# SUSTAINABLE GROWTH

# Industrial Alliance Insurance and Financial Services Inc.

Interim Condensed Consolidated Financial Statements
For the First Quarter of 2019

As at March 31, 2019 and 2018



# **Interim Condensed Consolidated Financial Statements** (unaudited)

_		,	
2	Consolidated Income Statements		
3	Consolidated Comprehensive Income Statements		
4	Consolidat	ed Statements of Financial Position	
5	Consolidat	ed Equity Statements	
6	Consolidat	ed Cash Flows Statements	
7	Notes to In	terim Condensed Consolidated Financial Statements	
7	Note 1	General Information	
7	Note 2	Changes in Accounting Policies	
11	Note 3	Invested Assets and Investment Income	
13	Note 4	Fair Value of Financial Instruments and Investment Properties	
20	Note 5	Management of Risks Associated with Financial Instruments	
22	Note 6	Derivative Financial Instruments	
25	Note 7	Segregated Funds Net Assets	
26	Note 8	Debentures	
26	Note 9	Share Capital	
27	Note 10	Accumulated Other Comprehensive Income	
27	Note 11	Capital Management	
28	Note 12	Income Taxes	
28	Note 13	Segmented Information	
32	Note 14	Earnings Per Common Share	
33	Note 15	Post-Employment Benefits	
33	Note 16	Commitments	
34	Note 17	Change in Company Structure	
34	Note 18	Event After the Reporting Period	
34	Note 19	Comparative Figures	

## **Consolidated Income Statements**

(Unaudited, in millions of dollars, unless otherwise indicated)	Three months March 3	
	2019	2018
	\$	\$
Revenues		
Premiums		
Gross premiums	2,541	2,354
Premiums ceded	(186)	(168
Net premiums (Note 13)	2,355	2,186
Investment income (Note 3)		
Interest and other investment income	326	325
Change in fair value of investments	1,836	(374
	2,162	(49
Other revenues	410	435
	4,927	2,572
Policy benefits and expenses		
Gross benefits and claims on contracts	1,494	1,393
Ceded benefits and claims on contracts	(117)	(112
Net transfer to segregated funds	224	315
Increase (decrease) in insurance contract liabilities	2,350	(50
Increase in investment contract liabilities	14	1
Decrease (increase) in reinsurance assets	(39)	66
	3,926	1,613
Commissions	385	409
General expenses	361	324
Premium and other taxes	32	31
Financing charges	15	17
	4,719	2,394
Income before income taxes	208	178
Income taxes (Note 12)	50	35
Net income	158	143
Net income attributed to participating policyholders	1	_
Net income attributed to shareholders	157	143
Dividends attributed to preferred shares (Note 9)	6	4
Net income attributed to common shareholders	151	139
Earnings per common share (in dollars) (Note 14)		
Basic	1.39	1.30
Diluted	N/A	1.29

# **Consolidated Comprehensive Income Statements**

(Unaudited, in millions of dollars)	Three months ended March 31		
	2019	2018	
	\$	\$	
Net income	158	143	
Other comprehensive income, net of income taxes			
Items that may be reclassified subsequently to net income:			
Available for sale financial assets			
Unrealized gains (losses) on available for sale financial assets	70	(15	
Reclassification of gains on available for sale financial assets included in net income	(2)	(2)	
	68	(17)	
Net investment hedge			
Unrealized (losses) gains on currency translation in foreign operations	(25)	27	
Hedges of net investment in foreign operations	20	(21)	
	(5)	6	
Cash flow hedge			
Unrealized losses on cash flow hedges	(1)	_	
Reclassification of gains on cash flow hedges included in net income	_	(1)	
	(1)	(1)	
Items that will not be reclassified subsequently to net income:			
Remeasurement of post-employment benefits	(22)	(14	
Total other comprehensive income	40	(26)	
Comprehensive income	198	117	
Comprehensive income attributed to participating policyholders	1	_	
Comprehensive income attributed to shareholders	197	117	

# **Income Taxes Included in Other Comprehensive Income**

(Unaudited, in millions of dollars)	Three months ended March 31	
	2019	2018
	\$	\$
Income tax recovery (expense) related to:		
Items that may be reclassified subsequently to net income:		
Unrealized (losses) gains on available for sale financial assets	(25)	5
Reclassification of gains on available for sale financial assets included in net income	2	1
Hedges of net investment in foreign operations	(3)	4
	(26)	10
Items that will not be reclassified subsequently to net income:		
Remeasurement of post-employment benefits	8	5
Total income tax recovery (expense) included in other comprehensive income	(18)	15

# **Consolidated Statements of Financial Position**

(In millions of dollars)	As at March 31	As at December 31
	2019	2018
	(unaudited)	
	\$	\$
Assets		
Cash and short-term investments	861	1,046
Bonds	25,229	23,592
Stocks	3,095	3,05
Mortgages and other loans	3,671	3,66
Derivative financial instruments (Note 6)	657	225
Policy loans	946	95
Other invested assets	337	329
Investment properties	1,721	1,720
Total investments (Note 3)	36,517	34,579
Other assets	2,758	2,172
Reinsurance assets	1,042	1,001
Fixed assets	416	277
Deferred income tax assets	28	26
Intangible assets	1,083	1,071
Goodwill	631	633
General fund assets	42,475	39,759
Segregated funds net assets (Note 7)	25,759	23,78
Total assets	68,234	63,540
Liabilities		
Insurance contract liabilities	28,284	25,940
Investment contract liabilities	628	630
Derivative financial instruments (Note 6)	237	429
Other liabilities	6,448	5,875
Deferred income tax liabilities	270	266
Debentures (Note 8)	901	901
General fund liabilities	36,768	34,041
Segregated funds liabilities (Note 7)	25,759	23,78
Total liabilities	62,527	57,822
Equity		
Share capital and contributed surplus	2,180	2,203
Retained earnings and accumulated other comprehensive income	3,481	3,470
Participating policyholders' accounts	46	45
·	5,707	5,718
Total liabilities and equity	68,234	63,540

# **Consolidated Equity Statements**

	Participating policyholders'	Common	Preferred	Contributed	Retained	Accumulated other comprehensive	
	accounts	shares	shares	surplus	earnings	income	Total
		(Note 9)	(Note 9)			(Note 10)	
	\$	\$	\$	\$	\$	\$	\$
Balance as at December 31, 2017	41	1,521	375	19	3,073	49	5,078
Impact of adopting IFRS-15	_	_	_	_	(20)	_	(20
Balance as at January 1, 2018	41	1,521	375	19	3,053	49	5,058
Net income attributed to shareholders	_	_	_	_	634	_	634
Net income attributed to participating policyholders' accounts	4	_	_	_	_	_	4
Other comprehensive income			_			(36)	(36
Comprehensive income for the year	4	_	_	_	634	(36)	602
Transfer of post-employment benefits	<del>_</del>	<del>_</del>	<del>_</del>	_	(10)	10	_
Equity transactions							
Stock option plan	_	_	_	5	_	_	5
Stock options exercised	_	_	<u>-</u>	(1)	_	_	(1
Common shares issued	_	151	_	_	_	_	151
Preferred shares issued net of issuance costs	_	_	150	_	(3)	_	147
Redemption of common shares		(17)	<u>-</u>		(33)		(50
Dividends on common shares		_	<del>-</del>	<del>-</del>	(173)	<del>-</del>	(173
Dividends on preferred shares					(21)		(21
Balance as at December 31, 2018	45	1,655	525	23	3,447	23	5,718
Net income attributed to shareholders	<del>-</del>	<del>-</del>	<del>-</del>	<del>-</del>	157	<del>-</del>	157
Net income attributed to participating policyholders' accounts	1	_	_	_	_	_	1
Other comprehensive income	_		_		_	40	40
Comprehensive income for the period	1	_	_	_	157	40	198
Transfer of post-employment benefits	_	_	_	_	(22)	22	
Equity transactions							
Transfer of stock option plan	_	_	_	(23)	<b>–</b>	_	(23
Dividends on common shares		_	_		(180)		(180
Dividends on preferred shares	_	_	_	_	(6)	_	(6
Balance as at March 31, 2019	46	1,655	525		3,396	85	5,707
(Unaudited, in millions of dollars)			As	at March 31, 2018			
	Participating					Accumulated other	
	policyholders'	Common	Preferred	Contributed	Retained	comprehensive	
	accounts	shares	shares	surplus	earnings	income	Total
	<b>-</b>			<b>-</b>		(Note 10)	
	\$	\$	\$	\$	\$	\$	\$
Balance as at December 31, 2017	41	1,521	375	19	3,073	49	5,078
Impact of adopting IFRS-15					(20)		(20
Balance as at January 1, 2018	41	1,521	375	19	3,053	49	5,058
Net income attributed to shareholders	<del>-</del>	<del>_</del>	_	<del>-</del>	143	<del>_</del>	143
Other comprehensive income					_	(26)	(26
Comprehensive income for the period	_	_	_	_	143	(26)	117
Transfer of post-employment benefits	_	_	<u> </u>	_	(14)	14	_
Other	<del>-</del>				1	_	1
Equity transactions							
Stock option plan	<u> </u>			1		_	1
Common shares issued	_	147	_	_	_	_	147
Preferred shares issued net of issuance costs	<del>-</del>		150		(3)	_	147
Dividends on common shares					(41)		(41
Dividends on preferred shares					(4)		(4
Balance as at March 31, 2018	41	1,668	525	20	3,135	37	5,426

