

# 2019 Annual Meeting

**iA Financial Corporation Inc.  
and Industrial Alliance Insurance  
and Financial Services Inc.**



INVESTED IN YOU.



































# Director Nominees – iA Financial Corporation



Agathe  
Côté



Benoit  
Daignault



Nicolas  
Darveau-Garneau



Emma  
K. Griffin



Marc  
Poulin



Louis  
Têtu



Claude  
Lamoureux



Jacques  
Martin



Monique  
Mercier



Danielle  
G. Morin



Denis  
Ricard

# Director Nominees – iA Insurance

For Participating Policyholders



Agathe  
Côté



Claude  
Lamoureux



Danielle  
G. Morin



Louis  
Têtu











# Message from the President and Chief Executive Officer

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**Denis Ricard**

President and Chief Executive Officer



# Message from the President and Chief Executive Officer

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- Financial strength
- Sound risk management
- iA Financial Group's solvency has never been better since becoming a public company in 2000.

# Message from the President and Chief Executive Officer



## Strategic acquisitions

**DAC**  
in the  
United States

**PPI**  
Management  
Inc.

**ABEX**  
Brokerage  
Services Inc.

**We continue to grow our distribution network in Canada  
and expand our operations in the United States.**

# Message from the President and Chief Executive Officer

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**We will continue to focus on two areas:**

- Expanding our operations in the United States
- Growing our distribution network in Canada

# Message from the President and Chief Executive Officer

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## Five major development areas

- Maintain our solid business growth
- Continually safeguard our strong financial position
- Continue to focus on distribution, our major strength
- Reshape the advisor and client experience through digital
- Focus employee development on mobility and a culture of long-term engagement

# Message from the President and Chief Executive Officer

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**Creation of a holding company**

iA Financial Corporation



# 2018 in Review

# Message from the President and Chief Executive Officer



## 2018 in review

+6%

■ Premiums and deposits

\$169B

■ Assets under management and administration

\$4.5B

■ Gross Individual Wealth Management sales

+46%

■ Car loan portfolio

+11%

■ Special Markets Solutions sales

# Message from the President and Chief Executive Officer



## 2018 in review

**+14%** — ■ **Group Insurance – Employee Plans total premiums**

**+11%** — ■ **U.S. insurance sales**

**+19%** — ■ **Net income attributed to common shareholders**

**+16%** — ■ **Earnings per share (EPS)**

**+11%** — ■ **Dividend paid to common shareholders**



# Message from the President and Chief Executive Officer



## First quarter 2019

- \$181B** — Assets under management and administration
- +2%** — Premiums and deposits
- \$151M** — Net income attributed to common shareholders
- \$1.40** — Diluted earnings per common share

# Message from the President and Chief Executive Officer

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## First quarter 2019

**+10%** —■ Book value per share

**+8%** —■ Quarterly dividend

# Message from the President and Chief Executive Officer

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**Sustainable development:**

A long-term vision for building the future

# Agenda

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1. Opening of the Meeting
2. Convocation, Scrutineers and Quorum
3. Message from the Chair of the Board
4. Election of Directors
5. Appointment of the External Auditor
6. Advisory Resolution on iA Financial Corporation's Approach to Executive Compensation
7. Shareholder Proposals
8. Message from the President and Chief Executive Officer
- 9. Results of the Vote**
10. Question Period
11. Adjournment of the Meeting

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Thank you!



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