quoted price, observed on active markets for identical or similar assets. If prices are not available on active markets, fair value is estimated using current valuation methods, including a model based on discounting expected cash flows or other similar techniques. These methods take into account current data observable on the market for financial instruments that have similar risk profiles and comparable terms. The significant data used in these models include, but are not limited to, rate curves, credit risk, issuer spread, volatility and liquidity valuation, and other reference data published by the market. Management makes its best estimates when such data are not available.

Stocks – Stocks are valued based on quote price, observed on active markets. If the price is not available on the active markets, fair value is determined using equity valuation models, which analyze the fair value of the net asset, and other techniques that rely on comparisons with reference data, such as market indices. Investment fund units are evaluated at the net asset value published by the fund manager.

Mortgages and Other Loans – The fair value of mortgages and other loans is estimated by discounting the cash flows with the interest rates currently prevailing on the market for loans with substantially the same credit risk and terms.

Derivative Financial Instruments – Fair value of derivative financial instruments is determined according to the type of derivative financial instrument. Fair value of derivative financial instruments such as futures contracts and options traded on the stock exchanges is determined in accordance with quoted prices on active markets. Derivative financial instruments that are traded over the counter are valued using valuation models such as actualized cash flow analysis and other valuation models used on the market. These valuations are based on observable data on the market, including interest rates, foreign exchange rates, financial indices, rate differentials, credit risk and volatility.

Among derivative financial instruments, certain other derivative contracts are subject to trading restrictions. In such situations, an illiquidity premium based on data that are not observable on the market is used to ascertain the fair value of these derivative financial instruments. While these data are not observable, they are based on assumptions deemed appropriate given the circumstances. Once the restricted trading period ends, the instruments are valued using standard valuation models based on data observable on the market, as described previously. The Company's use of non-observable data is limited to the trading restrictions period, and their effect on the fair value of derivative financial instruments does not represent a significant amount.

Policy Loans – Policy loans are carried at amortized cost. They are guaranteed and may be reimbursed at any time. Their fair value approximates their carrying value due to their nature.

Other Invested Assets – The fair value of other invested assets is determined according to the type of invested assets. Fair value of notes receivable and investments in associates and joint ventures is approximately the same as the carrying value due to the nature of these elements. Bonds which are restricted investments are valued based on quoted price, observed on active markets for identical or similar assets. If prices are not available on active markets, fair value is estimated using current valuation methods, including a model based on discounting expected cash flows or other similar techniques. These methods take into account current data observable on the market for financial instruments that have similar risk profiles and comparable terms. The significant data used in these models include, but are not limited to, rate curves, credit risk, issuer spread, volatility and liquidity valuation, and other reference data published by the market. Management makes its best estimates when such data are not available. Investment fund units which are restricted investments are evaluated at the net asset value published by the fund manager.

Other Assets - The fair value of the other financial assets is approximately the same as the carrying value due to their short-term nature.

Investment Properties

The fair value of investment properties is determined using various recognized methods and standards of assessment in the real estate sector. Among these methods, the income approach is the most commonly used, as it is based on an investor's behaviour in relation to income expected to be generated by an investment property. Under this approach, discounting of the cash flows generated by an investment property is preferred as it measures the relationship between the market value and the reasonably discounted incomes over an investment horizon. Expected cash flows include contractual and projected income as well as the investment property's operating expenses. These cash flows reflect the interest, rental and occupancy rates established based on market studies, rental income expected from leases in effect and estimates of future cash inflows, including revenues projected for future leases, and estimates of future cash inflows made according to the current market circumstances. Future lease rates are estimated based on the location, current type and quality of the building, and market data and projections as of the date of the valuation. Fair values are usually compared to market information, including recent transactions for similar assets to verify their reasonableness. Highest and best use is one of the possible valuation methods. Highest and best use of a site is an integral part of the process to establish the fair value of an investment property. This use is the one that, at the time of the appraisal, provides the highest fair value for the investment property. As a result, this use is determined by considering possible physical use that is legally admissible, financially feasible and achievable in the short term based on demand, and must be tied to the likelihood of being achieved rather than to the simple possibility. Assessments are carried out by external independent appraisers on an annual basis or by qualified Company personnel quarterly.

Financial Liabilities

Derivative Financial Instruments – The fair value of derivative financial instruments recorded as financial liabilities is presented in Note 7 "Derivative Financial Instruments" and is equal to the carrying amounts reported in the negative fair value column. The fair value is determined according to the method and assumptions previously described in the "Financial Assets" section.

Other Liabilities – The fair value of other liabilities, except short-selling securities, securitization liabilities and mortgage debt, is approximately the same as the carrying value due to their short-term nature.

Short-selling securities, classified as held for trading, are measured using the observed market prices in active markets for identical or similar financial instruments. If quoted prices in active markets are not available, fair value is estimated using standard methods of assessment, such as a model based on discounted future cash flows or similar techniques. These methods take into account the current observable market data for financial instruments with a similar risk profile and comparable terms. The significant data used in these models include, but are not limited to, yield curves, credit risks, issuer spreads, volatility and liquidity valuation and other reference data published by the markets.

The fair value of securitization liabilities and mortgage debt is estimated by discounting cash flows with the interest rates currently prevailing on the market for new debts with substantially the same terms.

As at December 31, 2021, a mortgage debt with a fair value of \$71 was secured by an investment property with a carrying value of \$169 and bore interest of 3.143%. This mortgage debt, which matured on May 1, 2022, was repaid in full on that date. The interest expense on the mortgage debt is less than \$1 (\$2 for the nine months ended September 30, 2021).

Debentures – The fair value of debentures classified as financial liabilities at amortized cost is estimated using a valuation model that takes into account instruments on the market that have substantially the same conditions. This fair value can fluctuate due to interest rates and credit risks associated with these instruments.

iA Financial Group – iA Financial Corporation Inc.

b) Hierarchy of the Fair Value

Disclosures regarding financial instruments and investment properties must be presented as a hierarchy that categorizes the inputs to valuation models used to measure the fair value of financial assets and financial liabilities. The hierarchy gives the highest priority to readily available unadjusted quoted prices in active markets for identical assets or liabilities and lowest priority to unobserved inputs. The three levels of the hierarchy are described below:

- Level 1 Valuation based on quoted prices in active markets (unadjusted) for identical assets or liabilities. Stocks traded on the market, among other things, are classified in Level 1.
- Level 2 Valuation model based on inputs other than quoted prices included in Level 1 that are observable on the market for the asset or liability, either directly or indirectly. Most bonds, short-term investments and certain derivative financial instruments are classified in Level 2.
- Level 3 Valuation model based on valuation techniques that use largely unobservable market parameters and that reflect management's best estimates. Most private placements are classified in Level 3.

If a financial instrument classified as Level 1 subsequently ceases to be actively traded, it is reclassified into Level 2. If the measurement of its fair value requires the use of significant unobservable inputs, it is directly reclassified into Level 3.

Assets

	As at September 30, 2022 Level 1 Level 2 Level 3									
(in millions of dollars)	L	Level 1			Level 3			Total		
Recurring fair value measurements										
Cash and short-term investments										
Held for trading	\$	_	\$	341	\$	_	\$	341		
Bonds										
Designated at fair value through profit or loss										
Governments		622		6,319		_		6,941		
Municipalities		_		777		_		777		
Corporate and other		_		11,035		131		11,166		
		622		18,131		131		18,884		
Available for sale										
Governments		192		2,062		_		2,254		
Municipalities		_		210		_		210		
Corporate and other		_		2,196		1		2,197		
		192		4,468		1		4,661		
		814		22,599		132		23,545		
Stocks										
Designated at fair value through profit or loss		1,298		97		1,992		3,387		
Available for sale		134		330		39		503		
		1,432		427		2,031		3,890		
Mortgages and other loans										
Designated at fair value through profit or loss		_		80		<u>—</u>		80		
Derivative financial instruments										
Held for trading		67		903		<u>—</u>		970		
Other invested assets										
Available for sale		15		59		<u>-</u>		74		
Investment properties		_		_		1,819		1,819		
General fund investments recognized at fair value		2,328		24,409		3,982		30,719		
Segregated funds financial instruments and investment properties	2	27,099		7,342		724		35,165		
Total financial assets at fair value	\$ 2	29,427	\$	31,751	\$	4,706	\$	65,884		