# **Consolidated Cash Flows Statements**

(Unaudited, in millions of dollars)	Three months March 3	
	2019	2018
	\$	(
Cash flows from operating activities		
Income before income taxes	208	178
Financing charges	15	1
Income taxes paid, net of refunds	(116)	(33
Operating activities not affecting cash:		
Increase (decrease) in insurance contract liabilities	2,377	(39
Increase (decrease) in investment contract liabilities	(2)	2
Decrease (increase) in reinsurance assets	(69)	4
Unrealized (gains) losses on investments	(1,834)	374
Provisions for losses	8	
Amortization of premiums and discounts	3	•
Other depreciation	40	43
Other items not affecting cash	(34)	(52
Operating activities affecting cash:		
Sales, maturities and repayments on investments	3,459	2,684
Purchases of investments	(3,779)	(3,25
Realized gains on investments	(11)	(
Other items affecting cash	(213)	(208
Net cash from (used in) operating activities	52	(228
Cash flows from investing activities		
Acquisitions of businesses, net of cash		(198
Purchases of fixed and intangible assets	(35)	(28
Net cash used in investing activities	(35)	(226
Cash flows from financing activities		
Issuance of common shares (Note 9)	<del>-</del>	14
Issuance of preferred shares (Note 9)	<del>-</del>	14
Note payable redemption	<del>-</del>	(1
Reimbursement of lease liabilities	(4)	
Dividends paid on common shares	(180)	(4
Dividends paid on preferred shares	(6)	(4
Interest paid on debentures	(10)	(13
Interest paid on lease liabilities	(1)	
Net cash from (used in) financing activities	(201)	223
Foreign currency (losses) gains on cash	(1)	;
Decrease in cash and short-term investments	(185)	(228
Cash and short-term investments at beginning	1,046	1,14
Cash and short-term investments at end	861	913
Supplementary information:		
Cash	423	709
Short-term investments	438	204
Total cash and short-term investments	861	913

#### **Notes to Interim Condensed Consolidated Financial Statements**

Three months ended March 31, 2019 and 2018 (unaudited) (in millions of dollars, unless otherwise indicated)

#### 1> General Information

Industrial Alliance Insurance and Financial Services Inc. is a life and health insurance company incorporated under the *Business Corporations Act* (Quebec), governed by *An Act respecting insurance* and regulated by the Autorité des marchés financiers (AMF). Industrial Alliance Insurance and Financial Services Inc. and its subsidiaries (iA Insurance or the "Company") offer a wide range of life and health insurance products, savings and retirement plans, mutual funds, securities, auto and home insurance, mortgages, and other financial products and services. The Company's products and services are offered on both an individual and group basis and extend throughout Canada and to the United States.

On January 1, 2019, iA Insurance and iA Financial Corporation Inc. (iA Financial Corporation) completed an operation pursuant to which iA Financial Corporation became the holding company that owns all the common shares of the Company by way of a plan of arrangement under the Companies Act (Quebec) and the Business Corporations Act (Quebec) (the "arrangement") (Note 17).

The Company's Interim Consolidated Financial Statements are prepared on the basis of International Financial Reporting Standards (IFRS) in accordance with IAS-34 "Interim Financial Reporting", issued by the International Accounting Standards Board (IASB). These Interim Consolidated Financial Statements do not contain all the information required in a complete annual financial statement and should be read in conjunction with the Consolidated Financial Statements for the year ended December 31, 2018, which are included in the 2018 Annual Report. The significant accounting policies used to prepare these Interim Consolidated Financial Statements are consistent with those found in the 2018 Annual Report, except for the items mentioned in Note 2.

Publication of these Interim Consolidated Financial Statements was authorized for issue by the Company's Board of Directors on May 9, 2019.

#### 2 > Changes in Accounting Policies

#### **New Accounting Policies Applied**

These standards or amendments apply to financial statements beginning on or after January 1, 2019.

Standards or amendments	Description of the standard or amendment and impact on financial statements of the Company
IFRS-4 "Insurance Contract"	<ul> <li>Description: On September 12, 2016, the IASB published an amendment to IFRS-4 "Insurance Contract". This amendment, "Applying IFRS-9 Financial Instruments with IFRS-4 Insurance Contract", provides two options to entities applying IFRS-4:         <ul> <li>the deferral approach is an optional temporary exemption from applying IFRS-9 until January 1, 2021 for entities whose predominant activity is issuing contracts within the scope of IFRS-4;</li> <li>the overlay approach permits entities to adopt IFRS-9 but adjust some of the impacts arising from designated financial assets, those being assets related to the insurance contract liabilities.</li> </ul> </li> <li>On November 14, 2018, the IASB decided to propose extending the deferral approach until January 1, 2022. This decision is subject to public consultation in the coming year.</li> <li>Status: The Company met all criteria and chose the deferral approach, as described below. The Company will apply IFRS-9 only to financial statements beginning on January 1, 2021, or January 1, 2022 if approved.</li> </ul>
IFRS-16 "Leases"	Description: On January 13, 2016, the IASB published the standard IFRS-16 "Leases", which replaces the standard IAS-17 "Leases". This new standard specifies:  how to recognize, measure, present and disclose leases;  for the lessee:  the requirement to recognize assets and liabilities for all leases;  unless the lease term is 12 months or less or the underlying asset has a low value;  for the lessor:  that the accounting remains substantially unchanged.  Impact: The Company has applied this new standard as of January 1, 2019 and the impact is described below.
IAS-19 "Employee Benefits"	Description: On February 7, 2018, the IASB published an amendment to IAS-19 "Employee Benefits". The amendment "Plan Amendment, Curtailment or Settlement" clarifies, for defined benefit pension plans, when changes require a revaluation of the net cost of assets and liabilities involved. The amendment requires the entity to use the adjusted assumptions resulting from the reassessment to determine the cost of services rendered during the period and the net interest for the period following the changes made to the pension plans or the revaluation. This amendment applies prospectively.  Impact: No impact on the Company's financial statements.

IFRIC-23 "Uncertainty over Income Tax Treatments"	Description: On June 7, 2017, the IASB published Interpretation IFRIC-23, "Uncertainty over Income Tax Treatments". This interpretation clarifies how to apply the recognition and measurement requirement in IAS-12 "Income Taxes" when there is uncertainty over income tax treatments. This interpretation applies to the determination of taxable profit (taxable loss), tax bases, unused tax losses, unused tax credits and tax rates when there is doubt as to the tax treatments to be used in accordance with IAS-12.  Impact: No impact on the Company's financial statements.
IAS-28 "Investments in Associates and Joint Ventures"	Description: On October 12, 2017, the IASB published an amendment to IAS-28 "Investments in Associates and Joint Ventures". The amendment "Long-term Interest in Associates and Joint Ventures" clarifies the situation where an entity applies the equity method and owns long-term interests that meet the criteria to be qualified in substance as long-term net investments. This amendment applies more specifically to shares when there are losses that must be absorbed by long-term interests.  Impact: No impact on the Company's financial statements.
Annual Improvements to IFRSs 2015-2017 Cycle	<ul> <li>Description: In December 2017, the IASB published the Annual Improvements to IFRSs 2015-2017 Cycle. The Annual Improvements clarify situations specific to four standards:         <ul> <li>IFRS-3 "Business Combinations" related to the fact that a business combination achieved in stages is applicable when a party to a joint arrangement obtains control of a business that is a joint operation, and this improvement will apply prospectively;</li> <li>IFRS-11 "Joint Arrangements" related to the fact that an interest previously owned by an entity in a joint operation is not remeasured when the entity obtains joint control of the joint operation, and this improvement will apply prospectively;</li> <li>IAS-12 "Income Taxes" related to the recognition of income taxes on dividend liabilities to be paid, and this improvement will apply retrospectively;</li> <li>IAS-23 "Borrowing Costs" related to the fact that an entity shall exclude from the calculation of capitalized borrowing costs the borrowing costs for the period during the completion of the assets, and this improvement will apply prospectively.</li> </ul> </li> <li>Impact: No impact on the Company's financial statements.</li> </ul>

#### Impact of the application of IFRS-16

The Company chose to apply this new standard on a modified retrospective basis as at January 1, 2019. As a result, the comparative figures are not restated. The Company also elected to use the simplification measure relating to the identification of leases at transition date. Accordingly, this standard has been applied to leases previously identified as such in accordance with IAS-17 "Leases" and IFRIC-4 "Determining whether an Arrangement Contains a Lease". The Company has also elected to use the exemption for lease periods with a term of 12 months or less, or those whose underlying asset has a low value. As a result, these leases are recognized in *General expenses*.

On January 1, 2019, the Company recognized right-of-use assets of \$140 and lease liabilities of \$142, calculated using a weighted average incremental borrowing rate of 3%. The Company also reversed a liability of \$2 that was presented in *Other liabilities*.

#### Reconciliation of lease liabilities as at January 1, 2019:

	\$
Commitments related to operating leases as at December 31, 2018	187
Exemptions related to short-term or low-value contracts	(1)
Variable costs and non-lease components	(74)
Extension options considered in the lease liabilities	72
	184
Effect of discount at the incremental borrowing rate as at January 1, 2019	(42)
Lease liabilities as at January 1, 2019	142

Right-of-use assets are recognized in Fixed assets and lease liabilities in Other liabilities. Therefore, the following new accounting policies apply:

#### Fixed assets

Right-of-use assets are recorded at cost less accumulated amortization. Right-of-use assets consist of fixed assets such as rental space and other assets arising from leases recognized at the commencement date of the contract, that is when the leased asset is made available for the Company. The Company calculates depreciation using the straight-line method. The depreciation period is based on the estimated useful life. Right-of-use assets are amortized over periods ranging from 2 to 30 years.

Lease liabilities are recognized, from the commencement date of the contract, at the discounted value of the lease payments that have not yet been paid, discounted at the interest rate implicit in the lease, or if this rate is not available, at the incremental borrowing rate. Subsequently, lease liabilities are recorded at amortized cost using the effective interest method and the related interest expense is recognized in *Financing charges* in the Income Statement. Lease liabilities exclude amounts relating to variable lease payments or payments for which the Company is reasonably certain not to exercise. The Company has elected to recognize lease payments for short-term and low-value contracts on a straight-line basis over the lease term in *General expenses*.

#### **Future Changes in Accounting Policies**

Standards or amendments are presented on the basis of their publication date unless a more relevant approach allows for better information.