As at December 31, 2021

17

	As at December 31, 2021										
(in millions of dollars)		Level 1		Level 2		Level 3		Total			
Recurring fair value measurements											
Cash and short-term investments											
Held for trading	\$	_	\$	216	\$	_	\$	216			
Bonds											
Designated at fair value through profit or loss											
Governments		348		10,415		_		10,763			
Municipalities		_		1,129		_		1,129			
Corporate and other		_		12,879		158		13,037			
		348		24,423		158		24,929			
Available for sale											
Governments		182		1,923		_		2,105			
Municipalities		_		240		_		240			
Corporate and other		_		2,450		_		2,450			
		182		4,613		_		4,795			
		530		29,036		158		29,724			
Stocks											
Designated at fair value through profit or loss		1,499		70		1,788		3,357			
Available for sale		28		479		42		549			
		1,527		549		1,830		3,906			
Mortgages and other loans											
Designated at fair value through profit or loss		_		89		-		89			
Derivative financial instruments											
Held for trading		196		718		3		917			
Other invested assets											
Available for sale		22		70		-		92			
Investment properties		_				1,870		1,870			
General fund investments recognized at fair value		2,275		30,678		3,861		36,814			
Segregated funds financial instruments and investment properties		30,710		8,054		508		39,272			
Total financial assets at fair value	\$	32,985	\$	38,732	\$	4,369	\$	76,086			

There were no transfers from Level 1 to Level 2 during the nine months ended September 30, 2022 (none for the year ended December 31, 2021).

There were no transfers from Level 2 to Level 1 during the nine months ended September 30, 2022 (none for the year ended December 31, 2021).

Transfers from Level 1 to Level 3 during the nine months ended September 30, 2022 amount to \$2 (none for the year ended December 31, 2021). These transfers are from segregated funds financial instruments. The fair value of these instruments is measured at the quoted market price obtained through brokers. However, the price of these financial instruments has remained unchanged for more than 30 days which, according to the Company's internal policy, results in a transfer.

Transfers from Level 2 to Level 3 during the nine months ended September 30, 2022 amount to \$23 (\$28 for the year ended December 31, 2021). The transfers for the period ended September 30, 2022 amount to \$15 from segregated funds financial instruments (none for the year ended December 31, 2021) and \$8 from bonds designated at fair value through profit or loss (\$28 for the year ended December 31, 2021). The fair value of segregated funds financial instruments and bonds is measured at the quoted market price obtained through brokers. However, their price has remained unchanged for more than 30 days which, according to the Company's internal policy, results in a transfer. For some bonds at December 31, 2021, the fair value was measured using unobservable inputs.

Transfers from Level 3 to Level 2 during the nine months ended September 30, 2022 amount to \$8 (\$2 for the year ended December 31, 2021). These transfers are from bonds designated at fair value through profit or loss. The fair value of these bonds is measured at the quoted market price obtained through brokers who estimate the fair value of these financial instruments. As at September 30, 2022 and as at December 31, 2021, the value of these bonds is based on a price obtained less than 30 days prior.

There were no transfers from Level 3 to Level 1 during the nine months ended September 30, 2022 (none for the year ended December 31, 2021).

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The Company presents transfers between hierarchy levels at the quarter-end fair value for the quarter during which the transfer occurred.

The Company uses unobservable inputs in the valuation of bonds and stocks classified into Level 3. Regarding bonds, unobservable inputs mainly correspond to credit and liquidity risk premiums ranging from 1.34% to 3.28% as at September 30, 2022 (1.06% to 2.72% as at December 31, 2021). Stocks classified into Level 3 are mainly valued from information available in the financial statements of companies using models based on discounting expected cash flows as well as the use of multiples.

The main unobservable inputs used in the valuation of the investment properties as at September 30, 2022 are the discount rate, which is between 5.00% and 8.25% (5.25% and 8.00% as at December 31, 2021) and the terminal capitalization rate, which is between 4.25% and 7.25% (4.25% and 7.00% as at December 31, 2021). The discount rate is based on market activity by type of building and by location and reflects the expected rate of return to be realized on investments over the next 10 years. The terminal capitalization rate is based on market activity by type of building and by location and reflects the expected rate of return to be realized on investments over the remaining life after the 10-year period. If all other factors remain constant, a decrease (increase) in the discount rate and terminal capitalization rate will lead to an increase (decrease) in fair value of investment properties.

Considering the unobservable nature of the main data used to measure bonds, stocks and investment properties classified in Level 3, the Company does not assess whether the application of other assumptions would have an impact on fair value because the investment properties as well as the bonds and stocks classified as designated at fair value through profit or loss support the insurance contract liabilities. Consequently, changes in the fair value of these assets are offset by changes in the corresponding insurance contract liabilities under the CALM. Even if the Company were to use possible alternative assumptions affecting fair value, this would not have a significant impact on the Financial Statements.

The following table presents assets recognized at fair value evaluated according to Level 3 parameters:

Nine months ended September 30, 2022

(in millions of dollars)	 nce as at nber 31, 2021	unre (le inclu	ealized and ealized gains osses) ded in ncome	Realized a unrealiz gains (losse includ in oth comprehensi incol	ed es) led ner ive	Purch	ases	es and ments	sfers into ut of) vel 3	 ce as at aber 30, 2022	gains (lo inco inco invest	cluded in net me on
Bonds												
Designated at fair value through profit or loss	\$ 158	\$	(25)	\$	_	\$	_	\$ (2)	\$ _	\$ 131	\$	(25)
Available for sale	_		_		_		1	_	_	1		_
Stocks												
Designated at fair value through profit or loss	1,788		62		_		226	(84)	_	1,992		64
Available for sale	42		_		_		_	(3)	_	39		_
Derivative financial instruments												
Held for trading	3		(3)		_		_	_	_	_		(3)
Investment properties	1,870		(72)		_		25	(4)	_	1,819		(72)
General fund investments recognized at fair value	3,861		(38)		_		252	(93)	_	3,982		(36)
Segregated funds financial instruments and investment properties	508		21		_		196	(18)	17	724		19
Total	\$ 4,369	\$	(17)	\$	_	\$	448	\$ (111)	\$ 17	\$ 4,706	\$	(17)

(in millions of dollars)	Baland Decem	e as at ber 31, 2020	unre	alized and alized gains esses) ded in come	comprehen	ized ses) ided other	Purch	nases	es and ements	(0)	sfers into ut of) vel 3	 ce as at nber 31, 2021	gains (lo inco inco invest	cluded in net me on
Bonds														
Designated at fair value through profit or loss	\$	140	\$	(8)	\$	_	\$	3	\$ (3)	\$	26	\$ 158	\$	(9)
Stocks														
Designated at fair value through profit or loss		1,444		204		_		365	(225)		_	1,788		189
Available for sale		43		_		(1)		5	(5)		_	42		_
Derivative financial instruments														
Held for trading		3		1		_		_	(1)		_	3		2
Investment properties		1,916		(24)		_		22	(44)		_	1,870		(24)
General fund investments recognized at fair value		3,546		173		(1)		395	(278)		26	3,861		158
Segregated funds financial instruments and investment properties		264		32		_		228	(16)		_	508		31
Total	\$	3,810	\$	205	\$	(1)	\$	623	\$ (294)	\$	26	\$ 4,369	\$	189

For the nine months ended September 30, 2022, an amount of \$13 (\$18 for the year ended December 31, 2021) presented in *Purchases* for investment properties corresponds to capitalizations to *Investment properties* and an amount of \$12 (\$4 for the year ended December 31, 2021) corresponds to the transfer of fixed assets to *Investment properties*. Also, *Sales and settlements* for investment properties do not include any transfers to fixed assets (none for the year ended December 31, 2021).

Realized and unrealized gains (losses) included in net income and Total unrealized gains (losses) included in net income on investments still held are presented in the Investment income in the Income Statement, except the value of segregated funds assets, which is not presented in the Income Statement, but is included in the change in segregated funds net assets in Note 8 "Segregated Funds Net Assets". Realized and unrealized gains (losses) included in other comprehensive income are presented in Note 13 "Accumulated Other Comprehensive Income" in Unrealized gains (losses).