Standards or amendments	Description of the standards or amendments
IFRS-9 "Financial Instruments"	The Company adopted the amendment IFRS-4 "Insurance Contract", described in the section New Accounting Policies Applied. Consequently, even if the provisions of IFRS-9 applied to financial statements beginning on January 1, 2018, the Company will apply these provisions simultaneously to the application of the standard IFRS-17.
	Description: On July 24, 2014, the IASB published the standard IFRS-9 "Financial Instruments" which replaces the provisions of the standard IAS-39 "Financial Instruments: Recognition and Measurement". The standard IFRS-9:
	<ul> <li>requires financial assets to be measured at amortized cost or at fair value on the basis of the entity's business model for managing assets;</li> <li>changes the accounting for financial liabilities measured using the fair value option;</li> <li>proposes a new accounting model related to the recognition of expected credit losses, requiring the entity to recognize expected credit losses on financial assets using current estimates of expected</li> </ul>
	shortfalls in cash flows on those instruments as at the reporting date; • modifies the hedge accounting model, which aims to present in the financial statements the effect of risk management activities.  The provisions of this new standard will apply retrospectively or on a modified retrospective basis.
	On October 12, 2017, the IASB published an amendment to IFRS-9 "Financial Instruments". The amendment "Prepayment Features with Negative Compensation" enables entities to measure at amortized cost some prepayable financial assets with so-called negative compensation.
	Status: The Company is evaluating the impact of this standard on its financial statements.
IFRS-17 "Insurance Contracts"	<ul> <li>Description: On May 18, 2017, the IASB published the standard IFRS-17 "Insurance Contracts" which replaces the provisions of the standard IFRS-4 "Insurance Contracts". The standard IFRS-17:         <ul> <li>has an objective to ensure that an entity provides relevant information that faithfully represents those contracts and gives a basis for users of financial statements to assess the effect that insurance contracts have on the financial position, income statement and cash flows statement;</li> <li>establishes the principles for recognition, measurement, presentation and disclosure;</li> <li>defines a general model and a variable fee approach applicable to all insurance contracts and reinsurance contracts to measure the insurance contract liabilities;</li> <li>defines a specific model for contracts of one year or less.</li> </ul> </li> <li>The provisions of this new standard will apply retrospectively to each group of insurance contracts and, if and only if impracticable, an entity shall apply the modified retrospective or fair value approach to financial statements beginning on or after January 1, 2021. Early adoption is permitted if IFRS-9 "Financial Instruments" and IFRS-15 "Revenue from Contracts with Customers" are previously applied.</li> <li>On November 14, 2018, the IASB decided to propose extending the date of application to financial statements beginning on or after January 1, 2022. This decision is subject to public consultation in the coming year.</li> <li>Status: The Company is evaluating the impact on presentation, disclosure and measurement of the insurance contract liabilities that this standard will have on its financial statements.</li> </ul>
Conceptual Framework for Financial Reporting	Description: On March 29, 2018, the IASB published a revised version of the Conceptual Framework for Financial Reporting. The IASB decided to revise the Conceptual Framework because important issues were not addressed and some indications were outdated or unclear. This revised version includes, among other things, a new chapter on valuation, guidance on the presentation of financial performance and improved definitions of an asset and a liability and guidance in support of those definitions. The Conceptual Framework helps entities to develop their accounting method when no IFRS is applicable to a specific situation. The provisions will apply prospectively to financial statements beginning on or after January 1, 2020. Early adoption is permitted.
	Status: The Company is currently evaluating the impact of this revised version on its financial statements.

IFRS-3 "Business Combinations"	Description: On October 22, 2018, the IASB published an amendment to the standard IFRS-3 "Business Combinations". The amendment "Definition of a Business" clarifies the definition of a business, with the objective of assisting entities to determine whether a transaction should be accounted for as a business combination or as an asset acquisition. The provisions of this amendment will apply prospectively to transactions for which the acquisition date is on or after January 1, 2020. Early adoption is permitted.  Status: The Company is currently evaluating the impact of this amendment on its financial statements.
IAS-1 "Presentation of Financial Statements" and IAS-8 "Accounting Policies, Changes in Accounting Estimates and Errors"	Description: On October 31, 2018, the IASB published an amendment to IAS-1 "Presentation of Financial Statements" and IAS-8 "Accounting Policies, Changes in Accounting Estimates and Errors". The amendment "Definition of Material" clarifies the definition of material in IAS-1, the explanation accompanying that definition and aligns the definitions used across IFRS standards. The provisions of this amendment will apply prospectively to financial statements beginning on or after January 1, 2020. Early adoption is permitted.  Status: The Company is currently evaluating the impact of this amendment on its financial statements.

#### Information on the Deferral of the Application of IFRS-9 "Financial Instruments"

The Company applies IFRS-4 "Insurance Contracts" in its operations. This standard was amended in 2016 to allow entities that apply IFRS-4 to defer the application of IFRS-9 "Financial Instruments" if total liabilities for insurance activities represent more than 90% of the entity's total liabilities. This calculation is made as of the closing date preceding April 1, 2016, the calculation date identified in the standard.

For this calculation, the Company primarily considered insurance contract liabilities, investment contract liabilities, segregated funds liabilities and debentures as at December 31, 2015. Liabilities related to its insurance activities are greater than 90% of total liabilities.

The Company has decided to defer the application of IFRS-9 until January 1, 2021 (or January 1, 2022 if the discussions result in an amendment), when IFRS-17 "Insurance Contracts", which includes the valuation of these policies, becomes effective. If the Company had applied IFRS-9, this would not have had a significant impact on the classification of financial assets designated at fair value through profit or loss in accordance with IAS-39 "Financial Instruments: Recognition and Measurement" given the very close relationship between invested assets and insurance contract liabilities. For financial assets classified as loans and receivables or available for sale as at March 31, 2019, an amount of \$898 does not meet the solely payments of principal and interest test in accordance with IFRS-9. In addition, for mortgages, the Company cannot use the low credit risk exemption in the calculation of expected credit losses.

#### 3) Invested Assets and Investment Income

### a) Carrying Value and Fair Value

(Unaudited)			As at March 3	1, 2019		
	At fair value through profit or loss	Available for sale	Loans and receivables	Other	Total	Fair value
	\$	\$	\$	\$	\$	\$
Cash and short-term investments	503	_	358	_	861	86
Bonds						
Governments	10,679	1,917	116	<b>–</b>	12,712	
Municipalities	1,101	149	40	<b>—</b>	1,290	
Corporate and other	7,489	1,721	2,017	_	11,227	
	19,269	3,787	2,173	_	25,229	25,47
Stocks						
Common	1,791	32	_	_	1,823	
Preferred	177	340	<del>_</del>	<del>_</del>	517	
Stock indexes	236	69	<del>_</del>	_	305	
Investment fund units	443	7	_	_	450	
	2,647	448	_	_	3,095	3,095
Mortgages and other loans						
Insured mortgages						
Residential	_	_	856	_	856	
Multi-residential	<del>-</del>	<del>-</del>	1,425	<del></del>	1,425	
Non-residential	_	_	6	_	6	
	<u> </u>	_	2,287		2,287	
Conventional mortgages						
Residential	_	_	233	_	233	
Multi-residential	63	_	157	_	220	
Non-residential	29	_	215	_	244	
	92	<del>-</del>	605	<del></del>	697	
Other loans	_	_	687	_	687	
	92	_	3,579		3,671	3,743
Derivative financial instruments	657	<u> </u>	<del>_</del>	<del>_</del>	657	657
Policy loans	<u> </u>	<u> </u>	946	<del>-</del>	946	940
Other invested assets			7	330	337	337
Investment properties	_	_		1,721	1,721	1,739
Total	23,168	4,235	7,063	2,051	36,517	36,849

As at December 31, 2018

			7 to at December	01, 2010		
	At fair value through profit or loss	Available for sale	Loans and receivables	Other	Total	Fair value
	\$	\$	\$	\$	\$	\$
Cash and short-term investments	465	<u> </u>	581	_	1,046	1,046
Bonds						
Governments	9,857	1,996	118	_	11,971	
Municipalities	1,045	110	40	_	1,195	
Corporate and other	6,721	1,725	1,980	<del>-</del>	10,426	
	17,623	3,831	2,138	_	23,592	23,733
Stocks						
Common	1,793	31	_	_	1,824	
Preferred	177	320	_	_	497	
Stock indexes	236	77	_	_	313	
Investment fund units	415	6	_	_	421	
	2,621	434	_	_	3,055	3,055
Mortgages and other loans						
Insured mortgages						
Residential	_	_	859	_	859	
Multi-residential	<del>-</del>	_	1,427	<del>-</del>	1,427	
Non-residential	<u> </u>		6		6	
	<u> </u>		2,292		2,292	
Conventional mortgages						
Residential	<del>-</del>	<del>-</del>	221	<del>_</del>	221	
Multi-residential	60	_	174	_	234	
Non-residential	30	_	222	_	252	
	90	_	617	_	707	
Other loans	_	_	662		662	
	90		3,571	_	3,661	3,705
Derivative financial instruments	225	<del>_</del>	<del>_</del>	<del>_</del>	225	225
Policy loans	<u> </u>	<u> </u>	951	_	951	951
Other invested assets	<u> </u>	<u> </u>	7	322	329	329
Investment properties	<u> </u>	_	_	1,720	1,720	1,738
Total	21,024	4,265	7,248	2,042	34,579	34,782

The At fair value through profit or loss category includes securities held for trading, mainly derivative financial instruments and short-term investments as well as securities designated at fair value through profit or loss. Other invested assets are made up of notes receivable, investment in associates and investments in associates and joint ventures accounted for using the equity method.

#### b) Investments in Associates and Joint Ventures

The Company holds interests ranging from 25% to 30%. The carrying value of those investments as at March 31, 2019 is \$330 (\$322 as at December 31, 2018). The share of net income and comprehensive income for the three months ended March 31, 2019 amounts to \$5 (\$6 for the three months ended March 31, 2018).