Fair Value Disclosed in the Notes

The Company classifies certain financial instruments as held to maturity or as loans and receivables. These financial instruments are measured at amortized cost and fair value is disclosed in the notes. The following table shows the hierarchy level of such fair values:

		As a	t Septemb	er 30,	2022	
(in millions of dollars)	Level 1		Level 2		Level 3	Total
Classified as held to maturity						
Bonds						
Governments	\$ _	\$	119	\$	_	\$ 119
Total of assets classified as held to maturity	_		119		_	119
Classified as loans and receivables						
Bonds						
Governments	_		5		100	105
Municipalities	_		40		_	40
Corporate and other	_		200		2,517	2,717
	_		245		2,617	2,862
Mortgages and other loans	_		2,749		_	2,749
Total of assets classified as loans and receivables	_		2,994		2,617	5,611
Total of assets whose fair value is disclosed in the notes	\$ _	\$	3,113	\$	2,617	\$ 5,730

As at December 31, 2021	
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710 01 0000111001 01, 2021										
	Level 1		Level 2		Level 3		Total			
\$	_	\$	255	\$	_	\$	255			
			255				255			
	<u>—</u>		7		130		137			
	_		50		_		50			
	_		198		2,793		2,991			
	_		255		2,923		3,178			
	_		2,902		_		2,902			
	_		3,157		2,923		6,080			
\$	_	\$	3,412	\$	2,923	\$	6,335			
		\$ — ———————————————————————————————————	Level 1 \$ - \$	Level 1 Level 2 \$ — \$ 255 — 255 — 7 — 7 — 50 — 198 — 255 — 2,902 — 3,157	Level 1 Level 2 \$ — \$ 255 \$ — 255 — 7 — 7 — 50 — 198 — 255 — 2,902 — 3,157	Level 1 Level 2 Level 3 \$ - \$ 255 \$ - - 255 - - 7 130 - 50 - - 198 2,793 - 255 2,923 - 2,902 - - 3,157 2,923	Level 1 Level 2 Level 3 \$ - \$ 255 \$ - \$ - 255 - 7 130 - 50 - 198 2,793 - 255 2,923 - 2,902 - 3,157 2,923			

Financial Liabilities

The following table presents financial liabilities measured at fair value on a recurring basis and those whose fair value is disclosed in a note by hierarchy level:

		As a	at Septemb	oer 30, 2	022	
(in millions of dollars)	Level 1		Level 2	l	_evel 3	Tota
Recurring fair value measurements						
Other liabilities						
Held for trading	\$ 287	\$	244	\$	_	\$ 531
Derivative financial instruments						
Held for trading	7		1,606		5	1,618
Total of liabilities classified as held for trading	294		1,850		5	2,149
Classified at amortized cost						
Other liabilities						
Securitization liabilities	_		615		_	615
Debentures	_		1,407		_	1,407
Total of liabilities classified at amortized cost	\$ _	\$	2,022	\$	_	\$ 2,022
		As	at Decemb	er 31, 20)21	
(in millions of dollars)	Level 1		Level 2		Level 3	Total
Recurring fair value measurements						
Other liabilities						
Held for trading	\$ 94	\$	168	\$	_	\$ 262
Derivative financial instruments						
Held for trading	79		418		29	526
Total of liabilities classified as held for trading	173		586		29	788
Classified at amortized cost						
Other liabilities						
Securitization liabilities	<u>—</u>		780		_	780
Mortgage debt	_		71		_	71
Debentures	_		1,484		_	1,484
Total of liabilities classified at amortized cost	\$ _	\$	2,335	\$	_	\$ 2,335

6 Management of Risks Associated with Financial Instruments

a) Impairment of Financial Assets Classified as Available for Sale

During the nine months ended September 30, 2022 and the year ended December 31, 2021, the Company did not reclassify any unrealized losses on stocks classified as available for sale from *Other comprehensive income* to *Investment income* in the Income Statement.

Since the financial assets designated at fair value through profit or loss are matched, variations of fair value, other than those related to credit risk, are directly reflected in the *Increase (decrease) in insurance contract liabilities*, which prevents a disparity of the treatment in the net income. Only variations in the fair value related to credit events regarding cash flows would have an impact on the Company's net income.

The unrealized gains and losses on financial assets classified as available for sale and included in the Accumulated other comprehensive income are the following:

		As at	Septer	nber 30, 2	022		As at December 31, 2021					
(in millions of dollars)	Fair value		Unrealized losses		Unrealized gains		Fair value		Unrealized losses		Uni	realized gains
Bonds												
Governments	\$	2,254	\$	(206)	\$	9	\$	2,105	\$	(19)	\$	55
Municipalities		210		(21)		_		240		(2)		3
Corporate and other		2,197		(294)		2		2,450		(24)		31
		4,661		(521)		11		4,795		(45)		89
Stocks		503		(76)		7		549		(2)		29
Other invested assets		74		(9)		_		92		(1)		1
Total	\$	5,238	\$	(606)	\$	18	\$	5,436	\$	(48)	\$	119

b) Credit Risk

Credit risk corresponds to the possibility that the Company will sustain a financial loss if a counterparty or a debtor does not meet its commitments.

b) i) Credit Quality Indicators Bonds by Investment Grade

(in millions of dollars)	As at September 30, 2022	As a December 31, 202		
AAA	\$ 1,793	\$	1,623	
AA	9,556		13,588	
A	9,955		11,073	
BBB	5,379		6,300	
BB and lower	297		309	
Total	\$ 26,980	\$	32,893	

The Company prepares an assessment of the quality of the investment if the evaluation is not available from a credit rating agency. Bonds that have been internally evaluated represent an amount of \$2,172 as at September 30, 2022 (\$2,133 as at December 31, 2021).

Mortgages and Other Loans

(in millions of dollars)	As at September 30, 2022	December	As at 31, 2021
Insured mortgages	\$ 1,195	\$	1,329
Conventional mortgages	492		537
Other loans	1,191		1,056
Total	\$ 2,878	\$	2,922

The credit quality of mortgages and other loans is assessed internally, on a regular basis, when the review of the portfolio is made.

b) ii) Past Due or Impaired Financial Assets

Past Due Bonds, Mortgages and Other Loans

Bonds, mortgages and other loans are considered in arrears when the counterparty has not made a payment at a contractual date. Any loan on which contractual payments are in arrears for 90 days or more in the case of mortgages and 120 days or more in the case of other loans and which is not subject to a measure deployed by the Company to support its clients or in foreclosure is assumed to be impaired. Any loan in default which is not insured and fully guaranteed is generally impaired.

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As at	Senten	nher	30.	2022

		A	s at September 30, 2022		
(in millions of dollars)	Bonds classified as held to maturity	Bonds classified as loans and receivables	Mortgages classified as loans and receivables	Other loans	Total
Gross values					
Not past due and not impaired	\$ 123	\$ 3,274	\$ 1,607	\$ 1,163	\$ 6,167
Past due and not impaired					
30 – 89 days in arrears	-	_	_	49	49
90 – 119 days in arrears	-	_	_	6	6
120 days or more in arrears	-	-	-	3	3
Impaired	_	46	_	_	46
Total of gross values	\$ 123	\$ 3,320	\$ 1,607	\$ 1,221	\$ 6,271
Specific provisions for losses	_	8	_	_	8
	123	3,312	1,607	1,221	6,263
Collective provisions for losses	_	—		30	30
Total of net values	\$ 123	\$ 3,312	\$ 1,607	\$ 1,191	\$ 6,233
		А	s at December 31, 2021		
(in millions of dollars)	Bonds classified as held to maturity	Bonds classified as loans and receivables	Mortgages classified as loans and receivables	Other loans	Total
Gross values					
Not past due and not impaired	\$ 255	\$ 2,897	\$ 1,777	\$ 1,040	\$ 5,969
Past due and not impaired					
30 – 89 days in arrears	_	_	_	37	37
90 – 119 days in arrears	-	-	_	5	5
120 days or more in arrears	-	-	-	2	2
Impaired	_	23	-	-	23
Total of gross values	\$ 255	\$ 2,920	\$ 1,777	\$ 1,084	\$ 6,036
Specific provisions for losses	_	6	_	_	6
	255	2,914	1,777	1,084	6,030
Collective provisions for losses	_	-	-	28	28
Total of net values	\$ 255	\$ 2,914	\$ 1,777	\$ 1,056	\$ 6,002

Foreclosed Properties

During the nine months ended September 30, 2022, the Company did not take possession of any properties it held as collateral on mortgages (none for the year ended December 31, 2021). Foreclosed properties that the Company still held at the end of the period are presented as real estate held for resale in Other Assets.