#### c) Investment Income

(Unaudited)	Three months ended March 31				
	2019	2018			
	\$	\$			
Interest	236	236			
Dividends	28	29			
Derivative financial instruments	5	6			
Rental income	48	41			
Gains realized	11	7			
Variation in provisions for losses	(8)	(5)			
Other	6	11			
Interest and other investment income	326	325			
Cash and short-term investments	2	_			
Bonds	1,178	(197)			
Stocks	119	(55)			
Mortgages and other loans	(1)	1			
Derivative financial instruments	557	(119)			
Investment properties	(8)	(3)			
Other	(11)	(1)			
Change in fair value of investments	1,836	(374)			
Total	2,162	(49)			

#### 4 > Fair Value of Financial Instruments and Investment Properties

#### a) Methods and Assumptions Used to Estimate Fair Values

Fair value is the consideration that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Management uses its judgment to determine the data used to measure the fair value of financial assets and liabilities, particularly for financial instruments classified as Level 3. Fair value of various categories of financial instruments and investment properties is determined as described below.

#### **Financial Assets**

Short-Term Investments - Carrying value of these investments represents the fair value due to their short-term maturity.

Bonds – Bonds are valued based on quoted price, observed on active markets for identical or similar assets. If prices are not available on active markets, fair value is estimated using current valuation methods, including a model based on discounting expected cash flows or other similar techniques. These methods take into account current data observable on the market for financial instruments that have a similar risk profile and comparable terms. The significant data used in these models include, but are not limited to, rate curves, credit risk, issuer spread, volatility and liquidity valuation and other reference data published by the market. Management uses its best estimates when such data are not available.

Stocks – Stocks are valued based on quote price, observed on active markets. If the price is not available on the active markets, fair value is determined using equity valuation models, which analyze the fair value of the net asset, and other techniques that rely on comparisons with reference data, such as market indices. Investment fund units are evaluated at the net asset value published by the fund manager.

Mortgages and Other Loans – The fair value of mortgages and other loans is estimated by discounting the cash flows with the interest rates currently prevailing on the market for loans with substantially the same credit risk and terms.

Derivative Financial Instruments – Fair value of derivative financial instruments is determined according to the type of derivative instrument. Fair value of derivative financial instruments, such as futures contracts and options traded on the stock exchanges is determined in accordance with quoted prices on active markets. Derivative financial instruments that are traded over the counter are valued using valuation models such as actualized cash flow analysis and other valuation models used on the market. These valuations are based on observable data on the market, including interest rates, foreign exchange rates, financial indices, rate differentials, credit risk and volatility.

Among derivative financial instruments, certain other derivative contracts are subject to trading restrictions. In such situations, an illiquidity premium based on data that are not observable in the market is used to ascertain the fair value of these derivative financial instruments. While these data are not observable, they are based on assumptions deemed appropriate given the circumstances. Once the restricted trading period ends, the instruments are valued using standard valuation models based on data observable in the market, as described previously. The Company's use of non-observable data is limited to the trading restrictions period, and their effect on the fair value of derivative financial instruments does not represent a significant amount.

Policy Loans – Policy loans are carried at amortized cost. They are guaranteed and may be reimbursed at any time. Their fair value approximates their carrying value due to their short-term nature.

Other Investments - The fair value of other investments is approximately the same as the carrying value due to the nature of these elements.

Other Assets - The fair value of the other financial assets is approximately the same as the carrying value due to their short-term nature.

#### **Investment Properties**

The fair value of investment properties is determined by various recognized methods and standards of assessment in the real estate sector. One of these methods is based on expected capitalization rates and models which discount the expected future cash flows at prevailing interest rates on the market based on the characteristics, location and market of each property. The expected future cash flows include contractual and projected cash flows and projected operating expenses. They reflect the interest, rental and occupancy rates established based on market studies, rental income expected from leases in effect and estimates of future cash inflows, including revenues projected from leases in force, and estimates of future cash inflows made according to the current market circumstances. Future lease rates are estimated based on the location, type and current quality of the building, and market data and projections as of the date of the appraisal. Fair values are usually compared to market information, including recent transactions for similar assets to verify their reasonableness. High and best use is one of the possible evaluation methods. High and best use is determined by taking into account possible physical, legally permissible, financially feasible use, and in terms of market, even if the Company plans a different use. Assessments are carried out by external independent appraisers or by qualified Company personnel. Each building is assessed by an external appraiser at least once every three years.

#### **Financial Liabilities**

Other Liabilities – The fair value of other liabilities, except securitization liabilities and short-selling securities, is approximately the same as the carrying value due to their short-term nature.

The fair value of securitization liabilities is estimated by discounting cash flows with the interest rates currently prevailing on the market for new debts with substantially the same terms.

Short-selling securities, classified as held for trading, are measured using the observed market prices in active markets for identical or similar financial instruments. If quoted prices in active markets are not available, fair value is estimated using standard methods of assessment, such as a model based on discounted future cash flows or similar techniques. These methods take into account the current observable market data for financial instruments with a similar risk profile and comparable terms. Important data used in these models include, but are not limited to, yield curves, credit risk, issuer spreads, the measure of volatility and liquidity and other reference data published by the markets.

Debentures – The fair value of debentures classified as financial liabilities at amortized cost is estimated using a valuation model that takes into account instruments on the market that have substantially the same conditions. This fair value can fluctuate due to interest rates and credit risks associated with these instruments.

Derivative Financial Instruments – The fair value of derivative financial instruments recorded as financial liabilities is presented in Note 6 Derivative Financial Instruments and is equal to the carrying amounts reported in the negative fair value column. The fair value is determined according to the method and assumptions previously described in the Financial Assets section.

#### b) Hierarchy of the Fair Value

Disclosures regarding financial instruments and investment properties must be presented as a hierarchy that categorizes the inputs to valuation models used to measure the fair value of financial assets and financial liabilities. The hierarchy gives the highest priority to readily available unadjusted quoted prices in active markets for identical assets or liabilities and lowest priority to unobserved inputs. The three levels of the hierarchy are described below:

- Level 1 Valuation based on quoted prices in active markets (unadjusted) for identical assets or liabilities. Stocks traded on the market, among other things, are classified in Level 1.
- Level 2 Valuation model based on inputs other than quoted prices included in Level 1 that are observable on the market for the asset or liability, either directly or indirectly. Most bonds, short-term investments and certain derivative financial instruments are classified in Level 2.
- Level 3 Valuation model based on valuation techniques that use largely unobservable market parameters and that reflect management's best estimates.

  Most private placements are classified in Level 3.

If a financial instrument classified as Level 1 subsequently ceases to be actively traded, it is reclassified into Level 2. If the measurement of its fair value requires the use of significant unobservable inputs, it is directly reclassified into Level 3.

#### Assets

(Unaudited)		As at March 3	1, 2019	
	Level 1	Level 2	Level 3	Total
	\$	\$	\$	\$
Recurring fair value assessments				
Cash and short-term investments				
Held for trading	<del>-</del>	503	_	503
Bonds				
Designated at fair value through profit or loss				
Governments	657	10,022	<del>_</del>	10,679
Municipalities	<del>-</del>	1,101	<del></del>	1,101
Corporate and other	<u> </u>	7,345	144	7,489
	657	18,468	Level 3 \$  144 144 16 16 16 160 1,140 29 1,169 1 1,721 3,051 51	19,269
Available for sale				
Governments	131	1,786	<del>_</del>	1,917
Municipalities	<del>-</del>	149	<del></del>	149
Corporate and other	_	1,705	16	1,721
	131	3,640	16	3,787
	788	22,108	160	23,056
Stocks				
Designated at fair value through profit or loss	1,507	<del>-</del>	1,140	2,647
Available for sale	79	340	29	448
	1,586	340	1,169	3,095
Mortgages and other loans				
Designated at fair value through profit or loss	_	92	_	92
Derivative financial instruments				
Held for trading	67	589	1	657
Investment properties	_	_	1,721	1,721
General fund investments accounted at fair value	2,441	23,632	3,051	29,124
Segregated funds financial instruments and investment properties	19,326	6,215	51	25,592
Total financial assets at fair value	21,767	29,847	3,102	54,716

		As at December	31, 2018	
	Level 1	Level 2	Level 3	Total
	\$	\$	\$	\$
Recurring fair value assessments				
Cash and short-term investments				
Held for trading	_	465	<del>-</del>	465
Bonds				
Designated at fair value through profit or loss				
Governments	358	9,499	<del></del>	9,857
Municipalities	_	1,045	_	1,045
Corporate and other	_	6,581	140	6,721
	358	17,125	Level 3 \$	17,623
Available for sale				
Governments	185	1,811	<del>_</del>	1,996
Municipalities	<del>_</del>	110	<del>_</del>	110
Corporate and other	_	1,709	16	1,725
	185	3,630	Level 3 \$	3,831
	543	20,755		21,454
Stocks				
Designated at fair value through profit or loss	1,487	_	1,134	2,621
Available for sale	86	319	29	434
	1,573	319	1,163	3,055
Mortgages and other loans				
Designated at fair value through profit or loss	_	90	<del>-</del>	90
Derivative financial instruments				
Held for trading	27	197	1	225
Investment properties	_	_	1,720	1,720
General fund investments accounted at fair value	2,143	21,826	3,040	27,009
Segregated funds financial instruments and investment properties	17,852	5,894	47	23,793
Total financial assets at fair value	19,995	27,720	3,087	50,802

The Company uses unobservable inputs in the valuation of bonds and stocks classified into Level 3. Regarding bonds, unobservable inputs mainly correspond to credit and liquidity risk premiums ranging from 1.24% to 3.04% as at March 31, 2019 (1.40% to 3.25% as at December 31, 2018). Stocks classified into Level 3 are mainly valuated from information available in the financial statements of companies using models based on discounting expected cash flows as well as the use of multiples.