Specific Provisions for Losses

	As at September 30, 2022	December 31	As at , 2021
(in millions of dollars)	Bonds classified as loans and receivables	Bonds clas as loar	ssified ns and vables
Balance at beginning	\$ 6	\$	14
Variation in specific provisions for losses	2		(8)
Balance at end	\$ 8	\$	6

During the nine months ended September 30, 2022, the specific provisions for losses did not vary for bonds classified as held to maturity, mortgages classified as loans and receivables and other loans (nor for the year ended December 31, 2021).

c) Interest Rate Benchmark Reform

On May 16, 2022, the Autorité des marchés financiers (AMF) approved the decision by the administrator of the Canadian Dollar Offered Rate (CDOR), Refinitiv Benchmark Services Limited (RBSL), to end the publication of the rate as of June 28, 2024. The Canadian Alternative Reference Rate Working Group (CARR), which brings together representatives from companies in the financial sector and from public institutions, proposed to replace the CDOR with the Canadian Overnight Repo Rate Average (CORRA), also administered by RBSL. At this time, no decision has been published for an alternative benchmark rate to be used in place of the CDOR.

The Company is assessing the effects of abandoning the CDOR on the risks that it is exposed to and the valuation of the financial instruments impacted by the reform. As at September 30, 2022, derivative financial instruments with a notional amount of \$9,466 and financial liabilities with a carrying value of \$1,495 are affected by the CDOR reform and will be transitioned to an alternative reference rate.

7 > Derivative Financial Instruments

The Company is an end user of derivative financial instruments in the normal course of managing exposure to fluctuations in interest rates, currency exchange rates and fair values of invested assets. Derivative financial instruments are financial contracts whose value is derived from underlying interest rates, exchange rates, other financial instruments or indexes.

The notional amount represents the amount to which a rate or price is applied to determine the cash flows to be exchanged periodically and does not represent direct credit exposure. Maximum credit risk is the estimated cost of replacing derivative financial instruments that have a positive value should the counterparty default. The maximum credit risk of derivative financial instruments as at September 30, 2022 is \$922 (\$914 as at December 31, 2021). The Company's exposure at the end of each reporting period is limited to the risk that a counterparty does not honour the terms of a derivative financial instrument.

	As at September 30, 2022													
			Notional ar	nount		Fair value								
(in millions of dollars)	Less than 1 year	ar	1 to 5 years	Over 5 years	Total	Positive	Negative							
Equity contracts														
Swap contracts	\$ 91	9	\$ 17	\$ 80	\$ 1,016	\$ 5	\$ (59)							
Futures contracts	48	4	_	_	484	47	_							
Options	1,42	0	-	_	1,420	25	(8)							
Currency contracts														
Swap contracts	13	3	219	5,294	5,646	220	(209)							
Forward contracts	4,90	7	407	_	5,314	62	(169)							
Options	15	8	25	_	183	6	(6)							
Interest rate contracts														
Swap contracts	49	3	4,101	6,650	11,244	579	(689)							
Futures contracts	5	5	_	_	55	<u>—</u>	(1)							
Forward contracts	7,08	2	1,007	_	8,089	25	(472)							
Options		5	-	_	5	_	_							
Credit risk contracts														
Swap contracts	_	_	2	_	2	_	_							
Other derivative contracts		1	3	77	81	1	(5)							
Total	\$ 15,65	7	\$ 5,781	\$ 12,101	\$ 33,539	\$ 970	\$ (1,618)							

23

As at December 31, 2021

			ı	Notional an	nount				Fair value					
(in millions of dollars)	Less tha	an 1 year	1 to	5 years	Over 5 years		Total		Р	ositive	Ne	egative		
Equity contracts														
Swap contracts	\$	914	\$	243	\$	95	\$	1,252	\$	21	\$	(3)		
Futures contracts		474		_		_		474				(8)		
Options		4,756		-		-		4,756		231		(99)		
Currency contracts														
Swap contracts		64		358		4,531		4,953		106		(209)		
Forward contracts		3,254		1,199	_			4,453	35			(38)		
Options		38		-		_		38		_		_		
Interest rate contracts														
Swap contracts		1,430		4,079		5,044		10,553		309		(107)		
Forward contracts		2,449		1,407		_		3,856		212		(33)		
Other derivative contracts		3		5		244		252		3		(29)		
Total	\$	13,382	\$	7,291	\$	9,914	\$	30,587	\$	917	\$	(526)		

	As at S	eptembe	r 30, 2022	
	Notional amount		Fair valu	е
(in millions of dollars)		Po	sitive	Negative
Derivative financial instruments not designated as hedge accounting	\$ 30,846	\$	958	\$ (1,548)
Net investment hedge	1,973		_	(55)
Fair value hedges				
Interest risk	586		10	(10)
Currency risk	23		_	(1)
Cash flow hedges				
Currency risk	111		2	(4)
Total of derivative financial instruments	\$ 33,539	\$	970	\$ (1,618)

	As at [Decembe			
	Notional amount		Fair valu	е	
(in millions of dollars)		Positive		Ne	egative
Derivative financial instruments not designated as hedge accounting	\$ 28,018	\$	903	\$	(509)
Net investment hedge	1,715		5		(15)
Fair value hedges					
Interest risk	712		5		(1)
Currency risk	27		1		(1)
Cash flow hedges					
Currency risk	115		3		
Total of derivative financial instruments	\$ 30,587	\$	917	\$	(526)

Embedded Derivative Financial Instruments

The Company owns perpetual preferred shares with call options that give the issuer the right to redeem the shares at a predetermined price. Accounting standards require that the value of the call options be measured separately from the preferred shares. The value of the call options for embedded derivative financial instruments is determined using a valuation that relies predominantly on the volatility, quoted price on markets and characteristics of the underlying preferred shares. Embedded derivative financial instruments are presented as *Other derivative contracts*.

Net Investment Hedge

Forward contracts, designated as hedges of net investments in foreign operations with a functional currency other than the functional currency of the Company, have maturities of less than 1 year as at September 30, 2022 (less than 1 year to 3 years as at December 31, 2021). The effective portion of changes in fair value is recorded in *Other comprehensive income*, as is the foreign currency translation of the net investment in a foreign operation. For the nine months ended September 30, 2022 and 2021, the Company did not recognize any ineffectiveness.

Fair Value Hedges

Interest rate risk hedging

The Company entered into a hedging relationship in order to reduce its exposure to interest rate risk related to financial assets classified as available for sale. The Company entered into interest rate swap contracts with maturities ranging from 1 year to 7 years as at September 30, 2022 (from less than 1 year to 13 years as at December 31, 2021).

The Company entered into a hedging relationship in order to reduce its exposure to interest rate risk on financial liabilities classified as financial liabilities at amortized cost. The Company entered into interest rate swap contracts with maturities of less than 1 year to 6 years as at September 30, 2022 (less than 1 year to 7 years as at December 31, 2021).

For the nine months ended September 30, 2022, the Company has recognized a loss of \$13 on the hedging instruments (gain of \$17 for the nine months ended September 30, 2021) and a gain of \$11 on the hedged items (loss of \$20 for the nine months ended September 30, 2021). For the nine months ended September 30, 2022, the Company has recognized an ineffectiveness of \$2 (\$3 for the nine months ended September 30, 2021).

Currency rate risk hedging

The Company entered into a fair value hedge to manage its exposure to changes in currency rate risk related to financial assets classified as available for sale. The Company entered into forward contracts with maturities of less than 1 year as at September 30, 2022 (less than 1 year as at December 31, 2021). For the nine months ended September 30, 2022 and 2021, the Company did not recognize any ineffectiveness.

Cash Flow Hedges

The Company entered into a cash flow hedging relationship in order to manage its exposure to changes in currency rate risk on financial assets denominated in foreign currency. The Company entered into swap contracts that have maturities from 2 years to 7 years as at September 30, 2022 (from less than 1 year to 8 years as at December 31, 2021). For the nine months ended September 30, 2022 and 2021, the Company did not recognize any ineffectiveness.

8 > Segregated Funds Net Assets

(in millions of dollars)	As at September 30, 2022	As at December 31, 2021
Assets		
Cash and short-term investments	\$ 1,401	\$ 1,448
Bonds	6,266	6,794
Stocks and investment funds	27,709	31,235
Mortgages	55	42
Investment properties	14	15
Derivative financial instruments	_	12
Other assets	693	450
	36,138	39,996
Liabilities		
Accounts payable and accrued expenses	660	419
Derivative financial instruments	9	_
	669	419
Net assets	\$ 35,469	\$ 39,577

iA Financial Group – iA Financial Corporation Inc.