The main unobservable inputs used in the valuation of the investment properties as at March 31, 2019 are the discount rate, which is between 5.00% and 9.00% (5.00% and 9.00% as at December 31, 2018) and the terminal capitalization rate, which is between 4.25% and 7.75% (4.25% and 7.75% as at December 31, 2018). The discount rate is based on market activity by type of building and the location and reflects the expected rate of return to be realized on investments over the next 10 years. The terminal capitalization rate is based on market activity by type of building and location. This rate reflects the expected rate of return on the investment over the remaining life after the 10-year period. If all other factors remain constant, a decrease (increase) in the discount rate and terminal capitalization rate will lead to an increase (decrease) in fair value of investment properties.

Due to the unobservable nature of the main data used to measure bonds, stocks and investment properties classified in Level 3, the Company does not assess whether the application of other assumptions would have an impact on the fair value. Also, the investment properties as well as bonds and stocks classified as designated at fair value through profit or loss support the Company's insurance contract liabilities. Consequently, changes in fair value of these assets are offset by changes in the corresponding insurance contract liabilities under the Canadian Asset Liability Method (CALM). Even if the Company were to use possible alternative assumptions affecting fair value, this would not have a significant impact on the Financial Statements.

The following table presents assets recognized at fair value evaluated according to Level 3 parameters:

(Unaudited) As at March 31, 2019

	Balance as at December 31, 2018	Realized and unrealized gains (losses) included in net income	Realized and unrealized gains (losses) included in other comprehensive income	Purchases	Sales and settlements	Transfers in (out) of Level 3	Balance as at March 31, 2019	Total unrealized gains (losses) included in net income on investments still held
	\$	\$	\$	\$	\$	\$	\$	\$
Bonds								
Designated at fair value through profit or loss	140	5	_	_	(1)	_	144	5
Available for sale	16	_	<del>-</del>	_	_	_	16	_
Stocks								
Designated at fair value through profit or loss	1,134	(25)	_	41	(10)	_	1,140	(25)
Available for sale	29	_	(1)	) 1	_	_	29	_
Derivative financial instruments								
Held for trading	1	<del>-</del>	<del>-</del>	<del>-</del>	_	_	1	_
Investment properties	1,720	(8)	_	11	(2)	_	1,721	(8)
General fund investments accounted at fair value	3,040	(28)	(1)	) 53	(13)	_	3,051	(28)
Segregated funds financial instruments and investment properties	47		_	5	(1)	_	51	_
Total	3,087	(28)	(1)	58	(14)	_	3,102	(28)

	Balance as at December 31, 2017	Realized and unrealized gains (losses) included in net income	Realized and unrealized gains (losses) included in other comprehensive income	Purchases	Sales and settlements	Transfers in (out) of Level 3	Balance as at December 31, 2018	Total unrealized gains (losses) included in net income on investments still held
	\$	\$	\$	\$	\$	\$	\$	\$
Bonds								
Designated at fair value through profit or loss	145	(2)	<u> </u>	_	(3)	_	140	(2)
Available for sale	15	_	1	_	_	_	16	_
Stocks								
Designated at fair value through profit or loss	902	74	_	235	(61)	(16)	1,134	77
Available for sale	18	_	2	9	_	_	29	_
Derivative financial instruments								
Held for trading	2	_	_	_	(1)	_	1	_
Investment properties	1,341	43	_	378	(42)	_	1,720	43
General fund investments accounted at fair value	2,423	115	3	622	(107)	(16)	3,040	118
Segregated funds financial instruments and investment properties	22	<u>-</u>	_	27	(2)	_	47	_
Total	2,445	115	3	649	(109)	(16)	3,087	118

For the period ended March 31, 2019, an amount of \$11 (\$46 for the year ended December 31, 2018) presented in *Purchases* corresponds to capitalizations. *Sales and settlements* for investment properties include transfers of \$2 to fixed assets (\$7 for the year ended December 31, 2018).

Realized and unrealized gains (losses) included in net income and Total unrealized gains (losses) included in net income on financial instruments still held are presented in the Investment income in the Income Statement, except the value of segregated funds assets, which are not presented in the Income Statement, but are included in the change in segregated funds net assets in Note 7 Segregated Funds Net Assets. Realized and unrealized gains (losses) included in other comprehensive income are presented in Note 10 Accumulated Other Comprehensive Income in Unrealized gains (losses).

#### Fair Value Disclosed in the Notes

The Company classifies certain financial instruments as loans and receivables. These financial instruments are measured at amortized cost and fair value is disclosed in the notes. The following table shows the hierarchy level of such fair values:

(Unaudited)		As at March 3	1, 2019	
assified as loans and receivables onds overnments unicipalities	Level 1	Level 2	Level 3	Total
	\$	\$	\$	\$
Classified as loans and receivables				
Bonds				
Governments	<del>-</del>	9	155	164
Municipalities	<del>-</del>	50	<del>_</del>	50
Corporate and other	<del>-</del>	250	1,951	2,201
	_	309	2,106	2,415
Mortgages and other loans	<u> </u>	3,651	_	3,651
Total of assets classified as loans and receivables	_	3,960	2,106	6,066

Ac of	Decembe	- 21	2010
AS AL	Decembe	T .5 I	7111K

Level 1	Level 2	Level 3	Total
\$	\$	\$	\$
<del>_</del>	9	128	137
<del>_</del>	48	_	48
<del>_</del>	251	1,843	2,094
_	308	1,971	2,279
_	3,615	_	3,615
_	3,923	1,971	5,894
		\$ \$  9 48 251 308 3,615	\$ \$ \$ \$  9 128  48  251 1,843  308 1,971  3,615

#### **Financial Liabilities**

The following table presents financial liabilities measured at fair value on a recurring basis and those whose fair value is disclosed in a note by hierarchy level:

	As at March 3	1, 2019			
Level 1	Level 2	Level 3	Total		
\$	\$	\$	\$		
261	148	<del>-</del>	409		
28	209	_	237		
289	357		646		
	1,233	_	1,233		
<u> </u>	913	_	913		
	2,146	_	2,146		
As at December 31, 2018					
Level 1	Level 2	Level 3	Total		
\$	\$	\$	\$		
48	127	_	175		
10	388	31	429		
58	515	31	604		
<del></del>	1,154	_	1,154		
	899	_	899		
	\$ 261 28 289 Level 1 \$ 48 10 58	Level 1 Level 2 \$ \$ \$  261    148  28    209  289    357	\$ \$ \$ \$  261 148 —  28 209 —  289 357 —  — 1,233 —  — 913 —  — 2,146 —  As at December 31, 2018  Level 1 Level 2 Level 3  \$ \$ \$  48 127 —  10 388 31  58 515 31		

#### 5 > Management of Risks Associated with Financial Instruments

#### a) Impairment of Financial Assets Classified as Available for Sale

During the period ended March 31, 2019 and the year ended December 31, 2018, the Company did not reclassify any unrealized losses of stocks classified as available for sale from the *Other comprehensive income* to *Investment income* in the Income Statement.

Since the financial assets designated at fair value through profit or loss are matched, variations of fair value, other than those related to credit risk, are directly reflected in the *Increase (decrease) in insurance contract liabilities*, which prevents a disparity of the treatment in the net income. Only variations in the fair value related to credit events regarding cash flows would have an impact on the Company's net income.

The unrealized gains and losses on financial assets classified as available for sale and included in the Accumulated other comprehensive income are the following:

	As at March 31, 2019			As at December 31, 2018		
		(unaudited)				
	Fair value	Unrealized losses	Unrealized gains	Fair value	Unrealized losses	Unrealized gains
	\$	\$	\$	\$	\$	\$
Bonds						
Governments	1,917	(1)	55	1,996	(6)	31
Municipalities	149	_	3	110	(1)	1
Corporate and other	1,721	(5)	40	1,725	(23)	7
	3,787	(6)	98	3,831	(30)	39
Stocks	448	(15)	9	434	(21)	8
Total	4,235	(21)	107	4,265	(51)	47

#### b) Credit Risk

Credit risk corresponds to the possibility that the Company will sustain a financial loss if a counterparty or a debtor does not meet its commitments to the Company.

#### b) i) Credit Quality Indicators Bonds by Investment Grade

	As at March 31, 2019	As at December 31, 2018
	(unaudited)	
	Carryin	g amount
	\$	\$
AAA	1,548	1,229
AA	8,785	8,355
A	10,415	9,882
BBB	4,248	3,942
BB and lower	233	184
Total	25,229	23,592

The Company prepares an assessment of the quality of the investment if the evaluation is not available from a credit rating agency. Bonds that have been internally evaluated represent an amount of \$1,842 (\$1,801 as at December 31, 2018).

#### **Mortgages and Other Loans**

	As at March 31, 2019	As at December 31, 2018	
	(unaudited)		
	\$	\$	
Insured mortgages	2,287	2,292	
Conventional mortgages	697	707	
Other loans	687	662	
Total	3,671	3,661	

The credit quality of mortgages and other loans is assessed internally by the regular review of the portfolio.

#### b) ii) Past Due or Impaired Financial Assets

#### Past Due Bonds, Mortgages and Other Loans

Bonds, mortgages and other loans are considered in arrears when the counterparty has not made a payment at a contractual date. Any loan on which contractual payments are in arrears for 90 days or more in the case of mortgages and 120 days or more in the case of other loans or in foreclosure is assumed to be impaired. Any impaired loan which is not insured and fully guaranteed is considered as an impaired investment.

(Unaudited)		As at March 3	31, 2019	
	Bonds classified as loans and receivables	Mortgages classified as loans and receivables	Other loans	Total
	\$	\$	\$	\$
Gross values				
Not past due and not impaired	2,160	2,886	658	5,704
Past due and not impaired				
30 – 89 days in arrears	<del>-</del>	1	29	30
90 – 119 days in arrears	<del>-</del>	3	5	8
120 days and more in arrears	<del>-</del>	<del>-</del>	2	2
Impaired	21	3	1	25
Total of gross values	2,181	2,893	695	5,769
Specific provisions for losses	8	1	_	9
	2,173	2,892	695	5,760
Collective provisions	_	_	8	8
Total of net values	2,173	2,892	687	5,752

An of	Decembe	- 21	2010
AS AT	Decembe	r .3 I	ZUTA

	Bonds classified as loans and receivables	Mortgages classified as loans and receivables	Other loans	Total
	\$	\$	\$	\$
Gross values				
Not past due and not impaired	2,125	2,902	636	5,663
Past due and not impaired				
30 – 89 days in arrears	<del>-</del>	2	27	29
90 – 119 days in arrears	<del>-</del>	3	4	7
120 days and more in arrears	<del></del>	<del>-</del>	2	2
Impaired	21	3	1	25
Total of gross values	2,146	2,910	670	5,726
Specific provisions for losses	8	1	_	9
	2,138	2,909	670	5,717
Collective provisions	_	_	8	8
Total of net values	2,138	2,909	662	5,709

#### **Foreclosed Properties**

During the period ended March 31, 2019, the Company did not take possession of properties held as collateral on mortgages (less than \$1 as at December 31, 2018). Foreclosed properties that the Company still held at the end of the period are presented as real estate held for resale in the line *Other assets*.

#### **Specific Provisions for Losses**

(Unaudited)	As at March 31, 2019					
	Bonds classified as loans and receivables	Mortgages classified as loans and receivables	Other loans	Total		
	\$	\$	\$	\$		
Balance at beginning and at end	8	1	_	9		

	As at December 31, 2018				
	Bonds classified as loans and receivables	Mortgages classified as loans and receivables	Other loans	Total	
	\$	\$	\$	\$	
Balance at beginning	6	2	_	8	
Variation in specific provisions for losses	2	(1)	<del>-</del>	1	
Balance at end	8	1	_	9	

#### 6 > Derivative Financial Instruments

The Company is an end user of derivative financial instruments in the normal course of managing exposure to fluctuations in interest rates, currency exchange rates and fair values of invested assets. Derivative financial instruments are financial contracts whose value is derived from underlying interest rates, exchange rates, other financial instruments or indexes.

The notional amount represents the amount to which a rate or price is applied to determine the cash flows to be exchanged periodically and does not represent direct credit exposure. Maximum credit risk is the estimated cost of replacing derivative financial instruments which have a positive value, should the counterparty default. The maximum credit risk of derivative financial instruments is \$652 (\$220 as at December 31, 2018). The Company's exposure at the end of each period is limited to the risk that a counterparty does not honour the terms of a derivative financial instrument.

(Unaudited) As at March 31, 2019

		Notional amount			Fair valu	е
	Less than 1 year	1 to 5 years	Over 5 years	Total	Positive	Negative
	\$	\$	\$	\$	\$	\$
Equity contracts						
Swap contracts	527	19	92	638	27	(2)
Futures contracts	635	<del>-</del>	<del>-</del>	635	3	(4)
Options	1,551	<del>-</del>	<del>-</del>	1,551	70	(25)
Currency contracts						
Forward contracts	3,305	49	<del>_</del>	3,354	8	(26)
Swap contracts	30	745	1,604	2,379	56	(90)
Interest rate contracts						
Swap contracts	1,117	2,819	3,612	7,548	268	(56)
Forward contracts	871	1,975	<del>_</del>	2,846	223	_
Options	151	<del></del>	<del></del>	151	<del></del>	_
Other derivative contracts	39	2	322	363	2	(34)
Total	8,226	5,609	5,630	19,465	657	(237)

As at	December	31	201	R

				,		
	Notional amount				Fair val	lue
	Less than 1 year	1 to 5 years	Over 5 years	Total	Positive	Negative
	\$	\$	\$	\$	\$	\$
Equity contracts						
Swap contracts	521	16	88	625	4	(11)
Futures contracts	642	<del>_</del>	<del>_</del>	642	4	(3)
Options	740	225	<del></del>	965	31	(7)
Currency contracts						
Forward contracts	3,157	49	<del>_</del>	3,206	6	(104)
Swap contracts	20	764	1,489	2,273	25	(136)
Interest rate contracts						
Swap contracts	1,089	2,477	3,126	6,692	126	(108)
Forward contracts	760	1,898	<del>-</del>	2,658	28	(29)
Other derivative contracts	2	2	367	371	1	(31)
Total	6,931	5,431	5,070	17,432	225	(429)

(Unaudited)	As at	March 31, 2019	
	Notional amount	Fair valu	е
		Positive	Negative
	\$	\$	\$
Derivative financial instruments not designated as hedge accounting	17,231	649	(177)
Net investment hedge	1,080	<del>_</del>	(46)
Fair value hedges			
Interest risk	1,091	8	(13)
Currency risk	15	<del>_</del>	(1)
Cash flow hedges			
Interest risk	5	<del>-</del>	_
Currency risk	43		
Total of derivative financial instruments	19,465	657	(237)

	As at D	As at December 31, 2018				
	Notional amount	Fair value	9			
		Positive	Negative			
	\$	\$	\$			
Derivative financial instruments not designated as hedge accounting	15,590	211	(373)			
Net investment hedge	1,022	<del>_</del>	(46)			
Fair value hedges						
Interest risk	736	14	(8)			
Currency risk	15	<del>_</del>	(1)			
Cash flow hedges						
Interest risk	44	<del>_</del>	_			
Currency risk	25		(1)			
Total of derivative financial instruments	17,432	225	(429)			

#### **Embedded Derivative Financial Instruments**

The Company owns perpetual preferred shares with call options which give the issuer the right to redeem the shares at a predetermined price. Accounting standards require that the value of the call options be measured separately from the preferred shares. The value of the call options for embedded derivative financial instruments is determined using a valuation which relies predominantly on the volatility, quoted price on markets and characteristics of the underlying preferred shares. Embedded derivative financial instruments are presented as other derivative contracts.

#### Net Investment Hedge

Forward contracts, designated as hedges of net investments in foreign operations with a functional currency other than the functional currency of the Company, have maturities of less than one year (less than one year as at December 31, 2018). The effective portion of changes in fair value is recorded in *Other comprehensive income*, as is the foreign currency translation of the net investment in a foreign operation. For the periods ended March 31, 2019 and 2018, the Company has recognized no ineffectiveness.

#### Fair Value Hedges

The interest rate swap contracts, designated as interest rate risk hedging related to financial assets classified as available for sale, have maturities ranging from 2 years to 10 years (from 3 years to 9 years as at December 31, 2018). Changes in fair value due to the interest rate of the hedged item are recorded in *Investment income* in the Income Statement against variations in fair value of the derivative financial instruments considered as hedging items. Variations in fair value related to the credit risk of hedged items are reported in *Other comprehensive income*.

The Company uses a fair value hedge to manage its exposure to changes in currency rate risk related to financial assets classified as available for sale. The Company uses forward contracts with maturities of less than 3 years (less than 4 years as at December 31, 2018). For the periods ended March 31, 2019 and 2018, the Company has recognized no ineffectiveness.

The Company uses a hedging relationship in order to reduce its exposure to interest rate risk on financial liabilities classified as financial liabilities at amortized cost. The Company uses interest rate swap contracts with maturities ranging from less than one year to 9 years (less than one year to 10 years as at December 31, 2018).

The effective portion of the fair value hedging relationship is recorded in *Net income*. For the period ended March 31, 2019, the Company has recognized a gain of \$19 on the hedging instruments (gain of \$1 for the period ended March 31, 2018) and a loss of \$19 on the hedged items (loss of \$1 for the period ended March 31, 2018). For the periods ended March 31, 2019 and 2018, the Company has recognized no ineffectiveness.

#### **Cash Flow Hedges**

The Company uses a cash flow hedging relationship in order to manage its exposure to variations of interest risks on forecasted transactions. The Company uses forward contracts on obligations that have maturities of less than one year (less than one year as at December 31, 2018). For the periods ended March 31, 2019 and 2018, the Company has recognized no ineffectiveness.

The Company uses a cash flow hedging relationship in order to manage its exposure to changes in currency rate risk on financial assets denominated in foreign currency. The Company uses swap contracts that have maturities from 6 years to 11 years (from 6 years to 10 years for the period ended March 31, 2018). For the periods ended March 31, 2019 and 2018, the Company has recognized no ineffectiveness.

#### 7 > Segregated Funds Net Assets

	As at March 31	
	2019	2018
	(unaudited)	
	\$	\$
Assets		
Cash and short-term investments	1,424	1,156
Bonds	5,255	5,006
Stocks	19,039	17,743
Mortgages	17	16
Investment properties	9	9
Derivative financial instruments	14	<del>-</del>
Other assets	566	166
Total assets	26,324	24,096
Liabilities		
Accounts payable and accrued expenses	565	310
Derivative financial instruments	<del>-</del>	5
Total liabilities	565	315
Net assets	25,759	23,781

The following table presents the change in segregated funds net assets:

naudited)	Three months end March 31	ded
	2019	2018
	\$	\$
Balance at beginning	23,781	24,117
Add:		
Amounts received from policyholders	1,056	1,084
Interest and dividends	131	128
Net realized gains	8	119
Net increase (decrease) in fair value	1,734	(438)
	26,710	25,010
Less:		
Amounts withdrawn by policyholders	836	796
Operating expenses	115	114
	951	910
Balance at end	25,759	24,100

#### 8 > Debentures

Following the change in company's structure (Note 17), the issued and outstanding debentures remain issued by the Company and are guaranteed by the parent company, iA Financial Corporation, under the terms of the arrangement.

#### 9 > Share Capital

The capital issued by the Company is the following:

	As at March 31,	As at December 31	, 2018	
	(unaudited)			
	Number of shares	Amount	Number of shares	Amount
	(in thousands)	\$	(in thousands)	\$
Common shares				
Balance at beginning	108,575	1,655	106,756	1,521
Shares issued on exercise of stock options	<del>-</del>	_	159	7
Shares issued	<del>-</del>	<del>-</del>	2,750	144
Shares redemption	_	<del>-</del>	(1,090)	(17)
Balance at end	108,575	1,655	108,575	1,655
Preferred shares, Class A				
Balance at beginning	21,000	525	15,000	375
Shares issued	_	_	6,000	150
Balance at end	21,000	525	21,000	525
Total of share capital		2,180		2,180

#### Preferred Shares, Class A

#### Issue

Following the change in company's structure (Note 17), the issued and outstanding preferred shares remain issued by the Company and are guaranteed by the parent company, iA Financial Corporation, in accordance with the terms of the arrangement.