The following table presents the change in segregated funds net assets:

	Quarters e Septembe	Nine months September		
(in millions of dollars)	2022	2021	2022	2021
Balance at beginning	\$ 35,625	\$ 35,837	\$ 39,577	\$ 32,804
Add:				
Amounts received from policyholders	1,324	1,924	5,302	5,988
Interest, dividends and other investment income	164	244	631	456
Change in fair value of investments	(331)	34	(6,164)	1,963
	36,782	38,039	39,346	41,211
Less:				
Amounts withdrawn by policyholders	1,137	978	3,347	3,840
Operating expenses	176	175	530	485
	1,313	1,153	3,877	4,325
Balance at end	\$ 35,469	\$ 36,886	\$ 35,469	\$ 36,886

9 > Gains and Losses on New Reinsurance Treaties

During the three months ended September 30, 2022, the Company concluded new reinsurance agreements (none during the nine months ended September 30, 2021) for which it has recognized a gain of \$52 in the Income Statement.

10 > Debentures

On February 23, 2022, iA Insurance redeemed all of its \$250 subordinated debentures maturing February 23, 2027, bearing interest of 2.64% payable semi-annually until February 23, 2022. The subordinated debentures were redeemed at nominal value plus accrued and unpaid interest, for a total disbursement of \$253.

On February 25, 2022, the Company issued subordinated debentures in the amount of \$300 due February 25, 2032, bearing interest of 3.187%, payable semi-annually from August 25, 2022 to February 25, 2027, and variable interest equal to the 3-month CDOR, increased by 0.91%, payable quarterly, starting May 25, 2027 and ending on February 25, 2032. These subordinated debentures are redeemable by the Company, in whole or in part, from February 25, 2027, subject to prior approval by the AMF. The carrying amount of these debentures includes transaction costs and an issuance discount for a total of \$2.

11 > Share Capital

The share capital issued by the Company is as follows:

		As at September 30, 2022							
in millions of dollars, unless otherwise indicated) Common shares	Number of shares (in thousands)	Number of shares (in thousands) Amount							
Balance at beginning	107,557	\$	1,706	107,064	\$	1,674			
Shares issued on exercise of stock options	219		13	606		34			
Shares redeemed	(2,366)	,366)	(38)	(113)		(2)			
Balance at end	105,410	\$	1,681	107,557	\$	1,706			

Stock Option Plan

As at September 30, 2022, the number of outstanding stock options (in thousands) was 1,644 (1,669 as at December 31, 2021). For the nine months ended September 30, 2022, the Company granted (in thousands) 195 stock options exercisable at \$83.35 (310 stock options exercisable at \$58.55 for the year ended December 31, 2021).

Normal Course Issuer Bid Redemption

With the approval of the Toronto Stock Exchange, the Board of Directors has authorized the Company to purchase, in the normal course of its activities, from December 6, 2021 to December 5, 2022, up to 5,382,503 common shares, representing approximately 5% of its 107,650,077 common shares issued and outstanding as at November 23, 2021. For the nine months ended September 30, 2022, a total of 2,366,514 common shares were purchased and cancelled for a net cash amount of \$157, of which \$38 was recorded against share capital and \$119 against retained earnings. As at September 30, 2021, no normal course issuer bid redemption was in effect.

Dividends

	Quarters ended September 30								Nine months ended September 30							
		2022			2021			2022								
(in millions of dollars, unless otherwise indicated)		Per share Total (in dollars)			Per sha Total (in dolla						share ollars)		Total		er share dollars)	
Common shares	\$	72	\$	0.68	\$	52	\$	0.49	\$	206	\$	1.93	\$	156	\$	1.46

Dividends Declared and Not Recognized on Common Shares

A dividend of 0.675 dollars per share was approved by the Board of Directors of the Company on November 9, 2022. This dividend was not recorded as a liability in these Financial Statements. This dividend will be paid on December 15, 2022 to the shareholders of record as of November 18, 2022, date on which it will be recognized in the equity of the Company.

Dividend Reinvestment and Share Purchase Plan

The Company offers a Dividend Reinvestment and Share Purchase Plan to its common shareholders. Dividends on common shares are deducted from equity in the period in which they were authorized. The common shares issued under the plan will be purchased on the secondary market.

12 > Preferred Shares Issued by a Subsidiary and Other Equity Instruments

The other equity instruments issued are as follows:

Limited Recourse Capital Notes Series 2022-1 Subordinated Debentures (Series 2022-1 Notes) maturing June 30, 2082, bearing interest of 6.611%, payable semi-annually from December 31, 2022 to June 30, 2027. On June 30, 2027 and every 5 years thereafter until June 30, 2077, the interest rate will be reset at an interest rate equal to the 5-year Government of Canada yield plus 4.00%. These Series 2022-1 Notes are redeemable by the Company on June 30, 2027 and thereafter from May 31 to June 30 every 5 years, in whole or in part, subject to approval by the AMF.

Class A – Series A non-cumulative 5-year rate reset preferred shares held by the Limited Recourse Trust issued in connection with the issuance of the Series 2022-1 Notes. The Series A preferred shares are eliminated on the Company's Consolidated Statements of Financial Position while being held within the Limited Recourse Trust. In case of non-payment of interest or principal of the Series 2022-1 Notes when due, the recourse of each noteholder will be limited to that holder's proportionate share of the Limited Recourse Trust's assets, which will consist of Series A preferred shares except in limited circumstances. The holders of the Series A preferred shares will be entitled to receive fixed-rate semi-annual non-cumulative preferential cash dividends, as and when declared by the Board of Directors.

Preferred shares issued by iA Insurance, a subsidiary of the Company, and other equity instruments are as follows:

	As at September	30, 2022	As at December 31, 2021				
(in millions of dollars, unless otherwise indicated)	Number of shares (in thousands)	Aı	mount	Number of shares (in thousands)	А	mount	
Preferred shares, Class A, issued by iA Insurance							
Balance at beginning	21,000	\$	525	21,000	\$	525	
Shares redeemed – Series G	(10,000)		(250)	_		_	
Balance at end	11,000		275	21,000		525	
Other equity instruments							
Balance at beginning	_		_	_		_	
Subordinated debentures issued – Series 2022-1	250		250	-			
Balance at end	250		250	_			
Total preferred shares issued by iA Insurance and other equity instruments	11,250	\$	525	21,000	\$	525	

Preferred Shares Issued by iA Insurance

Redemption

On June 30, 2022, iA Insurance redeemed all of the 10,000,000 Class A – Series G preferred shares at a price of 25 dollars per share for a cash amount of \$250.

Other Equity Instruments

Issuance

On June 1, 2022, the Company issued Limited Recourse Capital Notes Series 2022-1 Subordinated Debentures, bearing interest at 6.611% and maturing in 2082, for a net cash amount of \$247. Transaction costs for a total of \$4 (\$3 after tax) were recognized in the Equity Statement in Retained earnings.

At the same time, the Company issued 250,000 Series A non-cumulative 5-year rate reset preferred shares to be held by the Limited Recourse Trust, which has been newly formed by the Company.

iA Financial Group – iA Financial Corporation Inc.

Dividends

Quarters ended September 30											Nine months ended September 30									
	2022					202			20	22		2021								
(in millions of dollars, unless otherwise indicated)		Total	,, ,	share lollars)		Total		r share dollars)		Total		r share lollars)		Total		r share dollars)				
Preferred shares, issued by iA Insurance																				
Class A – Series B	\$	1	\$	0.29	\$	1	\$	0.29	\$	4	\$	0.86	\$	4	\$	0.86				
Class A – Series G		_		_		3		0.24		4		0.47		7		0.71				
Class A – Series I		2		0.30		2		0.30		6		0.90		6		0.90				
Total	\$	3			\$	6			\$	14			\$	17						