#### Stock Options

Following the change in company's structure (Note 17), the stock option plan was transferred to iA Financial Corporation. As a result, any shares arising from this plan will be issued by iA Financial Corporation.

#### Dividends

(Unaudited)	Three months ended March 31				
	20	2019		18	
	Total	Per share	Total	Per share	
	\$	(in dollars)	\$	(in dollars)	
Common shares	180	1.66	41	0.38	
Preferred shares					
Class A – Series B	2	0.29	1	0.29	
Class A – Series G	2	0.24	3	0.24	
Class A – Series I	2	0.30	_	_	
	6		4		
Total	186		45		

#### Dividends Declared and Not Recognized on Common Shares of the Company

A dividend of an amount of \$90 was approved by the Board of Directors of the Company on May 9, 2019. This dividend was not recorded as a liability in these financial statements. This dividend will be paid by June 30, 2019 to iA Financial Corporation, date on which it will be recognized in the equity of the Company.

#### 10 > Accumulated Other Comprehensive Income

	Bonds	Stocks	Currency translation	Hedging	Total
	\$	\$	\$	\$	\$
Balance as at December 31, 2018	6	(10)	135	(108)	23
Unrealized gains	89	6	<del>-</del>	_	95
Income taxes on unrealized gains	(24)	(1)	<del>-</del>	_	(25)
Other	_	<del>-</del>	(25)	22	(3)
Income taxes on other	_	_	_	(3)	(3)
	65	5	(25)	19	64
Realized gains (losses)	(5)	1	_	_	(4)
Income taxes on realized gains (losses)	3	(1)	_	<del>-</del>	2
	(2)	_	_	_	(2)
Balance as at March 31, 2019 (unaudited)	69	(5)	110	(89)	85
Balance as at December 31, 2017	28	7	49	(35)	49
Unrealized losses	(42)	(40)	_	_	(82)
Income taxes on unrealized losses	11	11	<del>_</del>	_	22
Other	<del>-</del>	_	86	(86)	_
Income taxes on other	<del>-</del>	<u>—</u>	<del>_</del>	13	13
	(31)	(29)	86	(73)	(47)
Realized gains	12	16	_	_	28
Income taxes on realized gains	(3)	(4)	_	<del>_</del>	(7)
	9	12	_	_	21
Balance as at December 31, 2018	6	(10)	135	(108)	23
Balance as at December 31, 2017	28	7	49	(35)	49
Unrealized losses	(17)	(3)	_	_	(20)
Income taxes on unrealized losses	4	1	_	_	5
Other	<del>-</del>	<del>-</del>	27	(26)	1
ome taxes on unrealized gains ner ome taxes on other  alized gains (losses) ome taxes on realized gains (losses)  lance as at March 31, 2019 (unaudited) ance as at December 31, 2017 realized losses ome taxes on unrealized losses ner ome taxes on other  alized gains ome taxes on realized gains ance as at December 31, 2018 ance as at December 31, 2017 realized losses ome taxes on unrealized losses ome taxes on unrealized losses ome taxes on other  alized gains (losses) ome taxes on other	<del>_</del>	_	_	4	4
	(13)	(2)	27	(22)	(10)
Realized gains (losses)	(5)	2	_	_	(3)
Income taxes on realized gains (losses)	1	_	_	_	1
	(4)	2	_	_	(2)
Balance as at March 31, 2018 (unaudited)	11	7	76	(57)	37

#### 11 > Capital Management

#### Regulatory Requirements and Solvency Ratio

The Company manages its capital jointly with its parent company, iA Financial Corporation.

The Company's capital adequacy requirements are regulated according to the guideline on capital adequacy requirements for life insurers (CARLI).

According to CARLI, many items are included in the solvency ratio:

The available capital represents the total Tier 1 and Tier 2 capital, less other deductions prescribed by the AMF.

Tier 1 capital contains more permanent equity items and is primarily composed of equity attributable to common shareholders and preferred shares. Goodwill and other intangible assets are deducted from this category.

Tier 2 capital is primarily composed of subordinated debentures.

The surplus allowance is the value of specific provisions for adverse deviations included in insurance contract liabilities.

The eligible deposits are amounts related to unregistered reinsurance agreements, which are deposited in guarantee instruments.

The base solvency buffer is determined according to five risk categories, namely credit risk, market risk, insurance risk, segregated funds guarantee risk and operational risk. These risk components are calculated using various methods and consider the risks associated to asset and liability elements that are on and off the Statement of Financial Position. The base solvency buffer represents the sum of risk components minus some credits (for example, for between-risk diversification and for adjustable products) multiplied by a scalar of 1.05.

The CARLI total ratio is calculated by dividing the sum of the available capital, the surplus allowance and the eligible deposits by the base solvency buffer.

According to the AMF guideline, the Company must set a target level of available capital that exceeds the minimum requirements. The guideline also stipulates that most of the available capital must be Tier 1, which absorbs the losses related to current operations.

As at March 31, 2019, the Company maintains a ratio that satisfies the regulatory requirements.

(Unaudited)	March 31, 2019
	\$
Available capital, surplus allowance and eligible deposits	8,696
Base solvency buffer	7,048
Total ratio	123%

In the Company's consolidated financial statements as at December 31, 2018, the solvency ratio was 126% and the Company maintained a ratio that satisfied the regulatory requirements.

#### 12 > Income Taxes

The effective income tax rate differs from the Canadian statutory tax rate due to the following items:

(Unaudited)	Three	months ende	d March 31	
	2019		2018	
	\$	%	\$	%
Income before income taxes	208		178	
Income tax expense at Canadian statutory tax rate	56	27	48	27
Increase (decrease) in income taxes due to:				
Differences in tax rates on income not subject to tax in Canada	(1)	<del>_</del>	(1)	_
Tax-exempt investment income	(5)	(3)	(11)	(7)
Variation in tax rates	(1)	_	(1)	_
Other	1	<del>-</del>	<del>-</del>	_
Income tax expense (recovery) and effective income tax rate	50	24	35	20

#### 13 > Segmented Information

The Company operates and manages its activities according to five main reportable operating segments, which reflect its company's structure for decision making. Management uses judgment in the aggregation of business units into the Company's operating segments. Its products and services are offered to retail customers, businesses and groups. The Company primarily operates in Canada and the United States. The main products and services offered by each segment are the following:

Individual Insurance – Life, health, disability and mortgage insurance products.

Individual Wealth Management – Individual products and services for savings plans, retirement funds and segregated funds, in addition to securities brokerage, trust operations and mutual funds.

Group Insurance – Life, health, accidental death and dismemberment, dental care and short and long-term disability insurance products for employee plans; creditor insurance, replacement insurance, replacement warranties, extended warranties and other ancillary products for dealer services; and specialized products for special markets.

Group Savings and Retirement - Group products and services for savings plans, retirement funds and segregated funds.

US Operations – Miscellaneous insurance products sold in the United States such as life insurance products and extended warranties relating to dealer services.

Other – Auto and home insurance products, services supporting the activities that have no link with key segments such as asset management and financing, Company capital and some adjustments related to consolidation.

The Company uses assumptions, judgments and methodologies to allocate general expenses that are not directly attributable to a business segment. The allocation of other activities is mainly performed according to a formula based on equity and is uniformly applied to each operating segment.

The other assets and other liabilities, except mainly for derivative financial instruments, are classified in their entirety in the "Other" column since they are used for the operational support of the Company's activities.

#### **Segmented Income Statements**

(Unaudited)			Three month	s ended Marc	ch 31, 2019		
	Indi	vidual	Gro	oup			
	Insurance	Wealth Management	Insurance	Savings and Retirement	US Operations	Other	Total
	\$	\$	\$	\$	\$	\$	\$
Revenues							
Net premiums	388	720	397	660	115	75	2,355
Investment income	1,826	25	66	154	52	39	2,162
Other revenues	29	354	14	25	17	(29)	410
	2,243	1,099	477	839	184	85	4,927
Operating expenses							
Gross benefits and claims on contracts	226	520	291	315	98	44	1,494
Ceded benefits and claims on contracts	(52)	_	(15)	(6)	(54)	10	(117
Net transfer to segregated funds	_	147	_	77	_	_	224
Increase (decrease) in insurance contract liabilities	1,788	59	11	415	89	(12)	2,350
Increase in investment contract liabilities	_	_	14	_	_	_	14
Decrease (increase) in reinsurance assets	(15)	_	2	3	(40)	11	(39
Commissions, general and other expenses	200	323	145	26	79	5	778
Financing charges	5	_	6	<del>-</del>	<del>_</del>	4	15
	2,152	1,049	454	830	172	62	4,719
Income before income taxes and allocation of other activities	91	50	23	9	12	23	208
Allocation of other activities	19	(2)	1	1	4	(23)	_
Income before income taxes	110	48	24	10	16	_	208
Income taxes	25	13	6	3	3	<del>-</del>	50
Net income	85	35	18	7	13	_	158
Net income attributed to participating policyholders	1	_	_	_	<del>-</del>	_	1
Net income attributed to shareholders	84	35	18	7	13	_	157

Three months ended March 31, 2018

	Indiv	<i>r</i> idual	Gro	up			
	Insurance	Wealth Management	Insurance	Savings and Retirement	US Operations	Other	Total
	\$	\$	\$	\$	\$	\$	\$
Revenues							
Net premiums	392	727	374	520	101	72	2,186
Investment income	(135)	24	21	26	(23)	38	(49
Other revenues	32	372	14	23	17	(23)	435
	289	1,123	409	569	95	87	2,572
Operating expenses							
Gross benefits and claims on contracts	187	471	279	328	81	47	1,393
Ceded benefits and claims on contracts	(56)	_	(19)	(6)	(41)	10	(112
Net transfer to segregated funds	_	224	_	91	_	_	315
Increase (decrease) in insurance contract liabilities	(107)	42	(14)	121	(84)	(8)	(50
Increase in investment contract liabilities	_	_	1	_	_	_	1
Decrease (increase) in reinsurance assets	1		(2)	3	59	5	66
Commissions, general and other expenses	192	332	137	24	73	6	764
Financing charges	4	_	4	<u>–</u>	_	9	17
	221	1,069	386	561	88	69	2,394
Income before income taxes and allocation of other activities	68	54	23	8	7	18	178
Allocation of other activities	13	(2)	1	_	6	(18)	_
Income before income taxes	81	52	24	8	13	_	178
Income taxes	14	12	5	2	2	<del>-</del>	35
Net Income	67	40	19	6	11	_	143
Net income attributed to participating policyholders	_	_	_	_	_	_	_
Net income attributed to shareholders	67	40	19	6	11	_	143

#### **Segmented Premiums**

(Unaudited) Three months ended March 31, 2019

	Indi	Individual		oup			
	Insurance	Wealth Management	Insurance	Savings and Retirement	US Operations	Other	Total
	\$	\$	\$	\$	\$	\$	\$
Gross premiums							
Invested in general fund	478	109	431	329	198	48	1,593
Invested in segregated funds	_	611	_	337	_	_	948
Total	478	720	431	666	198	48	2,541
Premiums ceded							
Invested in general fund	(90)	_	(34)	(6)	(83)	27	(186
Net premiums	388	720	397	660	115	75	2,355

(Unaudited)	Three months ended March 31, 2018						
	Individual Group						
	Insurance	Wealth Managemen		Savings and Retirement	US Operations	Other	Total
	9	5	\$	\$	\$	\$	\$
Gross premiums							
Invested in general fund	477	7 109	9 418	180	160	46	1,390
Invested in segregated funds	_	- 618	3 —	346	_	_	964
Total	477	7 72	7 418	526	160	46	2,354
Premiums ceded							
Invested in general fund	(85	5) –	- (44)	(6)	(59)	26	(168
Net premiums	392	2 72	7 374	520	101	72	2,186
Segmented Assets and Liabilities							
(Unaudited)	As at March 31, 2019						
	Indivi	idual	Gro	up			
	Insurance	Wealth Management	Insurance	Savings and Retirement	US Operations	Other	Total
	\$	\$	\$	\$	\$	\$	\$
Assets							
Invested assets	20,598	1,793	1,877	3,706	958	7,585	36,517
Segregated funds assets	<del>-</del>	15,136	_	10,623	_	_	25,759
Reinsurance assets	(682)	_	231	128	1,353	12	1,042
Other	125	872	_	_	30	3,889	4,916
Total assets	20,041	17,801	2,108	14,457	2,341	11,486	68,234
Liabilities							
Insurance contract liabilities and investment contract liabilities	19,576	1,703	2,175	3,867	1,657	(66)	28,912
Segregated funds liabilities	_	15,136	<u> </u>	10,623	_	—	25,759
Other	136	35	4	1	_	7,680	7,856
Total liabilities	19,712	16,874	2,179	14,491	1,657	7,614	62,527
			As at De	ecember 31, 20	)18		
	Indivi		Grou	·			
	Insurance	Wealth Management	Insurance	Savings and Retirement	US Operations	Other	Total
	\$	\$	\$	\$	\$	\$	\$
Assets							
Invested assets	19,056	1,823	1,869	3,349	926	7,556	34,579
Segregated funds assets	_	13,994		9,787	<u> </u>	——	23,781
Reinsurance assets	(697)		236	131	1,317	14	1,001
Other	121	940	<del>_</del>		27	3,091	4,179
Total assets	18,480	16,757	2,105	13,267	2,270	10,661	63,540
Liabilities			'			,	
Insurance contract liabilities and	47 707	4 0 4 0	0.440	0.450	4.000	(00)	00 570
investment contract liabilities	17,787	1,643	2,148	3,452	1,602	(62)	26,570
Segregated funds liabilities		13,994	_	9,787	_	7 116	23,781
Other	287	59	6	3		7,116	7,471

57,822

18,074

15,696

2,154

13,242

1,602

7,054

**Total liabilities** 

#### 14 > Earnings Per Common Share

#### **Basic Earnings Per Share**

Basic earnings per share are calculated by dividing the net income attributed to common shareholders by the weighted average number of outstanding common shares during the period.

(Unaudited)	Three months ended March 31		
	2019	2018	
Net income attributed to common shareholders	151	139	
Weighted average number of outstanding shares (in millions of units)	109	107	
Basic earnings per share (in dollars)	1.39	1.30	

#### **Diluted Earnings Per Share**

Diluted earnings per share are calculated by adjusting the weighted average number of outstanding common shares to take into account the conversion of all potentially dilutive common shares.

The dilutive effect of stock options considers the number of shares presumed issued without consideration, calculated as the difference between the number of shares deemed to have been issued (by assuming the outstanding stock option grants are exercised) and the number of shares that would have been issued at the average market price for the year (the number of shares that would have been issued using the issuance proceeds, using the average market price of the Company's common shares for the period. Following the change in company's structure (Note 17), the stock option plan was transferred to iA Financial Corporation. For the three months ended March 31, 2018, an average of 44,447 antidilutive stock options were excluded from the calculation.

(Unaudited)	Three months ended March 31, 2018		
Net income attributed to common shareholders	139		
Weighted average number of outstanding shares (in millions of units)	107		
Add: dilutive effect of stock options granted and outstanding (in millions of units)	1		
Weighted average number of outstanding shares on a diluted basis (in millions of units)	108		
Diluted earnings per share (in dollars)	1.29		

There was no transaction on common shares that could affect these calculations after the closing date and before the date of authorization for issue of these financial statements.

The Company maintains a number of funded and unfunded defined benefit plans which provide pension benefits and defined contribution plans.

The Company also provides other post-retirement benefits. These include additional health care benefits, life insurance and dental benefits. The Company also provides post-employment benefits such as salary continuation for short-term disabilities.

#### Amounts Recognized in Net Income and Other Comprehensive Income

(Unaudited)	Three months ended March 31			
	2019		2018	
	Pension plans	Other plans	Pension plans	Other plans
	\$	\$	\$	\$
Service cost				
Current service cost	12	1	11	1
Net interest	2	_	1	_
Administrative expense	<del>-</del>	_	_	_
Components of the cost of defined benefits recognized in the net income	14	1	12	1
Remeasurement of net liabilities (assets) as defined benefits <sup>1</sup>				
Rate of return of assets (excluding amounts included in the net interest above)	(93)	_	19	_
Actuarial losses on financial assumption changes	122	1	_	_
Losses of components of the cost of defined benefits recognized in the accumulated other comprehensive income	29	1	19	_
Total of defined benefit cost components	43	2	31	1

<sup>&</sup>lt;sup>1</sup> Market based assumptions, such as return on plan assets and changes in financial assumptions, are reviewed on a quarterly basis. All other assumptions are reviewed on an annual basis.

#### Items that will not be reclassified subsequently to net income

(Unaudited)	Three months ended March 31			
	2019		2018	
	Pension plans	Other plans	Pension plans	Other plans
	\$	\$	\$	\$
Losses (gains) of components of the cost of defined benefits recognized in the other comprehensive income				
Remeasurement of post-employment benefits	29	1	19	_
Income taxes on remeasurement of post-employment benefits	(8)	_	(5)	_
Total of other comprehensive income	21	1	14	_

#### 16 > Commitments

#### **Investment Commitments**

In the normal course of business of the Company, various outstanding contractual commitments related to offers for commercial and residential loans, private placements, joint ventures and real estate are not reflected in the financial statements and may not be fulfilled. There were \$827 (\$809 as at December 31, 2018) of outstanding commitments as at March 31, 2019, of which the estimated disbursements will be \$103 (\$42 as at December 31, 2018) in 30 days, \$322 (\$324 as at December 31, 2018) in 31 to 365 days and \$402 (\$443 as at December 31, 2018) in more than one year.

#### **Financing Agreement**

The Company has entered into a financing agreement with iA Financial Corporation in the amount of \$80, to be used only to finance iA Financial Corporation's public share buyback offer in the normal course of its activities.

#### **Letters of Credit**

In the normal course of operations, banks issue letters of credit on behalf of the Company. The balance of these letters is \$2 (\$2 as at December 31, 2018).

#### **Lines of Credit**

As at March 31, 2019, the Company had operating lines of credit totalling \$56 (\$56 as at December 31, 2018). As at March 31, 2019 and December 31, 2018, no lines of credit were used. The purpose of these lines of credit is to facilitate financing of the Company's operations and meet its temporary working capital requirements.

#### 17 > Change in Company Structure

On January 1, 2019, the Company implemented a change in its company's structure whereby the Company became a wholly owned subsidiary of iA Financial Corporation, a holding company that consolidates all of the group's activities. Pursuant to a plan of arrangement, all of the Company's common shares outstanding as at January 1, 2019 were exchanged for newly issued common shares of iA Financial Corporation, on a one for one basis. The Company's issued and outstanding preferred shares and debentures remain issued and have been guaranteed by iA Financial Corporation in accordance with the terms of the arrangement. iA Financial Corporation is a "successor issuer" of the Company as defined in the securities regulations with respect to previously issued common shares of the Company.

This change in the company's structure had no financial impact on the Company's financial statements.

#### 18 > Event After the Reporting Period

#### **Redemption of Debentures**

On April 11, 2019, following prior approval of the AMF, the Company issued a redemption notice to the holders of the subordinated debentures bearing interest at 2.80% with a maturity date of May 16, 2024. As of May 16, 2019, the Company will redeem all of these subordinated debentures through the payment of 1,014 dollars for each 1,000 dollars of subordinated debenture capital. Consequently, the Company will pay a total of \$254.

#### 19 > Comparative Figures

Certain comparative figures have been reclassified to comply with the current presentation. The reclassifications had no impact on the net income of the Company.