13 > Accumulated Other Comprehensive Income

(in millions of dollars)	В	onds	Stocks		Other invested assets		rency slation	He	dging	Total
Balance as at December 31, 2021	\$	30	\$	21	\$	(2)	\$ (47)	\$	(16)	\$ (14)
Unrealized gains (losses)		(514)		(95)		(9)	_		_	(618)
Income taxes on unrealized gains (losses)		118		26		2	_		_	146
Other		_		_		_	225		(159)	66
Income taxes on other		_		_		_	_		22	 22
		(396)		(69)		(7)	225		(137)	 (384)
Realized losses (gains)		(33)		(1)		1	_		_	(33)
Income taxes on realized losses (gains)		9		_		_	_		_	 9
		(24)		(1)		1			_	 (24)
Balance as at September 30, 2022		(390)		(49)		(8)	178		(153)	(422)
Balance as at December 31, 2020		136		6		_	(30)		(29)	83
Unrealized gains (losses)		(105)		21		(3)	_		_	(87)
Income taxes on unrealized gains (losses)		24		(5)		1	_		_	20
Other		_		_		_	(17)		15	(2)
Income taxes on other		_		_		_	_		(2)	(2)
		(81)		16		(2)	(17)		13	 (71)
Realized losses (gains)		(34)		(1)		_	_		_	(35)
Income taxes on realized losses (gains)		9		_		_	_		_	 9
		(25)		(1)						 (26)
Balance as at December 31, 2021		30		21		(2)	(47)		(16)	(14)
Balance as at December 31, 2020		136		6		_	(30)		(29)	83
Unrealized gains (losses)		(94)		28		(2)	_		_	(68)
Income taxes on unrealized gains (losses)		22		(7)		_	_		_	15
Other		_		_		_	(9)		3	(6)
		(72)		21		(2)	(9)		3	 (59)
Realized losses (gains)		(29)		1		_	_		_	(28)
Income taxes on realized losses (gains)		8					 _			 8
		(21)		1		_	_			(20)
Balance as at September 30, 2021	\$	43	\$	28	\$	(2)	\$ (39)	\$	(26)	\$ 4

14 > Capital Management

Regulatory Requirements and Solvency Ratio

The Company is committed to respecting certain requirements of the guideline on capital adequacy requirements for life insurers (CARLI).

According to CARLI, many items are included in the solvency ratio:

The available capital represents the total Tier 1 and Tier 2 capital, less other deductions prescribed by the AMF.

Tier 1 capital contains more permanent equity items and is primarily composed of equity attributable to common shareholders and to preferred shares. Goodwill and other intangible assets are deducted from this category.

Tier 2 capital is primarily composed of subordinated debentures.

The surplus allowance is the value of specific provisions for adverse deviations included in insurance contract liabilities.

The eligible deposits are amounts related to unregistered reinsurance agreements, which are deposited in guarantee instruments.

The base solvency buffer is determined according to five risk categories, namely credit risk, market risk, insurance risk, segregated funds guarantee risk and operational risk. These risk components are calculated using various methods and consider the risks associated to asset and liability elements that are on and off the Statement of Financial Position. The base solvency buffer represents the sum of risk components minus some credits (for example, between-risk diversification and adjustable products) multiplied by a scalar of 1.05.

The CARLI total ratio is calculated by dividing the sum of the available capital, the surplus allowance and the eligible deposits by the base solvency buffer.

According to the AMF guideline, the Company must set a target level of available capital that exceeds the minimum requirements. The guideline also stipulates that most of the available capital must be Tier 1, which absorbs the losses related to current operations.

The Company manages its capital on a consolidated basis. As at September 30, 2022, the Company maintains a ratio that satisfies the regulatory requirements.

(in millions of dollars, unless otherwise indicated)	September 30, 2022
Available capital	
Tier 1 capital	\$ 2,530
Tier 2 capital	2,202
Surplus allowance and eligible deposits	4,663
Total	\$ 9,395
Base solvency buffer	\$ 7,220
Total ratio	130%

As at December 31, 2021, the solvency ratio was 134% and the Company maintained a ratio that satisfied the regulatory requirements.

29

15 > Income Taxes

The effective income tax rate differs from the Canadian statutory tax rate due to the following items:

	Quart	ers ended	September 3	30	Nine months ended September 30					
(in millions of dollars, unless otherwise indicated)	2022		2021		2022		2021			
Income before income taxes	\$ 262		\$ 289		\$ 700		\$ 826			
Income tax expense at Canadian statutory tax rate	69	26%	76	26%	185	26%	218	26%		
Increase (decrease) in income taxes due to:										
Differences in tax rates on income not subject to tax in Canada	(5)	(2)%	(1)	%	(9)	(1)%	(4)	-%		
Tax-exempt investment income	(20)	(8)%	(13)	(4)%	(39)	(6)%	(36)	(4)%		
Non-deductible (non-taxable) portion of the change in fair value of investment properties	2	1%	_	-%	1	- %	1	-%		
Adjustments of previous years	3	1%	3	1%	(28)	(4)%	10	1%		
Variation in tax rates	_	-%	_	-%	_	-%	1	%		
Other	(1)	- %	(2)	(1)%	1	1%	1	-%		
Income tax expense (recovery) and effective income tax rate	\$ 48	18%	\$ 63	22%	\$ 111	16%	\$ 191	23%		

16 > Segmented Information

The Company operates and manages its activities according to five main reportable operating segments, which reflect its company structure for decision making. Management makes judgments in the aggregation of business units into the Company's operating segments. Its products and services are offered to retail customers, businesses and groups. The Company primarily operates in Canada and the United States. The main products and services offered by each segment are the following:

Individual Insurance - Life, health, disability and mortgage insurance products.

Individual Wealth Management – Individual products and services for savings plans, retirement funds and segregated funds, in addition to securities brokerage, trust operations and mutual funds.

Group Insurance – Life, health, accidental death and dismemberment, dental care and short and long-term disability insurance products for employee plans; creditor insurance, replacement insurance, replacement warranties, extended warranties and other ancillary products for dealer services; and specialized products for special markets.

Group Savings and Retirement - Group products and services for savings plans, retirement funds and segregated funds.

US Operations - Miscellaneous insurance products sold in the United States such as life insurance products and extended warranties relating to dealer services.

Other – Auto and home insurance products, services supporting the activities that have no link with key segments such as asset management and financing, Company capital and some adjustments related to consolidation.

The Company makes judgments and uses assumptions and methodologies to allocate general expenses that are not directly attributable to a business segment. The allocation of other activities is mainly performed according to a formula based on equity and is uniformly applied to each operating segment.

The other assets and other liabilities, except mainly for derivative financial instruments, are classified in their entirety in the Other column since they are used for the operational support of the Company's activities.

Segmented Income Statements

Quarter	ended	Septembe	er 30,	2022

		Indiv	vidual			Gro	up					
(in millions of dollars)	Insu	rance	Mana	Wealth gement	Insı	ırance		avings and ement	Oper	US rations	Other	Total
Revenues												
Net premiums	\$	465	\$	1,108	\$	494	\$	474	\$	223	\$ 107	\$ 2,871
Investment income		336		39		45		85		(98)	56	463
Other revenues		30		425		24		31		92	(88)	514
		831		1,572		563		590		217	75	 3,848
Operating expenses												
Gross benefits and claims on contracts		229		620		331		611		209	18	2,018
Ceded benefits and claims on contracts		(75)		_		(14)		(7)		(148)	43	(201)
Net transfer to segregated funds		_		347		_		(156)		_	_	191
Increase (decrease) in insurance contract liabilities		360		170		17		99		(146)	(3)	497
Increase (decrease) in investment contract liabilities		_		_		3		_		_	_	3
Decrease (increase) in reinsurance assets		(89)		_		1		2		(25)	3	(108)
Commissions, general and other expenses		297		381		184		35		232	32	1,161
Financing charges		2				9		_		1	13	 25
		724		1,518		531		584		123	106	 3,586
Income before income taxes and allocation of other activities		107		54		32		6		94	(31)	262
Allocation of other activities		6		(9)		(22)		(1)		(5)	31	_
Income before income taxes		113		45		10		5		89	_	262
Income taxes		20		9		1		_		18	 _	 48
Net income		93		36		9		5		71	_	214
Net income attributed to participating policyholders		(4)				_		_				 (4)
Net income attributed to shareholders	\$	97	\$	36	\$	9	\$	5	\$	71	\$ _	\$ 218

Quarter ended September 30, 2021

	Individual Group															
		Indiv	/idual			Gro	up									
(in millions of dollars)	Ins	urance	Mana	Wealth agement	Ins	urance		avings and rement	Ope	US rations		Other		Total		
Revenues																
Net premiums	\$	433	\$	1,359	\$	439	\$	804	\$	191	\$	106	\$	3,332		
Investment income		(114)		(2)		31		(5)		6		43		(41		
Other revenues		31		458		21		29		119		(115)		543		
		350		1,815		491		828		316		34		3,834		
Operating expenses																
Gross benefits and claims on contracts		219		553		295		361		161		15		1,604		
Ceded benefits and claims on contracts		(77)		_		(14)		(6)		(103)		28		(172		
Net transfer to segregated funds		_		842		_		176		_		_		1,018		
Increase (decrease) in insurance contract liabilities		(108)		(66)		15		258		(3)		_		96		
Increase (decrease) in investment contract liabilities		_		_		1		_		_		_		1		
Decrease (increase) in reinsurance assets		(46)		_		(1)		1		7		_		(39		
Commissions, general and other expenses		251		404		154		33		228		(54)		1,016		
Financing charges		4		1		8		_		_		8		21		
		243		1,734		458		823		290		(3)		3,545		
Income before income taxes and allocation of other activities		107		81		33		5		26		37		289		
Allocation of other activities		30		8		2		3		(6)		(37)		_		
Income before income taxes		137		89		35		8		20		_		289		
Income taxes		23		26		9		2		3		_		63		
Net income		114		63		26		6		17		_		226		
Net income attributed to participating policyholders		3		_		_		_		_		_		3		
Net income attributed to shareholders	\$	111	\$	63	\$	26	\$	6	\$	17	\$	_	\$	223		

Nine months ended September 30, 2022

	Individual Crown												
		Indiv	/idual			Gro	up						
(in millions of dollars)	Ins	urance	Mana	Wealth gement	Ins	urance		vings and ement	Oper	US ations		Other	Total
Revenues													
Net premiums	\$	1,410	\$	4,001	\$	1,432	\$	1,781	\$	682	\$	311	\$ 9,617
Investment income		(6,167)		(62)		(16)		(464)		(388)		145	(6,952)
Other revenues		91		1,319		68		88		275		(265)	1,576
		(4,666)		5,258		1,484		1,405		569		191	4,241
Operating expenses													
Gross benefits and claims on contracts		749		2,023		1,005		1,476		580		51	5,884
Ceded benefits and claims on contracts		(258)		_		(47)		(20)		(394)		118	(601)
Net transfer to segregated funds		_		1,750		_		227		_		_	1,977
Increase (decrease) in insurance contract liabilities		(6,172)		110		(75)		(416)		(558)		(5)	(7,116)
Increase (decrease) in investment contract liabilities		_		_		(48)		_		_		_	(48)
Decrease (increase) in reinsurance assets		(157)		_		2		6		102		5	(42)
Commissions, general and other expenses		910		1,203		525		114		682		(13)	3,421
Financing charges		5		1		26		_		1		33	66
		(4,923)		5,087		1,388		1,387		413		189	3,541
Income before income taxes and allocation of other activities		257		171		96		18		156		2	700
Allocation of other activities		42		(9)		(19)		4		(16)		(2)	_
Income before income taxes		299		162		77		22		140		_	700
Income taxes		32		26		20		9		24		_	111
Net income		267		136		57		13		116		_	589
Net income attributed to participating policyholders		(13)		_		_		_		_		_	(13)
Net income attributed to shareholders	\$	280	\$	136	\$	57	\$	13	\$	116	\$	_	\$ 602

Nine months ended September 30, 2021

	Indi	vidual			Gro	up					
(in millions of dollars)	Insurance	Mana	Wealth agement	Ins	surance		Savings and irement	Ope	US rations	Other	Total
Revenues											
Net premiums	\$ 1,297	\$	4,231	\$	1,267	\$	2,132	\$	585	\$ 299	\$ 9,811
Investment income	(1,757)		(157)		69		(102)		(33)	119	(1,861)
Other revenues	93		1,306		57		86		245	(228)	1,559
	(367)		5,380		1,393		2,116		797	190	9,509
Operating expenses											
Gross benefits and claims on contracts	669		1,774		897		2,016		466	39	5,861
Ceded benefits and claims on contracts	(236)		_		(38)		(18)		(302)	82	(512)
Net transfer to segregated funds	_		2,489		_		(215)		_	_	2,274
Increase (decrease) in insurance contract liabilities	(1,732)		(292)		(19)		209		(102)	1	(1,935)
Increase (decrease) in investment contract liabilities	-		_		(6)				_	_	(6)
Decrease (increase) in reinsurance assets	(119)		_		_		4		59	(1)	(57)
Commissions, general and other expenses	737		1,184		445		100		583	(49)	3,000
Financing charges	7		2		25		_		1	23	58
	(674)		5,157		1,304		2,096		705	95	8,683
Income before income taxes and allocation of other activities	307		223		89		20		92	95	826
Allocation of other activities	78		19		4		8		(14)	(95)	_
Income before income taxes	385		242		93		28		78	_	826
Income taxes	77		66		27		7		14	_	191
Net income	308		176		66		21		64	_	635
Net income attributed to participating policyholders	(3)		_		_		_		_	_	(3)
Net income attributed to shareholders	\$ 311	\$	176	\$	66	\$	21	\$	64	\$ _	\$ 638

Segmented Premiums

Quarter ended September 30, 2022

		Indiv	/idual			Gro	up						
in millions of dollars)	Insur	ance	Mana	Wealth gement	Insı	ırance		avings and ement	Opei	US rations		Other	Total
Gross premiums													
Invested in general fund	\$	584	\$	326	\$	526	\$	126	\$	476	\$	17	\$ 2,055
Invested in segregated funds		_		782		_		355		_		_	1,137
		584		1,108		526		481		476		17	3,192
Premiums ceded													
Invested in general fund		(119)		_		(32)		(7)		(253)		90	(321)
Net premiums	\$	465	\$	1,108	\$	494	\$	474	\$	223	\$	107	\$ 2,871

(6)

\$

804

(197)

191

\$

80

106

(267)

\$ 3,332

(30)

439

\$

(in millions of dollars)	Quarter ended September 30, 2021												
	Indi	vidual			Gro	up							
	Insurance	We: Managem					avings and ement	Ope	US rations		Other		Total
Gross premiums													
Invested in general fund	\$ 547	\$ 2	213	\$	469	\$	332	\$	388	\$	26	\$	1,975
Invested in segregated funds	_	1,	46		_		478		_		_		1,624
	547	1,3	359		469		810		388		26		3,599
Premiums ceded													

\$

1,359

\$

(114)

433

\$

				N	line n	nonths e	ended	Septem	ber 3	0, 2022		
(in millions of dollars)		Indiv	/idual			Gro	oup					
	Insur	ance	Mana	Wealth gement	Ins	urance		avings and rement	l US	Other	Total	
Gross premiums												
Invested in general fund	\$ 1	1,749	\$	795	\$	1,527	\$	395	\$	1,352	\$ 44	\$ 5,862
Invested in segregated funds		_		3,206		_		1,406		_	_	4,612
	1	1,749		4,001		1,527		1,801		1,352	44	10,474
Premiums ceded												
Invested in general fund		(339)		_		(95)		(20)		(670)	267	(857)
Net premiums	\$ 1	1,410	\$	4,001	\$	1,432	\$	1,781	\$	682	\$ 311	\$ 9,617

		Nine months ended September 30, 2021												
in millions of dollars)	Inc	lividual			Gro	up								
	Insurance	. Mai	Wealth nagement	In	surance		Savings and tirement	Оре	US Operations		Other		Total	
Gross premiums														
Invested in general fund	\$ 1,618	\$	662	\$	1,352	\$	583	\$	1,124	\$	102	\$	5,441	
Invested in segregated funds	_		3,569		_		1,568		_		_		5,137	
	1,618		4,231		1,352		2,151		1,124		102		10,578	
Premiums ceded														
Invested in general fund	(321)	_		(85)		(19)		(539)		197		(767)	
Net premiums	\$ 1,297	\$	4,231	\$	1,267	\$	2,132	\$	585	\$	299	\$	9,811	

Invested in general fund

Net premiums

Segmented Assets and Liabilities

	As at September 30, 2022												
	Indi	vidual			Gro	oup							
(in millions of dollars)	Insurance	Mana	Wealth agement	Ins	surance	Savings and Retirement	Оре	US rations		Other	Total		
Assets													
Invested assets	\$ 20,546	\$	2,518	\$	1,966	\$ 4,818	\$	1,174	\$	8,308	\$ 39,330		
Segregated funds net assets	_		22,406		_	13,063		_		_	35,469		
Reinsurance assets	303		_		169	110		2,300		(379)	2,503		
Other	94		1,291		_	_		103		6,624	8,112		
Total assets	\$ 20,943	\$	26,215	\$	2,135	\$ 17,991	\$	3,577	\$	14,553	\$ 85,414		
Liabilities													
Insurance contract liabilities and investment contract liabilities	\$ 19,559	\$	2,046	\$	2,173	\$ 4,983	\$	1,444	\$	(122)	\$ 30,083		
Liabilities related to segregated funds net assets	_		22,406		_	13,063		_		_	35,469		
Other	1,342		214		4	15		_		11,152	12,727		
otal liabilities	\$ 20,901	\$	24,666	\$	2,177	\$ 18,061	\$	1,444	\$	11,030	\$ 78,279		
	As at December 31, 2021												
	Indi	vidual			Gro	oup							
			١٨/ الماء			Savings		110					
(in millions of dollars)	Insurance	Man	Wealth agement	In	surance	and Retirement	Ор	US erations		Other	Total		
Assets													
Invested assets	\$ 25,761	\$	1,859	\$	2,082	\$ 5,214	\$	1,473	\$	9,262	\$ 45,651		
Segregated funds net assets	_		24,722		_	14,855		_		_	39,577		
Reinsurance assets	144		_		171	116		2,049		(270)	2,210		
Other	100		1,201		_	_		108		5,812	7,221		
Total assets	\$ 26,005	\$	27,782	\$	2,253	\$ 20,185	\$	3,630	\$	14,804	\$ 94,659		
Liabilities													
Insurance contract liabilities and investment contract liabilities	\$ 25,761	\$	1,924	\$	2,268	\$ 5,392	\$	1,878	\$	(106)	\$ 37,117		
Liabilities related to segregated funds net assets	_		24,722		_	14,855					39,577		
Other	398		44		3	33		_		10,242	10,720		
Total liabilities	\$ 26,159	\$	26,690	\$	2,271	\$ 20,280	\$	1,878	\$	10,136	\$ 87,414		

17 > Earnings Per Common Share

Basic Earnings Per Share

Basic earnings per share are calculated by dividing the net income attributed to common shareholders by the weighted average number of outstanding common shares during the period.

		Quarters e Septembe		Nine months ended September 30				
(in millions of dollars, unless otherwise indicated) Net income attributed to common shareholders		2022		2021		2022		2021
	\$	215	\$	217	\$	588	\$	621
Weighted average number of outstanding shares (in millions of units)		106		108		107		107
Basic earnings per share (in dollars)	\$	2.03	\$	2.01	\$	5.50	\$	5.78

Diluted Earnings Per Share

Diluted earnings per share are calculated by adjusting the weighted average number of outstanding common shares to take into account the conversion of all potentially dilutive common shares.

The dilutive effect of stock options considers the number of shares presumed issued without consideration, calculated as the difference between the number of shares deemed to have been issued (by assuming the outstanding stock option grants are exercised) and the number of shares that would have been issued at the average market price for the year (the number of shares that would have been issued using the issuance proceeds, using the average market price of the Company's common shares for the period). For the quarter and for the nine months ended September 30, 2022, an average of 92,672 and 78,717 antidilutive stock options respectively (29,273 options for the quarter and 41,573 options for the nine months ended September 30, 2021) were excluded from the calculation.

(in millions of dollars, unless otherwise indicated)	-	Quarters e Septembe		Nine months ended September 30				
		2022	2021		2022		2021	
Net income attributed to common shareholders	\$	215	\$ 217	\$	588	\$	621	
Weighted average number of outstanding shares (in millions of units)		106	108		107		107	
Add: dilutive effect of stock options granted and outstanding (in millions of units)		_	_		_		1	
Weighted average number of outstanding shares on a diluted basis (in millions of units)		106	108		107		108	
Diluted earnings per share (in dollars)	\$	2.03	\$ 2.01	\$	5.48	\$	5.76	

There was no transaction on common shares that could affect these calculations after the closing date and before the date of authorization for issue of these Financial Statements.

18 > Post-Employment Benefits

The Company maintains a funded defined benefit plan and a number of unfunded plans that provide pension benefits and defined contribution plans.

The Company also provides other post-retirement benefits. These include additional health care benefits, life insurance and dental benefits. The Company also provides post-employment benefits such as salary continuation for short-term disabilities.

Amounts Recognized in Net Income and Other Comprehensive Income

	Quarters ended September 30										
(in millions of dollars)			2021								
	Pension plans		Other plans		s Pension plans		Other	plans			
Current service cost		18	\$	1	\$	17	\$	1			
Net interest		_		_		2					
Components of the cost of defined benefits recognized in the net income		18		1		19		1			
Remeasurement of net liabilities (assets) as defined benefits ¹											
Rate of return on assets (excluding amounts included in the net interest above)		(3)		_		12		_			
Actuarial losses (gains) on financial assumption changes		25		(3)		(48)		(4)			
Losses (gains) on components of the cost of defined benefits recognized in other comprehensive income		22		(3)		(36)		(4)			
Total of defined benefit cost components	\$	40	\$	(2)	\$	(17)	\$	(3)			

¹ Changes in financial assumptions and assumptions on rate of return on assets, which represent market-based assumptions, are reviewed on a quarterly basis. All other assumptions are reviewed on an annual basis.

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Nine months ended September 30

		2022					2021				
(in millions of dollars)	Pension plans		Other plans		Pension plans		Other	plans			
Current service cost		47	\$	2	\$	51	\$	2			
Net interest		2		1		7		1			
Administrative expense		1		_		1					
Components of the cost of defined benefits recognized in the net income		50		3		59		3			
Remeasurement of net liabilities (assets) as defined benefits ¹											
Rate of return on assets (excluding amounts included in the net interest above)		339		_		39		_			
Actuarial losses (gains) on financial assumption changes		(428)		(11)		(281)		(7)			
Losses (gains) on components of the cost of defined benefits recognized in other comprehensive income		(89)		(11)		(242)		(7)			
Total of defined benefit cost components	\$	(39)	\$	(8)	\$	(183)	\$	(4)			

¹ Changes in financial assumptions and assumptions on rate of return on assets, which represent market-based assumptions, are reviewed on a quarterly basis. All other assumptions are reviewed on an annual basis

Items that will not be reclassified subsequently to net income

	Quarters ended September 30								
(in millions of dollars) Losses (gains) on components of the cost of defined benefits recognized in other comprehensive income									
	Pension	plans	Other	plans	Pension	plans	Other	plans	
Remeasurement of post-employment benefits	\$	22	\$	(3)	\$	(36)	\$	(4)	
Income taxes on remeasurement of post-employment benefits		(6)		1		10		1	
Total of other comprehensive income	\$	16	\$	(2)	\$	(26)	\$	(3)	

	Nine months ended September 30								
(in millions of dollars) Losses (gains) on components of the cost of defined benefits recognized in other comprehensive income		2021							
	Pension	plans	Other	plans	Pension	n plans	Other	plans	
Remeasurement of post-employment benefits	\$	(89)	\$	(11)	\$	(242)	\$	(7)	
Income taxes on remeasurement of post-employment benefits		23		3		64		2	
Total of other comprehensive income	\$	(66)	\$	(8)	\$	(178)	\$	(5)	

19 > Commitments

Investment Commitments

In the normal course of the Company's business, various outstanding contractual commitments related to offers for commercial loans, private placements, joint ventures and real estate are not reflected in the financial statements and may not be fulfilled. There were \$557 (\$599 as at December 31, 2021) of outstanding commitments as at September 30, 2022, of which the estimated disbursements will be \$24 (\$22 as at December 31, 2021) in 30 days, \$173 (\$166 as at December 31, 2021) in 31 to 365 days and \$360 (\$411 as at December 31, 2021) in more than one year.

Letters of Credit

In the normal course of operations, banks issue letters of credit on behalf of the Company. As at September 30, 2022, the balance of these letters is \$2 (\$2 as at December 31, 2021).

Lines of Credit

As at September 30, 2022, the Company had operating lines of credit totalling \$57 (\$57 as at December 31, 2021). As at September 30, 2022 and 2021, no lines of credit were used. The purpose of these lines of credit is to facilitate financing of the Company's operations and meet its temporary working capital requirements.

20 > Event After the Reporting Period

Subject to the approval of the Toronto Stock Exchange and the AMF, the Board of Directors has authorized, on November 9, 2022, the early termination by the Company at the close of markets on November 11, 2022 of the normal course issuer bid in effect since December 6, 2021. The Board of Directors has also authorized the establishment of a new normal course issuer bid under which the Company may purchase, between November 14, 2022 and November 13, 2023, up to 5,265,045 of its common shares, representing approximately 5% of its 105,300,913 common shares issued and outstanding as at November 1, 2022.

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